

NAME OF WORK: FURNITURE WORKS FOR IIM NAGPUR NEW CAMPUS (PHASE-1) AT MIHAN, NAGPUR
BIDDING DOCUMENT No. - IIMN/Project/FW/2019-20/02
RESPONSES TO PRE BID QUERIES – PFW001



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1	6.1 EXPERIENCE /TECHNICAL CRITERIA:	3	6.1.1(a) /iv)	iv) ISO 18001 Certification	We have an OHSAS 18001:2007 certificate. Would be consider in lieu of ISO 18001 certificate?	Yes.
2	List of Approved Manufacturers/ Makes	380	1).MODULAR, LOOSE FURNITURE & CHAIRS	GODREJ, HAWORTH, HNI, FEATHERLITE, HERMAN MILLER, STEELCASE, GEEKEN, WIPRO, SPACEWOOD, MONARCH, or Approved Equivalent.	Request for "Bonton" Brand incorporate too.	Provisions of Bidding document remain unchanged.
3			Clause No. 6.1.1 (B)	Similar works	Similar Work (s) mean "Furniture Works for Higher Education Institute / Management / Institutes such as Indian Institutes of Management (IIM/ IIT/ IIT/ NIT) / Corporate / PSU offices. We like to have clarification that Various Govt. Project lead under Project Management Consultants like PWD , CPWD , NBCC etc (PMC) for different kind of Govt. projects which can be Govt. Offices / Education Institutes / Schools /etc is also acceptable for qualification of Bidders and it's not limited work done under Higher Education Projects / Corporate / IIMs /IITs / NITs only If not request you to kindly accept all Govt. Project Furniture Projects .	Provisions of Bidding document remain unchanged.
4				Escalation clause of Experience	As we commonly found in all Govt. Tender the Client mentioned the condition of 7 % escalation clause per year from value of	Provisions of Bidding document remain unchanged.

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					previous work done by bidder , to consider the present value of experience for qualification of bidder , As escalation clause of project value is not mentioned in NIT , Request to kindly add the clause of Escalation .	
5					We have gone through the given specifications and images in your tender which seem to be from different brands. Being a manufacturer with world class machines and processes we cannot match your specifications in totality so allow us to quote with our nearby models with deviation sheet.	The specifications of items given in tender document are generic in nature and bidders are expected to consider the same. Bidders may propose similar models of furniture subject to approval of Engineer-in-charge, keeping the basic specifications of items unchanged.
6					Technical Input - It is requested to committee members that after opening of technical bid, kindly organize full mock up review of technically qualified vendors for detailed analysis of product quoted for further shortlisting as part of technical bid only. Price bid should be opened of bidders who are technically qualified and physical sample approved by committee. Analyse vendor product offerings in terms of Material used, finishes, recyclable content, Low VOC content and then only vendor to be finalized after doing apple to apple comparison to get best of quality, finish,	Provisions of Bidding document remain unchanged.

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					project execution experience for such a prestigious institute of National pride.	
7		Page 6 of 506	6.1.1(a)	Bidder shall be Original Manufacturer of Furniture and shall have following: Member of Business and Institutional Furniture Manufacturers Association (BIFMA)	Technical Input - Bidder firm should be BIFMA member and its manufacturing facility should be BIFMA compliance to meet the industry led standards.	Provisions of Bidding document remain unchanged.
8		Page 222 of 506	40.0, 40.1, 40.2	GRIHA CERTIFICATION FOR GREEN BUILDINGS The IIM-Nagpur campus/Project is to be developed & certified as Minimum GRIHA- 4 Star rating. Bidder to familiarize himself with the requirements and implement all requirements of GRIHA- 4 Star rating, pertaining to Design, Construction & Operation, for achieving the above targeted rating including providing energy efficient material/equipment for all the services and simulations as per GRIHA requirement. The contractor to submit the all the relevant	Technical Inputs – Following are essential elements of a Green Building to make it sustainable –1) Materials – Should be from Natural, Ability to Renew, Recyclable content percent, Durability 2) Energy Systems – Solar Design, Day Light efficiency 3) Water Management – Minimal water use, Rain water harvesting 4) Health Components of Green Building – Using Non-toxic materials to improve indoor air quality, Materials should be low VOC emission, moisture resistant, Below points to be added in tender description to contribute towards GRIHA 4 star rating – As above point no. 1 and 4 directly related to Furniture in terms of recyclable content, Durability, Non-toxic, Low VOC emission to avoid or reduce the risk of	Provisions of Bidding document remain unchanged.

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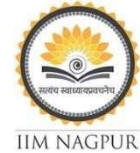
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				inputs/submissions required for GRIHA as per the GRIHA guidelines.	<p>health hazard like allergy, asthma etc and improve overall indoor quality.</p> <p>1) All boards should be of E1 grade to keep low VOC emission.</p> <p>2) Glues used in pasting edge banding should be PU adhesive glue to keep low VOC emission.</p> <p>3) Chairs bases should be in aluminium for maximum recyclability.</p> <p>4) Cabin table, meeting table legs should be in aluminium die casted.</p> <p>5) Powder coating finish should be 60-80 micron for more durability.</p> <p>6) Fabric used in workstation should be as per below standard –</p> <ul style="list-style-type: none"> · 100% Polyester, Anti micro bacterial, fire retardant, Ink resistance, breathable fabric. · Weight of the fabric used should be 400 gram per liner meter. · Abrasion should be more than 50000 cycles. · Flammability BS EN 1021-1:1994 (Cigarette) BS 7176: 1955 (Low Hazard). · Fastness to light 4-5(BS 1006 : 1990). 	
9		Page 19 of 506	6.0	SPLIT-UP OF WORK 6.1 No Split up of work is envisaged. Total work shall be awarded to one bidder only.	Technical Inputs – Looking at the scope of work requesting to split the work building wise among top qualifiers after full mock up done.	Provisions of Bidding document remain unchanged.

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10					Technical Inputs – Manufactures can quote for similar offering.	Bidders may propose similar models of furniture subject to approval of Engineer-in-charge, keeping the basic specifications of items unchanged.
11		Page 22 of 506	13, 13.1	COMPLIANCE TO BID REQUIREMENT ZERO DEVIATION: 13.1 Bidder to note that this is a ZERO deviation bidding document. Owner will appreciate submission of offer based on the terms and conditions in the enclosed Bidding Document to avoid wastage of time and money in seeking clarifications on technical / commercial aspect of the offer.	Bidder requested to remove Zero deviation clause.	Provisions of Bidding document remain unchanged.
12		Page 303 of 506	5	Running account Bill The Contractor shall submit the R.A. Bill(s) in approved proforma to the Engineerincharge of the work giving abstract and detailed measurement for the various items executed. Contractor can raise any no. of RA bills in a month. 75% payment of the RA bill shall	Technical Inputs – As discussed during Pre-bid meeting, Once contract awarded against each submitted Running Account Bill (RA Bill) 75% payment will be release within 7 days of bill submission and rest will be released after vetted by finance duly certified by EIC.	Provisions of Bidding document remain unchanged.

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				be released within 7 days of receipt of RA bill by Finance duly certified by Engineer-in-charge and balance as per the provision of the GCC. The above progressive payment is subject to deduction towards income tax and other recoveries as applicable as per terms and conditions of contract.		
13		360	2.1	Defect Liabilities	Deployment of two staff for maintenance during the defect liability period will increase the cost of tender so it is better to mention the resolution of the complaint within 24 hr.	Provisions of Bidding document remain unchanged.
14		Page No 378	20	GRIHA Certification	Does Company required GRIHA certification?	No.
15		Page No 325	Item No 10	Side Unit	Table top 6mm thick. Please confirm and correct it with 36 mm. "D" headed aluminium profile is imported product and not easily available in the market. Please provide alternate of this.	Please read 'Table top 6mm thick' as 'Table top 36mm thick'. "D" headed aluminum profile is an additional design feature. Vendor can incorporate their own design for same or drop the feature.
16		Page No 329	Item No 21.1,21.2	2 Seater Sofa,3 Seater sofa	Please confirm the base if sofa with Stainless Steel, Aluminum or Wooden	Wooden base mentioned in Specs. 21.2 3 Seater Sofa with aluminium base 2100x850x900 to be read as 21.2 3

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						<p>Seater Sofa 2100x850x900</p> <p>21.5 3 Seater Sofa with aluminum base 2100x850x900 to be read as 21.5 3 Seater Sofa with 2100x850x900</p>
17		Page No 331	Item No 26	Book Shelves	Dimension are not cleared. Please provide alternate Architectural Dimension sheet.	<p>Revised Dimension BOOK SHELVES 2400+1030+2400(L)X900(W)X750(H) to be read as BOOK SHELVES 2400+1030+2400(L)X900(W)X2400(H)</p> <p>For construction refer reference Image view given</p>
18		Page No 332, 336,339	Item No 30, Item No 38 & Item No 49	Chair	It is Godrej Chair. Similar can be available Please allow us to quote similar chair with some deviation.	Bidders may propose similar models of furniture subject to approval of Engineer-in-charge, keeping the basic specifications of items unchanged.
19		Page No 336	Item No 42 and Item No 43	3 Seater tandem seating	It is particular product of particular company similar could not be done. Please allow us to some deviation in material, thickness and size.	Bidders may propose similar models of furniture subject to approval of Engineer-in-charge, keeping the basic specifications of items unchanged.
20		Page No 337	Item No 44	Faculty Cabin Side Table	You have mention the table top of 76 mm which is not available in the market. Please alternate this criteria.	Bidders may propose similar models of furniture subject to approval of Engineer-in-charge, keeping the basic specifications of items unchanged.
21		Page No 339	Item No 48	Two Seater student folding table	It is particular product of particular company similar could not be done. Please allow us to some deviation in material, thickness and size.	Provisions of Bidding document remain unchanged.

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22		Page No 342	Item No 59	2 Door Wardrobe	Europa make cupboard lock. We can give alternate brand available in your make list.	Please read APPROVED MAKES FOR HARDWARE FITTINGS as HETTICH, HAFELE, BLUM /EBCO
23		Page No 344	Item No 67	Mess Dinning Table	Please provide alternate architectural dimensional diagram for more clarification	Provisions of Bidding document remain unchanged.
24		Page No 345	Item No 75	Accent table	Please give dimensional diagram for more clarification. Di casted MAZAK alloy is an imported item and used by particular company. Please alternate it.	Bidders may propose similar models of furniture subject to approval of Engineer-in-charge, keeping the basic specifications of items unchanged.
25		Page No 348	Item No 86	Mini bar Cabinet	The top is clad with Corian top. Please mention the thickness of Corian top.	Please Consider Corian top of thickness 18mm for Minibar unit
26		Page No 349	Item No 92	Recycling Station	Dustbin is altogether different item mention in Item No 41, 41.1,41.2. Do we need to supply dustbin with this item also	Yes. For item no 41.1 specifications are given in item no 41. For item no 41.2 Specification to be read as. Material: Plastic, Color: Green & Blue Package Contents: 2 Dustbin + 1 Outer body Size: 32 cm x 30 cm x 40 cm Made up of 100 percent food grade and BPA Free

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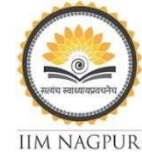
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27					Bidder shall be a contractor and not the OEM, as every category of items need different machineries and expertise etc.	Provisions of Bidding document remain unchanged.
28					Experience of Contractor shall be considered and not the OEM.	Provisions of Bidding document remain unchanged.
29					Bidder has proposed the following: 1. Contractor shall provide the proof of purchase of material from reputed make with ISO 9001, ISO 14001, OHSAS 18001, ISO 5001, BIFMA level 3 Certificates for all furniture / mattress items from respective manufacturers. 2. Committee shall visit the manufacturing facility of the OEM to ensure the quality and capability of manufacturer. 3. OEM shall have the registered office and warehouse in Nagpur with service support to ensure timely service. 4. Contractor shall attach the authorization letter from OEM to participate in the tender, which will ensure the participation from serious & competent bidders.	Provisions of Bidding document remain unchanged.
30	Schedule of Rates	333	Item No. 33	Work Station Providing, fixing in position office Staff Cubical of size 1800mm X 1800mm made with Tile based 60mm thick partition of 1200mm height The tile based hollow	You are requested to please amend the said technical specifications and allow us to supply the same as per the following technical specification: Providing, fixing in position office Staff Cubical of size 1800mm X 1800mm made with Tile based 60mm thick / Panel based	Provisions of Bidding document remain unchanged. Raceway system-partition to have CRCA / Aluminum removable / hinge base raceway on base skirting and below work top

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				<p>partition of 60mm outer thickness with 36mm gap between two tiles to carry all kind of wiring within it at different level (skirting level / below table top level / Above table top level) from flooring. The Frame is made up of specially designed and machined aluminium extrusions and connecting members such as multiple joint handling brackets and Connector (Inline / Two way / Three way / Four way). The aluminium frame is cladded with 9mm thick tiles made up of Prelaminated MDF for lover module from both the sides, fabric upholstred mdf tiles for upper module from outer side and fabric tilers with marker+pinup from inner side at upper module as per requirement. Provision for Various Accessories mounting like Pen Holder, Paper tray, Telephone tray, File Holder & Name Plates can be</p>	<p>partition of 1200mm height The tile based / Panel based hollow OR solid partition of 60mm outer thickness with 36mm gap OR vertical hollow between two tiles to carry all kind of wiring within it at different level (skirting level / below table top level / Above table top level) from flooring. The Frame is made up of specially designed and machined aluminium extrusions and connecting members such as multiple joint handling brackets and Connector (Inline / Two way / Three way / Four way). The aluminium frame is cladded with 9mm thick tiles made up of Prelaminated MDF for lover module from both the sides, fabric upholstred mdf tiles for upper module from outer side and fabric tilers with marker+pinup from inner side at upper module as per requirement. Provision for Various Accessories mounting like Pen Holder, Paper tray, Telephone tray, File Holder & Name Plates can be mounted on partition after adding accessory rail as per requirement. Raceway system-partition to have CRCA / Aluminium removable / hinge base raceway on base skirting and below work top with Switch plate standard size with 2 modular switches and two sockets of approved makes as per reference image. The work should be complete as per Indicative image, approved samples/shop drawings,</p>	

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				mounted on partition after adding accessory rail as per requirement. Raceway system-partition to have CRCA removable raceway on base skirting and below work top with Switch plate standard size with 2 modular switches and two sockets of approved makes as per reference image. The work should be complete as per Indicative image, approved samples/ shop drawings, specifications and direction of Engineer - In - Charge.	specifications and direction of Engineer - In - Charge.	
31	Domestic Notice for Invitation for Bids (IFB)	2 of 12	5 (5.2)	Bid Security / Earnest Money Deposit	As per Said Clause, the bidder is a Micro or Small Enterprises Registered with DIC or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicraft and Handloom or Micro or Small Enterprises (MSEs) having Udyog Aadhar Memorandum or any other body specified by Ministry of Micro, Small and Medium Enterprises, then they shall be exempted from submission of EMD, subject to submission of valid certificate.	The stipulations regarding MSE's bidders are clearly mentioned in the bidding document and bidder is advised to submit their bids accordingly. Provisions of Bidding document remain unchanged.

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					Here, we wish to know that as we are MSME Registered company having Udyog Aadhar Memorandum Certificate, please confirm whether we have to submit the EMD or we can get the exemption from EMD. Copy of Certificate is enclosed herewith.	
32	Domestic Notice for Invitation for Bids (IFB)	3 of 12	6 (6.1.1.b)	Past Work Experience	As per the said clause the similar nature of work means "Furniture Works for Higher Educational Institute/ Management Institutes such as Indian Institute of Management (IIM/ IIT/ IIIT/NIT)/ Corporates / PSU Offices" Sir as we have executed so many high value projects for PWD Delhi (School Furniture for all over Delhi NCT) / DTTDC, Delhi (School Furniture for all over Delhi NCT) / MPLUN, Bhopal (School Furniture for all over MP State Schools), you are requested to please add a word "School Furniture supplied either directly or through State Govt. Procurement Agency" in similar nature of work.	Provisions of Bidding document remain unchanged.
33	General Condition of Contract	124	16 (16.1)	Defect Liability Period	As per the said clause, the Defect Liability Period will be for 24 (Twenty Four) Months from the date of completion whereas as per Page No. 360 (Scope of Work), Clause No. 2.1 the Defect Liability Period will be for 60 (Sixty) Months from the date of Completion. Please Clarify.	The Defect Liability Period shall be a period of 60 (Sixty) months from the date of Completion mentioned in the Completion Certificate". Please refer clause no. 39 of SCC.

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34	Scope of Work	360	2.4	Defect Liability Period	As per the said clause, the contractor shall deploy two nos. of staff with all necessary spares for undertaking maintenance during the DLP Period. Sir, as we have the dealer office in Nagpur, can we provide the after sales services during DLP Period through our dealer. Please confirm.	Provisions of Bidding document remain unchanged.
35					With reference to above mentioned tender, we draw your kind attention towards clause No- 6.1 .1 which requires bidder to satisfactorily complete 3 similar works equivalent to Rs 7 crore. In this regards, we would like to say that your department have not considered the price index which has increase in last 7 years . As per CPWD manual it is mentioned that the order value will be enhanced @7% per annum from the date of completion till date of tender invitation. The same clause is incorporated by the all Govt. organization /PSU's (enclosed) we hereby request you to consider this and add this clause.	Provisions of Bidding document remain unchanged.
36	COMMERCIAL SECTION	06 OF 506	6.1.1 (a) (i)	BIFMA Certificate	All BIFMA Compliance Certificates other than USA Should be taken into consideration.	Provisions of Bidding document remain unchanged.
37	COMMERCIAL SECTION	06 OF 506	6.1.1 (b)	Work Order	15 Crore or 11 Crore or 7 Crores tenders are allotted to only Large Scale Industries the only top notch industries that too are on finger	Provisions of Bidding document remain unchanged.

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					tips, such type of huge tender comes one in a year or two. Exemption should be considered for MSME/NSIC registered units and having capabilities to undertake the work and for fair tendering procedure and for healthy and better competition. Hence the point can be considered for MSME and NSIC holders.	
38	COMMERCIAL SECTION	07 OF 506	6.2.1	Annual Turnover	Exemption should be given for MSME/NSIC registered units as the clause is only favoring some of the large scale Industries, fair chance should be given for MSME/NSIC Units.	The exemptions for MSE's are given in the tender document. Provisions of Bidding document remain unchanged.
39	COMMERCIAL SECTION			Item Wise Allotment On L1 Basis	116 Items are to be taken into consideration as per tender document. The tender should be so arranged that each and every registered company can participate so that every eligible bidder will get fair chance. In doing so we can get healthy competition.	Provisions of Bidding document remain unchanged.
40	Special Conditions of Contracts	222 & 360	39 & 2.4	DLP	Provision of provide 02 men for a period of 5 years to local Manufacturing Industries who are capable of providing the required material on one call need not requires attention, which will add on financial burden to the bidder as well as the Institute. Hence relaxation should only be considered for local bidder.	Provisions of Bidding document remain unchanged.
41	General Point				Our Firm is a BIFMA, GREEN GUARD, SIFA AND ISO certified with ISO 9001:2018, 14001 2004, 18001 2007 certified Company. We have our	Provisions of Bidding document remain unchanged.

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					<p>own manufacturing unit at Wanjra Industrial Area, the other one at Kawtha Road, Khairy Village, both on Kamptee Road Nagpur and a huge 7 storeyed Mall at Nagpur.</p> <p>Apart from the above we are capable of manufacturing best quality of steel and Modular furniture's and other miscellaneous items required for the project. So can provide best service during DLP. We are contractor of PWD and also enlisted contractor in Headquarters Southern Command Pune with 'B' Class Category and having contracts all over Maharashtra, Karnataka, Andhra Pradesh, Madhya Pradesh for the tri-services i.e, INDIAN ARMY, NAVY AND AIRFORCES.</p> <p>May be our misfortune that we could not acquire tender above 1.5 Crores, whereas, we have undertaken worked in VNIT, MGAHV Wardha, PWD, CPWD, reputed Organizations and many more.</p> <p>Such type of huge tenders comes in a decade with such type of huge financial clauses, hence it is requested that clause be ignored looking into our experience.</p>	
42	6.0	3	6.1.1 (a) (i)	Member of Business and Institutional Furniture Manufacturers Association (BIFMA)	IIM insist or included the tender participating company / organization should have membership with BIFMA. (This membership to any organization could not add value to product quality or services.	The requirement of conformance to BIFMA testing standards are mentioned in the item specifications. Provisions of Bidding document remain unchanged.

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					Instead of BIFMA membership, product should be confirming to BIFMA testing standards certificates which gives assurance to the quality of product.)	
43	General					<p>Following points / aspects were deliberated in detail and apprised:</p> <p>1. As per Scope of work clause 1.7; "Works to be completed in Coordination/consonance with Civil Composite Works Contract. Inputs for associated works by other agencies shall be timely provided by the contractor within the scope of work."</p> <p>2. It may please be noted that inputs given by Composite Civil works contractor/ other agency/ IIMN, shall be incorporated by the Furniture contractor.</p> <p>3. The panel/ board on the side against the walls in cabins etc. shall have channel/ raceway system for running wires from the floor to provide switches/ sockets on top of the partition above the desk level. On inputs given by IIMN/ Composite Civil works contractor/ other agency the bidder needs to incorporate above raceways/ channels as required. The above shall deemed to be included in the quoted rates by the bidder and</p>

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						nothing extra on this account whatsoever shall be payable. 4. Please read FORM-E COMMERCIAL QUESTIONNAIRE SL no 1.0 as Confirm that your Bid is valid for 06 (Six) months from the date of opening of Unpriced Part of Bid.