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About IIM Nagpur

The Indian Institute of Management Nagpur (IIMN) was established in the year 2015 by the Ministry of HRD, Government of India, to facilitate multi-faceted management knowledge generation and dissemination through ethical and value-based learning, while catering to the needs of the emerging Indian economy. The Institute started its operations under the mentorship and guidance of IIM Ahmedabad.

IIM Nagpur has completed its fifth year and is geared up to move to its world-class campus in the heart of the Multimodal International Cargo Hub and Airport at Nagpur (MIHAN), the groundbreaking ceremony for which was conducted in the presence of Union Cabinet Minister Shri. Nitin Gadkari, the then Hon'ble Chief Minister of Maharashtra, Shri. Devendra Fadnavis, and Guardian Minister for Nagpur, Shri. Chandrashekhar Bawankule.

IIM Nagpur is steadily carving its niche and outperforming other IIMs of its generation, ranking 40th in the Management Category in the National Institutional Ranking Framework (NIRF) 2020 announced by the Minstry of HRD, Govt. of India. In the five years since its inception, as a rapidly growing new generation IIM, IIM Nagpur has strived for excellence in on-campus learning opportunities that facilitate intensive participation and extensive teamwork through critical thinking and decision-making. The four batch-strong alumni network has been setting milestones in the corporate space.



IIM Nagpur has always strived for adaptability and has proven successful in staying in tune with ever-changing times, by making a move to digital platforms for online classes, online interviews, and guest sessions to serve the student fraternity during the challenges presented as a result of the pandemic this year.

The Institute is well poised for capacity- and capability-building among the students, striving to meet global academic standards and nurturing young leadership with its extensive use of case study methodology, industry visits, guest sessions, and classroom lessons. The Field Immersion Module and the International Immersion are some of the unique teaching techniques undertaken by the Institute to shape the students who are ready to face the everyday uncertainties of the business world.

The motto "Satyam cha svadhyayapravachanecha" reflects the Institute's belief in the constant striving for personal excellence as well as a collective quest and pursuit towards the continual unfolding of ever new vistas of higher/deeper realities. It promotes a positive bias towards excellence in thought and action and lifelong learning through practices such as frugal innovation and entrepreneurial approach.











Director's Message

The academic year of the 2020-22 batch started with a pandemic engulfing us all and immobilizing an individual's daily routine. It was the first time many students around the country had switched to a virtual learning environment. The Indian Institute of Management Nagpur, as a young institution in the heart of the country, takes pride in its commitment to continuous improvement in the pursuit of excellence. The dynamic and diverse nature of the batch of 2020-22 reflects this sentiment, and it has appropriately adapted to the online learning mode, particularly during the pandemic. The transition from traditional classroom learning to online learning has improved students' ability to adapt to the online environment and created more opportunities to engage with peers and faculty to accelerate their learning and thinking processes.

With an average work experience of 30.6 months and a significant proportion of new graduates, the class is a perfect combination of recent graduates and seasoned students. The batch consists of graduates from various disciplines, including Engineering, Commerce, Business Management, Chemical Engineering, and other related fields. The current batch has work experience in IT/ITES, Consulting, Manufacturing Technology, FMCG, Power, and Banking & Finance. The batch, which averages 25 years old, is cosmopolitan, with students hailing from 23 different states and union territories.

The students' affiliation with IIM Nagpur guarantees the highest academic quality. The Post Graduate Program's rigorous curriculum provides students with a thorough understanding of the corporate work environment. Students learn the classroom basics and cultivate a critical approach to incorporate them in real business situations during their Live Projects. Following their Summer Internships, their problem-solving skills have been honed on both the intellectual and practical levels.

IIM Nagpur's excellence extends beyond the classroom. At the same time, some students have already begun research with international journals, others have gone beyond course requirements to obtain credentials like CSCA (Certified Supply Chain Analyst), Lean Six Sigma, CFA, etc. Students at IIMN have actively engaged in Corporate Competition. They have achieved milestones in V-Guard Big Idea, Google Case Challenge, CFA Institute Research Challenge, Optum Stratethon, MCX-IPF COMQUEST, Microsoft GSMO B-School Engage, Meero Campus Challenge, MI Summit 2.0, FinShiksha Learning Championship, and many more. The students have also made their presence in sports such as Chess, Archery, Football, Table Tennis, and Cricket at the State and National levels. With the completion of our 132-acre state-of-the-art permanent campus in the heart of the industrial hub at MIHAN, we expect our capabilities to expand by leaps and bounds. Here, the ecosystem for students will help them best in management education and establish themselves as leaders capable of impacting management practice in any domain of their choice. Five batches of IIM Nagpur have found rewarding placement opportunities with renowned companies and emerging start-ups since the institute's inception. Marketing, Operations, Finance, Strategy, Consulting are only a few areas to name where our students have been provided job opportunities. Business leaders come to our campus for guest sessions, conclaves, and panel discussions to share their knowledge throughout the year. This, we believe, demonstrates the industry's confidence in our students' grit and ability.

I welcome industry recruiters and representatives to come to see us and meet the energetic batch of 2020-2022. I also wish our students the best of luck in their future careers.

Dr. Bhimaraya Metri

Director, IIM Nagpur

Faculty Speaks



Prof. Deeparghya Mukherjee

In a world of evolving possibilities, the role of a manager gets redefined with fresh challenges frequently. In a similar vein, management education has to keep equipping budding industry leaders of the future with the wherewithal to face up to the challenges and provide solutions for the future that lies ahead of them. At IIM Nagpur, the students of the 2020-22 batch have chosen to go through a career development path through the rigorous management education they have received over the last year and more. They are now ready to be an asset to any organization to which they wish to contribute to. The companies who choose to recruit our budding industry leaders would feel a positive difference and I wish them all the best.



Prof. Aruna Tatavarthy

What makes my students from PGP 2020-22 batch special and unique? One, they possess an extremely valuable trait - the willingness to persist for achieving high-quality output. They are not the ones who will settle down for anything just for the sake of ticking a few boxes. This makes engaging with them, especially as a faculty member, very intellectually fulfilling. Two, they have the awe-inspiring combination of humility and confidence. It is truly heartening to see such an attitude both among the fresh college graduates as well as those with substantial industry work experience. This humility-confidence amalgamation is clearly witnessed in the way they come together as a team for tasks that are beyond their core curriculum. I am confident that organizations hiring graduates of IIM Nagpur would see the value of being associated with them not just in the short-term, but also in the long term.



Prof. Danesh Gojer

It is with great pride and pleasure that I take this opportunity to write about IIM Nagpur 2020-2022 class. This class with exception represents an extremely fine, dedicated and very talented set of students.

My teaching experience with this batch has been nothing short of extraordinary. In addition to having to deal with a very demanding curriculum and work load these students also had to adjust to a new learning environment as well as to the trauma and tension caused by the pandemic. However, they took all these challenges, hardships and obstacles in their stride and throughout the year impressed me with not only the quality of their work but also with their continued dedication and enthusiasm.

Therefore I have no hesitation in stating that I believe they will both very positively contribute to as well as actively learn from any organisation they intern with.

Best of luck!



Prof. Monika Dhochak

The current batch of IIM Nagpur is highly motivated and dedicated towards their career growth. I have had the pleasure and privilege to interact with the batch of 2020-22 in the Financial Accounting and Management Accounting core courses, and during our many engagements, they have demonstrated excellent problem-solving and managerial skills. This diverse group of students often bring new insights and fresh perspectives to the case discussions, reflecting their boundless knowledge and industry exposure. I found the batch very inquisitive, sincere and excited to learn new and unfamiliar topics. I firmly believe that this highly competent group of students will prove themselves an asset to the organization and contribute significantly to the growth of the organization, which they will join in due course. I wish them all the very best for their future endeavors.

Faculty Speaks



Prof. Vishal Arghode

PGP 2020-22 batch students are respectful with an eagerness to improve their knowledge and skills. I have thoroughly enjoyed the class interactions and wish them success in their careers



Prof. Sayantee Jana

The batch hit by the pandemic at the very onset of their MBA journey, adapting to the new normal of online classes however, do not compromise with their zeal of learning. The enthusiasm of the students in class and eagerness to learn despite the hectic schedule and the demanding screen time every day, is commendable. Wish them good luck as they grow up to be well-rounded professionals and individuals.



Prof. Magesh Nagarajan

Agile, Confident and Smart.

The current batch has shown immense agility to adapt to changing circumstances due to Covid-19 and the demands of online learning environment. This batch has shown confidence by participating in co-curricular activities and clubs, while doing their first year PGP. With diverse levels of prior experience and highly talented pool of smart students, I am confident that they will be an asset and excel in their corporate careers.



Prof. Kartik Yadav

Due to the disruption in the 2020 academic calendar, the batch of 2020-22 had to embark on their MBA journey online. Aided suitably by the institute, the students managed to overcome all challenges and learnt how to make the most of online learning without compromising on their extracurriculars. I laud the students for their tenacity, resilience and creativity and I'm sure the lessons learnt during this difficult period will help them in their workplaces.



Prof. Saurabh Pandya

The batch of 2020-22 is a unique batch in many ways - they are the largest batch yet of IIM Nagpur, they had to manage their entire first year coursework online due to the pandemic and most of them have also navigated their summer internships online amidst a plethora of challenges. However, I believe each one of them has shown extraordinary patience, resilience and adaptability, which are skills generally not easy to develop. I am sure these abilities, alongwith dedication, multitasking, creativity, and innovative approach, which they have exhibited in ample measure during the classes, will go a long way in making them not just good managers, but also effective leaders, entrepreneurs and organizational citizens. I wish them the very best in their future endeavors.

Permanent Faculty



Prof. Ankita Dash MS (UMD), PhD (IIM Bangalore)



Prof. A. Rama Papi Reddy FPM (IIM Bangalore)



Dr. Arun Kumar Rath PhD (KIIT University), D Litt. Honoris Causa (SOA University)



Prof. Aruna Tatavarthy B.Tech (GITAM University), Ph.D. (IIM Bangalore)



Prof. Atul Arun Pathak BE, PGDM (IIM Calcutta), FPM (IIM Ahmedabad)



Prof. Avina Mendonca FPM (IIM Ahmedabad)



Dr. Bhimaraya Metri Director, IIM Nagpur PhD (IIT Powai)



Prof. Deeparghya Mukherjee FPM (PhD IIM Bangalore), FRM ((GARP) USA), MA (Econ, DSE)



Prof. Gunjan Tomer FPM, IIM, Indore



Prof. Indrajit Thakurata B. Tech (IIT Delhi), M. Tech (IIT Delhi), Fellow (IIM Ahmedabad)



Prof. Kapil Kaushik FPM (IIM Indore)



Prof. Kartik Yadav M.Sc. Economics (TERI University, New Delhi), Ph.D. (IIM Bangalore)



Prof. Kinshuk Saurabh FPM (IIM Ahmedabad)



Prof. Magesh Nagarajan PhD (Aston Business School), MS (Res.) (IIT Madras)



Monika Dhochak MBA, Ph.D., IIT Roorkee



Prof. Neerpal Rathi Post-Doc (INU South Korea), PhD (IIT Roorkee)

Permanent Faculty



Prof. Nilesh Gupta FPM (IIM Ahmedabad)



Prof. Prakash Awasthy ME (IIT Kanpur), FPM (IIM-Bangalore)



Prof. Rahul Kumar Sett FPM (IIM Ahmedabad)



Prof. Ranjitha GP PhD (IIMK), MBA (CUK)



Dr. Sanjiv D. Vaidya FPM & PGDM (IIM Calcutta), BTech (IITB)



Prof. Saurabh Pandya Fellow/PhD (IIM Bangalore), MBA (NMIMS Mumbai)



Prof. Sayantee Jana PhD (McMaster University)



Prof. Sesha Sai Ram Meka Pursuing FPM (IIM Bangalore) M.Sc Economics, B.Tech (IIT Madras)



Prof. Shiva Kakkar Ph.D. (IIM-Ahmedabad)



Prof. Tanushree Haldar FPM (IIM Bangalore), M.Phil Applied Economics, M.Sc Economics



Prof. Tapan Kar FPM (IIM Bangalore), Bsc, MSc in Mathematics,



Prof. Varsha Khandker FPM (IIM Ahmedabad)



Prof. Vidhula Venugopal FPM (IIM Bangalore)



Prof. Vishal Arghode PhD (Texas A&M University)

Visiting Faculty

Apart from the permanent faculty, IIM Nagpur has one of the finest visiting faculties from distinguished institutes and organizations across the country. Most of the visiting faculty have rich prior experience in eminent B-schools and are distinguished academicians in their respective areas with involvement in research and development. Also, many of the visiting faculty has wide exposure to industry as well as consultancy in practicing management. Exposure to such prominent faculties establish the highest standards of pedagogy at IIM Nagpur.



Prof. Anurag Dugar Doctorate (University of Rajasthan) MBA (Marketing), PGDBM (Marketing), Masters in Commerce (Business Administration)



Prof. Balachandran PGDM (IIM Calcutta)



Prof. Danesh Gojer MBA (Clark University)



Prof. Rajesh Pandit MA (Psychology)



Prof. Madhchhanda Das Aundhe Senior Research Scientist, Infosys BE (NIT Rourkela), FPM (IIM Bangalore)



Prof. Malvika Harita CEO (Saatchi & Saatchi Focus India), MBA (IIM Bangalore)



Prof. Prantosh Banerjee **IIM Ahmedabad** B.Tech (IIT Kharagpur), PGDM (IIM Calcutta), FPM (IIM Ahmedabad)



Prof. Pratap Giri **IIM Bangalore** B.com., F.C.A., F.C.S, MIOD



Prof. Prem Chander IIM Ahmedabad FPM (IIM Ahmedabad)



Prof. Rajiv Bhutani Master In Financial Engineering (University Of California At Berkeley)



Prof. Sachin Jayaswal **IIM Ahmedabad** M.Tech (IIT Bombay), PhD (University of Waterloo, Canada)



Prof. Sankarshan Basu Ph.D. (London School of Economics & Political Science, UK), M.Sc. in Statistics (IIT Kanpur), B.Sc.honours (Presidency College)

Visiting Faculty



Prof. Saroj Kumar Pani FPM (IIM Bangalore)



Prof. Ajay Pandey BE (IIT Roorkee), FPM (IIM Ahmedabad)



Prof. Shakti Ghoshal MBA Gold Medalist (IIM Bangalore)



Prof. Sunil Chandran PGDBM (XLRI Jamshedpur)



Prof. Sunil Parameswaran IIM Bangalore, UG (St Stephen's), PGDM (IIM Bangalore), PhD (Fuqua School of Business, Duke University)



Prof. Suryanarayana Valluri Co-Founder, Trilliant Digital & Cimplyfive BE (Osmania University), PGDM (XLRI Jamshedpur)



Prof. Thiagu Ranganathan PGDM (IIM Bangalore), PhD (IIT Bombay)



Prof. Uday Ranpara IIM Ahmedabad, CA, M.Com, Dip IFR. (ACCA UK)



Prof. Vinay Kaul Founder, Kaul & Associates B.Tech (IIT Bombay), M.Tech (IIT Bombay)



Prof. V Nagadevara PhD (Iowa State University)



About PGP

The Post Graduate Program (PGP) at IIM Nagpur offers a unique learning experience to its students with its innovative pedagogy involving case studies, field immersion and interactive classroom sessions, thus, breaking the barriers of conventional teaching and ensuring seamless flow of information. The rich and integrated approach allows the Institute to source the best knowledge available across the globe, be it the elite faculty from well-known B-Schools or the Industry Experts from different sectors around the world. Each year, we are adding new perspectives to managerial skills, projecting the Institute's assurance towards developing leaders with a view attuned towards fostering excellence.

We are proud to have a very inquisitive and talented pool of students who come from diverse academic backgrounds, out of which some have graduated from premier institutes of India and some have international exposure. Having an average work experience of 26 months, most of our students are well acquainted with corporate culture and policies, hence will prove to be an asset to the organizations they will get associated with. Our students' strong association with cultural and sports activities further fosters unity amongst the batch. Enthusiastic involvement of students and faculties alike in various academic and cultural events, be it Ganesh Chaturthi, Eid, Onam, Diwali, Dussehra or Christmas leads to a campus life buzzing with vitality & spiritedness.



Courses Offered

Students at IIM Nagpur experience a rigorous course work over the two years. The program is divided into six terms and summer internship in-between the two years. Terms I, II and III have compulsory courses while electives are offered in Terms IV, V and VI of the second year.

First Year

TERM - I

- **Quantitative Methods**
- Managerial Communication I
- Managerial Economics
- Marketing Management
- Financial Accounting
- Managing People and Performance in Organisations

TERM - II

- Understanding Entrepreneurship
- Corporate Finance
- Managing Organisations
- Managerial Communication II
- Management Accounting
- Quantitative Methods II *
- Introduction to Strategy

TERM - III

- Business, Government & Society
- Research for Marketing decisions
- Management of Information Systems and Technology
- **Operations Management**
- Strategic Management
- Macroeconomics

Second Year

The tentative list of areas to choose electives for the second year are as follows

TERM - IV

- **ELECTIVE 1**
- **ELECTIVE 2**
- **ELECTIVE 3**
- **ELECTIVE 4**
- **ELECTIVE 5 ELECTIVE 6**

TERM - V

- ❖ ELECTIVE 1
- ❖ ELECTIVE 2
- ❖ ELECTIVE 3
- **ELECTIVE 4**
- **ELECTIVE 5** **
- **ELECTIVE 6**

TERM - VI

- ❖ ELECTIVE 1
- ❖ ELECTIVE 2
- **ELECTIVE 3**
- **ELECTIVE 4**
- ELECTIVE 5
- **ELECTIVE 6**

Strategy & Entrepreneurship

- Future of Work and Strategy
- Holistic Strategy Implementation through **Balanced Scorecard**
- Management Consulting
- Strategy in Action
- **CSR & Sustainable Development**
- International business *
- **Capstone Business Simulation**

Production & Operations Management

- Supply Chain Management
- Service Operations Management
- Sales and Operations Planning
- Project and Portfolio Management
- **Operations Strategy**
- Industry 4.0
- **Operations Analytics**

Organisational Behaviour & HR Management

- Developing Thinking Skills: Creative, Critical, and Design Thinking
- **Conflict Management and Negotiation Skills**
- Managerial Leadership in Global Context

Economics & Social Sciences

- The World Economy and India
- Healthcare Management and Policy
- **Development Economics and Policy**

Courses Offered

Finance & Accounting

- Corporate Valuation
- **Financial Statement Analysis**
- Banking, Financial Markets & systems
- **Investment Banking**
- Mergers, Acquisitions & Corporate Restructuring
- Corporate Financial reporting
- International Finance
- FinTech
- Financial Modelling

Decision Science & Information Systems

- **Business Data Mining and Decision Models**
- **Business Process Simulation**
- **Advanced Analytics**
- Managing ERP in digital age
- **Location Analytics and Modelling**
- Advanced data analysis
- IT Consulting

- **Brand Management**
- Retail Management
- Sales & Distribution Management
- **B2B** Marketing
- Strategic Marketing
- Consumer Behaviour
- Digital Marketing & E-commerce
- **Marketing Semiotics**
- Understanding Markets at the Bottom of the **Pyramid**
- Integrated Communication in the new omnichannel, omni-media world
- Paradoxes and Decisions: Building Consumer Decision Models 221B Baker Street

General Management

- IIP France
- **IIP Singapore**
- IIP Dubai
- IIP South Korea





Field Immersion Program

IIM Nagpur distinctly captures the identity of being the first B-School to introduce the 'Field Immersion Module'- an innovative platform for Industry-Student Interaction. In 4-5 weeks, the students apply their classroom learning in real-life scenarios at MSMEs and NGOs including governmental, agricultural, environmental organizations. This opportunity equips the students with the understanding of how the organizational challenges are captured and how different strategies are put into effect, to confront those. Through this program, our students also become an important contributor in refining different processes involved in the organization.

While imbibing the practices & culture of the organization, our students in groups perform various levels of analysis to streamline the organization's processes. They apply their managerial skills and academic expertise in identifying control deficiencies & probable risk factors, structuring standard operating procedures, formulating divisional strategies, increasing resource utilization and conducting market research that help organizations in further strategic decision making. This program thus aims to give back to the small business communities at various parts of Maharashtra.









International Immersion Program

IIM Nagpur offers an intensive 'International Immersion Module' as an elective in term 5 of the curriculum. The objective of the module is to broaden the horizon of the students from a national to a more global focus. As a part of this module field visits have been arranged for students in countries like Japan, France, Singapore, South Korea and UAE. Students will be visiting key industrial touch points with sessions from top corporate professionals planned. To enhance the learning academic sessions from world renowned Academia based out of these locations are also in the pipeline. The students will also be given the opportunity to explore the city and communicate with the local population to understand the sociocultural nuances of each country.

At the end of the module the students are required to make a presentation about the business opportunities in the country keeping in mind the current business scenario and the needs of the people of the visited country.













LEADERSHIP WEBINAR SERIES 2021

30+ SPEAKERS

| 1 PLATFORM | LEARNINGS | INSIGHTS

EXPERIENCES

IIM Nagpur concluded its maiden Leadership Webinar Series - Vihaan with participation from over 20 prominent leaders from various industrial sectors. The focus of the online sessions was to provide students a first-hand experience of the Covid-19 impact on various businesses as well as its effect on skillsets and workplace dynamics. Vihaan featured highly interactive sessions from around the globe and provided the batch of students with much-needed guidance and a sneak peek of the evolving strategies of successful businesses across industries.



Mr. Aditya Pal Singh Director Head Talent Acquisition Informatica



Mr. Amit Kumar Agarwal Founder & CEO NoBroker



Ms. Archana Joshi Head-New Ways of Working-Transformation Larsen & Toubro Infotech



Mr. Ariiit Basu AVP - Marketing Wonder Cement Ltd.



Mr. Arvind Kumar Chief Executive Officer Dukes India



Mr. Bharat Melag **Head-Consumer Solutions** India and South Visa



Mr. Brijesh Prabhakar Vice President - New Ways of Working Larsen & Toubro Infotech



Capt. Pankaj Mehrotra CEO Samsara Shipping



Capt. Pranav Prasoon Thakur Head of Human Resources Renault India



Mr. Chandra Bhushan Chakraborty Senior Vice President -East & West Regions Amway India Enterprises



Mr. Colin Mendes Head of Human Resources Voltas Beko



Mr. Giridharan Raghunathan Principal Qwixpert Consulting



Mr. Jitendra Dwivedi Management Consultant Vector Consulting Group



Ms. Mahafrid Billimoria General Manager & Head. TAS, Tata Group HR



Mr. Mahesh Gera Group CHRO



Mr. Manu Nagpal CEO RCL India



Mr. Mohit Sharma Head Talent Acquisition, Societe Generale Global Solution Centre



Mr. Nikhileshwar Singh HR Director- Technology, DGM - People Operations NatWest Group



Ms. Pallavi Halder Sula Vineyards



Ms. Pallavi Tyagi Chief Human Resources Officer Capgemini



Mr. Praveen Kamath CHRO and Global Head of HR Apisero Inc



Ms. Preeti Chaudhary Founder Linkedin Local India



Ms. Pritika Padhi Chief Manager -Talent Management & Compensation & Benefits L&T Financial Services



Mr. Privank Vaipai Deputy Director of PepsiCo GBS



Mr. Raghuram Krishnan Director of Finance Global Talent Acquisition. Adobe India, Korea & Global FP&A Shared services



Mr. Rahul Lakhmani Chief Executive Skiify Solutions



Mr. Raia Lahiri Partner, Growth Advisory, Grant Thornton



Mr. Satvaiit Mohantv CHRO Crompton Greaves Consumer Electricals Ltd.



Mr. Shiv Kumar Associate Director - HR Lowe's India



Mr. Sudipto Mandal Vice President and CHRO - HR & Admin Star Cement Ltd



Mr. Sumit Neogi HR Director for South Asia & Middle East The Lubrizol Corporation



Mr. Sushant Sharma Senior Talent Partner GE Healthcare



Ms. Taniya Roy Vice President Human Resource Samsara Group





ILLUME 5.0

The Indian Institute of Management Nagpur (IIMN) organized its fifth, annual flagship Industry-Academia Summit - 'ILLUME 5.0' during the month of February 2021.

Building upon the past editions of Illume, ILLUME 5.0 sought to harness the industry experience and nurture the relationship between the industry and IIM Nagpur.

Our line-up of speakers this time included CEOs and senior leadership from renowned organizations like Panasonic, Daikin, the Volvo Group and Nasscom. We also had the honour of hosting Mr. Shiv Shivakumar, Group Executive President - Aditya Birla Group as the chief guest for the event.

The event witnessed participation from eminent industry leaders across a variety of sectors, as well as other distinguished guests and the entirety of the IIM Nagpur Fraternity. It was also the first time that Illume was conducted online and was live streamed on YouTube as well.

The central theme for this edition of Illume was 'Leadership during a time of Crisis'. The speakers dwelled upon a few of their experiences and learnings that they have accumulated over the years. In particular, the anecdotes shared by the speakers as they reminisced on some of the past crises that each of them had overcome enthralled the audience. All in all, it was an invaluable experience for the audience, with lessons that will serve us in good stead for many years to come.

Our experience with Illume 5.0 was truly memorable and has ensured that the tradition of Illume will continue illuminating and inspiring young minds for many more years to come.

Prominent Speakers



Mr. Kanwaljeet Jawa CEO & MD, Daikin Airconditioning India



Mr. Shiv Shivakumar Group Executive President, Corporate Strategy & Business Development, Aditya Birla Group



Dr. Bhimaraya Metri Director, Indian Institute of Management Nagpur



Mr. Kamal Bali President and MD, Volvo Group, India



Mr. Manish Sharma CEO, Panasonic India and South Asia



Ms. Debjani Ghosh President, NASSCOM



UTKARSH - 2020

The Second Edition of "HR Leaders' Conclave - Utkarsh 2.0" focused on the theme of "Rethinking and Redefining HR in Post Pandemic Era" with different stalwart speakers that belonged to leading PSUs and MNCs.

The conclave provided an opportunity to the students and the industry mavens from across varied business domains to involve in thoughtful interaction for equipping the upcoming management force with tools and innovative models to implement leadership development in a variety of settings.

The event spread over four sessions, wherein the guest speakers gave their insights on the topics, after which a panel discussion and Q & A session followed. The topics for the sessions were:









SESSION I

"We can never be prepared fully for anything and COVID proved it again!"

The Industry Leaders from the Oil and Gas Industry disucussed how they dealt and adjusted with COVID. They focused on how technology is rapidly spreading its wings across every sector, domain, and industry. Human Resource Management is not just affected by it, but has also adapted to serve the nation better during the pandemic.



SESSION II

"People are at the core and will be at the core of the organization"

Leaders from the Metals and Mining industry highlighted the role of technology in HR and the way forward to retain talent. One of the most challenging roles during the COVID time has been that of an HR. Ensuring the smooth run of operations while keeping the employees' morale high called for an exceptional amount of effort combined with necessary innovation and adaptation.

UTKARSH - 2020







SESSION III

"Challenge during COVID is to arrange man power and ensuring their safety"

Leaders from the Power industry came together to shed light on how the sector is facilitating learning and upskilling methodologies so that the employees are well equipped to face the challenges and be at par with the changing environment. The organization were quick to incorporate new solutions, it was also important for their employees to grasp them in a swift and troublefree manner.



SESSION IV

"Pandemic has helped organizations to become employee freindly"

Leaders from the BFSI industry, brought out the practices and initiatives taken by the HRs that ensured smooth operations while taking care of employee motivation. While uncertainty kept the leaders on their toes, employee retention and engagement also became crucial aspect.









Some Prominent Guest Sessions

- * Mr. Utpal Chakraborty Head of AI, YES Bank
- ❖ Mr. Rahul Singh Assistant Vice President, Deutsche Bank
- * Mr. Nishant Dhoreliya Corporate Strategy Lead, Bosch
- * Mr. Anirudh Kalia Sr. Vice President, Star India (Star Sports & Hotstar)
- * Mr. Nalini George Chief People Officer, Rakuten
- * Dr. Ankita Singh VP & Global Head HR, Cignex Datamatics
- ❖ Shrimati Damal CFO, Majid-Al-Futtaim
- * Mr. Sachin Mardikar Head Finance, Reliance Foundation
- Mr. Ravi Nayse General Manager, Ambuja Cement Foundation
- Mr. Ranga Srinivasan President & Co-Founder, Ameex Technologies
- * Mr. Kirit Joshi Co-Founder and Director, Spacewood
- * Abubakar Siddeeqh VP, Moody Analytics
- * Ms. Sneha Mishra Head- Procurement & Supply Chain, Airtel
- * Dr. Aditya Verma Director-Procurement, Emami
- * Ms. Mukta Khanna Associate Dir- Supply Chain, PepsiCo
- * Mr. Prashant Parameswaran Director - Marketing Strategy & Insights - India & South West Asia, Coca Cola
- * Mr. Ahmed Rahimtoola Head of Marketing, Allied Blenders & Distillers Pvt. Ltd.
- * Mr. Saurabh Nath Associate Director - Marketing, Kellogg Company
- * Ms. Savi Munjal & Mr. Vidit Taneja Founders, Bruised Passports
- * Mr. Vishwas Anand Content Marketing & Communications Lead Infosys Knowledge Institute



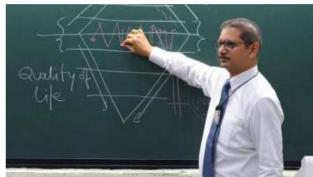




























Corporate Competitions

V-Guard Big Idea 2020



Organised By	Postion	Team Member		
V·GUARD	NATIONAL WINNERS	Ankit Sanodiya	Chinmoy Mishra	Gomish Chawla

MCX Comquest



Organised By	Postion	Team Member
METAL & ENERGY Trade with Trust	NATIONAL RUNNER UP	Gomish Chawla

Meero Campus Challenge 2.0



Organised By	Postion	Team M	1ember
Z meero Campus Challenge 2.0	NATIONAL FINALIST	Subodh Desai	Dinesh Modi

CFA Institute Research Challenge 2021



Organised By	Postion	Team Member				
CFA Institute	NATIONAL	Amit	Janastus	Maddula	Raghav	Chaitanya
	FINALIST	Kumar	Louie J	N K Srikar	Kumar	Verma

Optum Stratethon Season 2



Organised By	Postion	Team Member		
ОРТИМ	NATIONAL SEMI-FINALISTS	Smrithi Rajarajan	Aniket	Aswin M

Optum Stratethon Season 2



Organised By	Postion	Team Member		
	CAMPUS WINNER	Ankit Sanodiya	Gomish Chawla	
mi xiaomi	CAMPUS RUNNER UP	Bhaskar Vats	Vaibhav Dogra	
XIdoiiii	CAMPUS WINNER	Subhodip Chakrabarti	Avinandan Bardhan Sinha	
	CAMPUS RUNNER UP	Vishal Luthra	Premal Shah	

Google Case Challenge 2020



Organised By	Postion	Team Member		
Google	CAMPUS WINNER	Devanshu Verma	Eina Gupta	Debargha Bose

FinShiksha Learning Championship 2020



Organised By	Postion	Team Member
FinShiksha	Among top 10 Position among more than 1000 participants	Gomish Chawla

Certifications



Inventor 2014



Brand Management



Internal Auditor



Foundation Course



Accounting **Fundamentals**



Digital Marketing



Six Sigma Yellow Belt



Web Analytics



German Language Level A1 & A2



Inbound Marketing









Beginner & Advanced Certifications



SAP S4 HANA







Google Adwords



Advanced **Google Analytics**



(Advanced Excel)



Python



Future Trading



Inbound Marketing



Open Source Tools For Data Science



Finance Essentials For Banking & Markets



Youtube **Analytics Certification**



Equity Research And Financial Modelling



Advanced Certifications



Certifications



Fundamentals

Industrycreds

Marketing and Sales Foundation



Course up to level A1



SummersPro Program



BUI cloud concepts



RPA Tool



Finance Club

FINesse, the finance club of IIM Nagpur, aims to provide a platform for the students to explore the different areas of the finance domain and apply their knowledge to real-world problems to enhance their skills. We also aim to equip the students with the latest trends and insights by publishing our weekly and monthly collaterals. To this end, the club has conducted various national-level events like the equity research challenge and creating the investment banking pitchbook challenge. The club has also conducted various in-house events like the Union Budget 2021 analysis and Trademania 2.0, a two-week-long live trading event, which allowed the student to experience live trading in a competitive scenario. The club also hosted many industry experts, who gave insights about the current industry trends and helped bridge the gap between academia and industry.



Students' Academic Body

Students' Academic Body is a student-elected body that works as an interface between the students and the academic administration. All matters pertaining to academic affairs are looked after by the PGP office together with the Students' Academic Body. The committee is responsible for conducting the elective subject's selection process, finalizing the subjects for all students, communicating with the PGP office and the faculties, acting as Course Representatives, facilitating academic projects for students, proposing seminars and workshops as per academic requirement and enabling students with required academic resources.



Operations Club

OPEX, the operations club at IIM Nagpur strives to foster students' interest in Operations and Supply Chain Management. During the academic year 2020-21, the club signed an MoU with ISCEA (International Supply Chain Education Alliance) and conducted the first-ever KPMG India's lean six sigma competency development workshop at the institute. Apart from this, events like Op-Expo, OpGrapho, Opmach, etc. conducted by the club were met with remarkable vigor and enthusiasm. Through these events, the club has tried to engage students and align their interests towards Operations Management and SCM. The club currently has members from diverse backgrounds who bring valuable industry experience. OPEX also organized various guest sessions on an interactive forum with industry stalwarts to discuss industry paradigms and trends to provide an enriching experience to the students of our institute.



Strategy and Consulting Club

Eques, the Strategy & Consulting club, being the youngest club of IIM Nagpur and with great aspirations, continues to be one of the most sought-after clubs of the institute that enables knowledge sharing and skill development. Eques facilitates a rich learning environment that helps students augment their knowledge in terms of strategy & consulting. Eques publishes newsletters to help students get in-depth industry insights and attempts to simplify unique strategies adopted by various businesses with the help of infographics. It aids students in acquiring knowledge on required tools & frameworks to help them understand business goals, risks, competition, and become better decision-makers. Through its industry leader guest session series "Strategy Talks" and annual conclave "Aalekh", it offers students the opportunity to learn from industry leaders and enhance their business outlook.



























Analytics Club

The Analytics club of IIM Nagpur provides a platform for students to get insights on analytics and their application in the real-world scenario to learn and enhance their skills. The primary purpose of the club is to be a resource hub of analytics for students by conducting workshops, newsletters, events and sessions. The club has conducted inter-college and national level events, which includes Quiz, Analytics case study challenge, Dashboard and Excel competitions like Brain-a-lytics, Enigma and Excelsior to propel the competitiveness of students. Also, Club has hosted many renowned industrial experts of the analytics domain as a part of guest session and workshop series to guide students and enhance their analytical knowledge.

Marketing Club

MarX, the marketing club of IIM Nagpur, through club activities aims at connecting marketing concepts to real-world applications and being a resource for students looking to pursue a career in Marketing. The club also conducted an in-house event which compelled students to apply sales concepts practically. With an aim to connect industry and academia to bridge the gap between the two, the club got a privilege to host guest sessions by various industry experts. To achieve this twin objective, the club has conducted national level Marketing Fest INVICTA consisting of various events revolving around every sphere of marketing and two standalone case-study events which tested formulation of marketing strategy, namely Marketing Crusader and Marché.





























HR Club

tHRive is the HR SIG at IIM Nagpur, which aims to provide an in-depth understanding of Human Resource Management (HRM) through industry interaction and knowledge enhancement. In the academic year 2019-20, the HR SIG organized various Intra and inter-college competitions like Triathalon 2.0, decipHR 1.0 & Prabhav, to name a few, ensuring interactive learning of different aspects of HRM. The SIG enables HR enthusiasts to learn from industry professionals through multiple guest sessions and workshops. The SIG also commenced the first-ever Podcast at IIM Nagpur, "HReflections," covering contemporary topics around people management. Along with this, tHRive also shares periodic newsletters and articles to spread awareness about the latest trends in HR

Mess Committee

Mess-committee of IIM Nagpur is established with the vision of giving its students the authority to manage food services on the campus. The committee is firmly adhered to maintain quality, hygiene, and good service throughout. The responsibilities of the committee involve liaising between the administration and Service-provider on one side and students on the other to address issues that students come across and to plan necessary actions accordingly. Despite the diverse demography of the batch, the committee ensures to serve a varied range of cuisine to increase level-of-satisfaction in the student community along with a number of special dinners and events on various occasions.



Infrastructure Committee

The Infrastructure Committee of IIM Nagpur has provided continuous support to all clubs and committees in dealing with all the infrastructure related issues ranging from accommodation to transportation of students, faculty and guest speakers. Apart from these, we work day and night to raise and resolve issues which students face during the day to day life related to hostel etc. We aim to provide world-class facilities to students and faculties through a proper communication channel to make their stay more comfortable.



Events Committee

The Events Committee, IIM Nagpur is tasked with the organization of all flagship events associated with the college while at the same time deepening the relationship between the industry and the IIM Nagpur fraternity. The committee, as part of its yearly roster of events, is responsible for conducting the latest edition of Illume, which is our flagship Industry-Academia Summit. The series acts as a bridge between the students and the current industry practices. It also facilitates TEDx IIMNagpur, a platform for pioneers and innovators from across the country to share their insights and experiences through individual discourses. The committee is also responsible for organizing IIM Nagpur's Cultural and Management Fest and other Events of importance within the IIM Nagpur sphere.



Community Outreach Committee

Ummeed, the community outreach club of IIM Nagpur, works towards creating an impact in society by spreading awareness about various social causes, sensitizing the minds of today's youth, and developing a sense of social responsibility. Working with different stakeholders on different fronts, Ummeed envisions helping and empowering the underprivileged and differently-abled through its unique and compassionate approach to social issues. In line with the vision, the club organizes events such as Blood Donation Drive, Donation Drive, Teaching differently-abled kids, Cleanliness campaign, Women's day celebration in collaboration with NGOs. The club also organizes case study competitions and events to encourage sustainable business solutions for prevailing social and environmental issues.















Alumni Committee

The Alumni Committee of IIM Nagpur seeks to continuously strengthen the 'Alumni-Institute' bond and keep our evergrowing IIMN family tightly knit. The committee operationalized the launch, and maintains the 'Alumni Portal', wherein the alumni share their knowledge, collaborate on City-Chapter pages, relay job opportunities with the current students/alumni, and also provide domain-specific guidance via interest groups. Apart from the existing initiatives, the committee also kickstarted 'Mentorship Program', and 'Virtual Batch-meets' to supplement the continuous interaction opportunities between the alumni and the students. The committee actively stays in touch with the institute's treasured alumni base, promptly seeking opportunities to include them in college-related activities





E-Cell

E-Cell - The Entrepreneurship Cell of IIM Nagpur is the primary student body that strives to cater to the needs of aspiring Entrepreneurs as well as educate the student community about the latest happenings in the Startup Ecosystem. At E-Cell, we make available to the students the best of the resources any aspiring entrepreneur might need, while also giving students the opportunity to interact with other successful professionals from a variety of domains. Our yearly roster of events includes talks from prominent industry personalities as part of the E-Talks series, business pitching events like E-Knowlyse and Innowize, case study competitions like E-gnite and our annual entrepreneurship Conclave, Entro-Mile, among many others. E-Cell seeks to support the Startup Ecosystem in India by establishing a community of dedicated students, professors, investors, and industry experts.



Sports Club

The Sports Club of IIM Nagpur strives to promote physical and mental wellness among the students and facilitate a medium to relieve their stress through different sporting activities all around the year. The club provides platforms for students to showcase their sporting talent in events like the flagship Intra-College Sports Fest, "Rhapsody" and different inter-college tournaments. The club also organizes activities to encourage individuals to take up fitness activities through the "Fit India Campaign", walkathons, etc. The club plays a key role in the all-around development of the students and ensures that while having fun, students also inculcate values like team building, inclusion, perseverance and bonding.



Media & PR Club

Nexus, the Media and PR club of IIM Nagpur, works as the epicenter of the Institute's branding exercise. From creating and monitoring information on the official social media handles of IIMN, building Internal PR across the stakeholders through merchandise, yearbook, college magazine (Meraki), and more to helping B-School aspirants in accumulating accurate information and requisite Institutional guidelines, Nexus captures the entire spectrum of the Institute's presence. It also holds the responsibility of assisting new batches throughout the admissions process, right from appearing for CAT to their inductions at the beginning of the academic year. Being channelized by creative professionals, Nexus also assists the college in design-related activities. By facilitating the Institute's online as well as print media presence, the club holds the responsibility of building the IIM Nagpur brand.



Cultural Club

Culture is an indispensable part of our lives. It reforms our views, values, humor, hopes, loyalties, worries, and fears. It influences our perspective and understanding of both individuals and communities. So while we are a part of an association and building relationships with them, culture helps in enhancing our diversity and heritage as well as bringing out opportunities. Abhyudaya, the Cultural Club of IIM Nagpur, since its inception has worked to enhance cultural awareness, self-awareness, and innovative thinking by conducting team building events and celebrating festivals with grandeur on the campus. The club always strives to add vibrancy to the campus life of IIM Nagpur.





Toastmasters Club

The IIM Nagpur Toastmasters club in accordance with Toastmasters International, aims to provide positive learning and supportive environment resulting in enhanced communication and leadership skills through various innovative formats designed for self improvement, confidence and professional growth. The 45 member IIM Nagpur Toastmasters club, conducted two national events and two intra college events. The members of the club represented the fraternity by securing positions in various national debate and other B-school competitions. The weekly meetings, series of newsletter and various social media platforms aims to hone writing skills, solving managerial problems through case analysis, debate and group discussion skills. The communication and leadership guidance by industry experts through workshop and guest session helped the batch in their journey to become market ready leaders.

Movie Club

Cineastes conducted events like "Intern of the Year," where the focus was on converting the abstract concept of popularity for monetary conversion. Another Event was "CineMaestro," an all India event where students showcased their movie making skills . We also showcased various movies and documentaries to the students and faculty of IIM Nagpur. We conducted events like "BaatCheet", a movie discussion platform where we discussed the impact of movies like "Period. End of a Sentence". We also conducted "Oscar Frenzy" where the participants had to bet and predict the 92nd Academy Award Winners in various a categories.

Co-curricular Activities

















Co-curricular Activities

















Extra-curricular Activities

















Extra-curricular Activities



















IIM Nagpur has completed the Final Placements process for the fifth batch of its flagship Post Graduate Programme in Management. With the largest batch of 121 students who appeared for the final placement process this year, IIM Nagpur once again achieved 100% placement on the 4th March 2021. The current batch, which was beset by an unpredictable year, successfully adapted to the virtual mode of campus placements. IIM Nagpur welcomed recruiters across various sectors like Consulting, BFSI, FMCG, Consumer Durables, Ed-Tech, E-Commerce, Analytics, and Logistics.

The list of prominent recruiters who have participated in this Campus Placements Season includes Bain & Co., BNY Mellon, Accenture, Arcelor Mittal, DHL, Deloitte, Dalmia Bharat, Tata Power, TVS, ZS Associates, L&T InfoTech, Crompton Greaves, IQVIA, HCL, Magicbricks, Tresvista & Urban Company. Despite the uncertainty faced this year, IIM Nagpur has witnessed an increase in the average CTC & median to ₹13,21,000 & ₹13,00,000, respectively, in this Campus Placement Season.

Consulting & IT emerged as the most sought-after sectors, followed by BFSI & FMCG/FMCD, with more than 60 percent of the batch opting for companies in these sectors. The current year also witnessed participation from Logistics, E-Commerce, Manufacturing, Ed-Tech, with more than 20 percent of the batch choosing profiles in these sectors. Strategy Consulting and Analytics were the most sought-after roles by the students. Apart from these, roles in Marketing, Finance, and Operations were offered to the students. This year also witnessed participation from 41 first-time recruiters, which included Bain & Co., Xiaomi, Sula, NCR Corporation, Salesforce, Utkarsh Bank, Collegedunia, Zypp Electric, Accolite, etc.

KEY HIGHLIGHTS

- Top Profiles Offered Management Consulting, Research and Advisory, Brand Management, Key Account Management, Fixed Income Research, Retail Banking, Supply Chain, Product Management
- Consulting Cohort witnessed maximum offers with 31.9% of the students securing jobs in these roles
- First Time Recruiters on-boarded: 41

KEY STATISTICS

AVERAGE CTC*

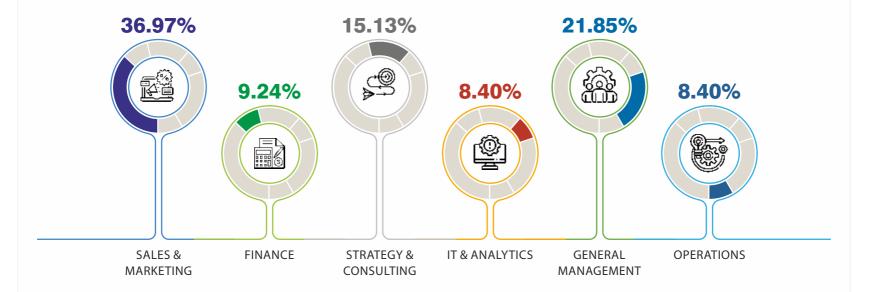
HIGHEST

19.20

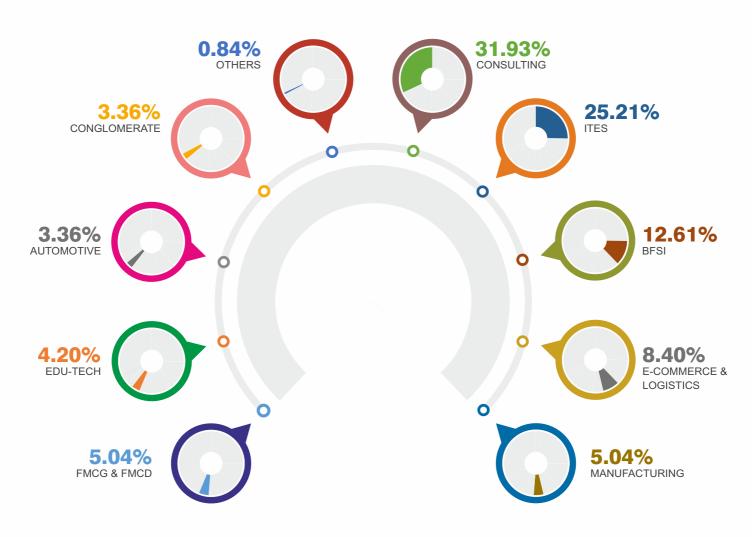
TOP 50% AVERAGE

* in lakhs per annum

DOMAIN WISE SPLIT



SECTOR WISE SPLIT



SUMMER **PLACEMENT REPORT** PGP 2020-22

KEY STATISTICS

62,063/-



AVERAGE STIPEND

40,000/-



MEDIAN

₹ 2,50,000/-



HIGHEST

₹ 95,200/-



TOP 50% AVERAGE

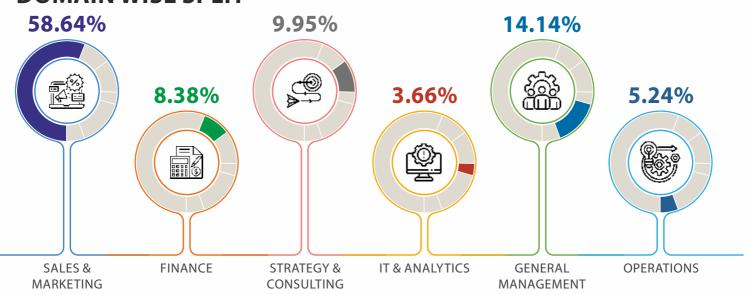
TOTAL STUDENTS 208

STUDENTS TAKING ON CAMPUS OFFER

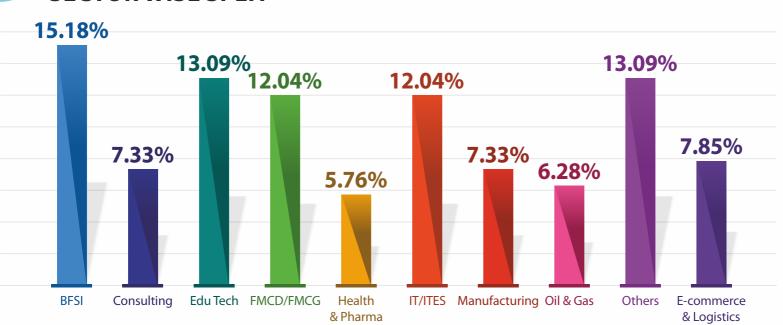
191

NO. OF DUAL OFFERS

DOMAIN WISE SPLIT



SECTOR WISE SPLIT



KEY PARTICIPANTS





















































































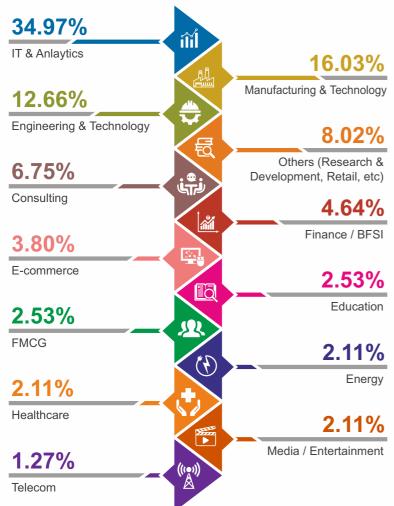




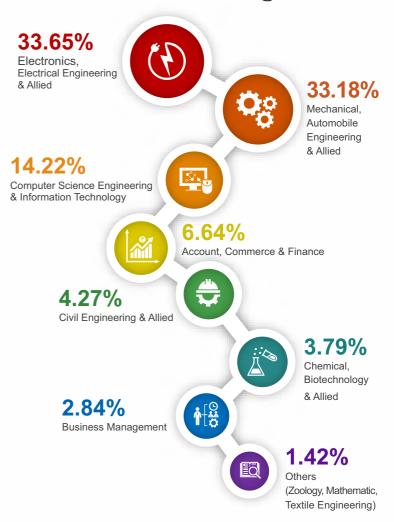


Batch Profile PGP 2020-22

Industry details



Academic Background



Work Experience









Batch Size

Average Work Experience

Average Age







ADITYA SUHAS AHER

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Electronics

Work Experience in Months: 05

Worked With: VNS Finance & Capital

Summer Internship: Verzeo EduTech

- Aditya was awarded for completion of a short term project in less time than expected in VNS Finance & Capital.
- He secured First Runner Up position in National Level Project Competition in IET-INTECH during his final year of engineering.
- He was awarded for securing the 1st Place in intra dance tournament in the cultural festival during his under graduation.



VIYANKA BAJAJ

Under Graduation Stream: B.Tech Undergraduate Specialization:

Work Experience in Months: 36

Worked With: Capgemini Technology Services

Summer Internship:

Catalyst Management Services

- O Viyanka led a 3 member team at Cappemini and worked on enhancement of Policy Center application for Insurance Client.
- □ She got 'PAT ON THE BACK' award for designing an automation framework that reduced 30 manhours weekly.
- She was a part of 'WeKare', the CSR activities conducted at Capgemini.



APURVA BANSOD

Under Graduation Stream: BMS (3 Year)

Undergraduate Specialization:

Marketing

Work Experience in Months: 34

Worked With: Hush India Pvt Ltd,

Pharma & Beyond

Summer Internship:

Board Infinity

- Apurva worked as a Sales Executive at Hush Mattress (26 months) and as a BDE for Flo Mattress (5 months) & Pharma & Beyond (2 months).
- He was instrumental in getting the ARA of Taj Hotels (IHCL) for Hush. He was credited for increasing the feedback count during Flo's nascent stage.
- As part of the inside sales team at Board Infinity, he was responsible for generating revenue for the firm on Pan India level.



KRISHNAKANT BEHERA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 22

Worked With: Infosys

Summer Internship:

Being Platinum World

- O Krishnakant worked as a System Engineer where he identified defects in the project code using backend testing and ATG migration.
- He won the fifth prize at IIMT Oxford Brookes University Innovation Challenge for the project, "Mobilicine" in the field of healthcare services.
- He was nominated for the Dada Saheb Phalke Film Festival and Kolkata International Shorts Film Festival.



CPSGOWTHAM

Under Graduation Stream: B.E.

Undergraduate Specialization: Electrical & Electronics Engineering

Work Experience in Months: 41

Worked With: The Hindu Group

Summer Internship: **Hourglass Essentials**

- $f \circ$ Gowtham has supervised the printing, packaging of up to 2 lakh newspapers and handled the responsibilities of inventory management and maintenance.
- He is the Co-ordinator of the Sports Club and organized many intra-college and national level competitions and sporting events.
- He was the runner-up of Ophzeus 3.0 and a national finalist of Opvasion, national-level competitions organized by IIM Sirmaur, IIT Delhi DMS.



AYUSH CHADHA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 44

Worked With: Times Internet (BCCL Group)

Summer Internship:

YourStory Media

- Ayush has worked as a Data Analyst with Times Internet (Bennett Coleman Group).
- O His area of expertise include Digital Marketing, Media Planning, Strategy and Data analysis and is member of CEBM, IIM Nagpur.
- He was awarded full time scholarship with fee waiver of INR 7,40,000 based on merit during his undergraduate studies.



SANKALP CHANDRA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 24

Worked With: Data Vision

Summer Internship: Swasti The Health Catalyst

- Sankalp was responsible for scrutinizing and analyzing Govt. of India Tenders for procurement of IT & Electronics products.
- O He saved approx. 480 man-hours by proactively submitting Tender documents and saved the company's expenditures towards manpower.
- He raised funds as a volunteer for HelpAge India for the care of elderly for which he received Certificate of Social Service.



GOMISH CHAWLA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 35

Worked With: Honda Cars India,

Mando Automotive India Summer Internship:

PPFAS Mutual Fund

- Gomish is a CFA Level 1 candidate & did his Summer Internship at PPFAS Mutual Fund as a Buy-Side Equity Research Analyst covering Auto Ancillary firms
- He is the National Winner of V-Guard BIG Idea Challenge, National Runner-Up of MCX COMQUEST'21 & awarded with "D2C Top 100 Competitive
- □ At Honda R&D,he worked on several award-winning cars & managed budget totalling INR 172 Mn., performed variance analysis & achieved 7 Mn. cost



KRISH RAJESH CHAWLA

Under Graduation Stream: B.Com, C.A.

Undergraduate Specialization:

Commerce

Work Experience in Months: 36

Worked With: Price Waterhouse & Co LLP (PwC),

V.A. Panjwani & Co., Chartered Accountants

Summer Internship: HDFC Life Insurance

- □ Krish is a Chartered Accountant and has worked at PwC as a transfer pricing consultant, delivering 20+ study/ advisory reports.
- He has received multiple Client Appreciation awards for his efforts in compliance and complex advisory projects which generated 2.5x billings.
- He is an Executive Member of Centre for Entrepreneurship as well as Eques-Strategy and Consulting Club at IIM Nagpur.



VENKATA SUBRAHMANYA ADITYA CHIMMAPUDI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 45

Worked With: Tata Consultancy Services

Summer Internship:

Truebiz Learning Info Solutions LLP

- Aditya is awarded 'Star of Month' and "On-spot Awards' and mentored a team of 6 people for reducing man-hours.
- He is an executive member of E-cell and has arranged guest sessions in the college from budding entrepreneurs.
- He was a part of the Remote Internship Program conducted by TCS in which TCS offered him an Undergraduate project.



SOUMI DASGUPTA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Chemical

Work Experience in Months: 43

Worked With: PwC (PricewaterhouseCoopers),

Ernst and Young India

Summer Internship:

BNY Mellon

- As an Associate 2 at PwC, Soumi has successfully delivered multiple Analytics projects across Healthcare Sector and received the 'Spotlight Award'
- As a Consultant with EY, she developed Sustainability Reports, ESMS Policy Frameworks for International clients, Regulatory frameworks for Gol.
- She is an Executive Member of the Corporate Relations and Placement Committee at IIM Nagpur Batch 2020-22.



VAIBHAV DOGRA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical Engineering

Work Experience in Months: 27

Worked With: Blue Star Ltd.

Summer Internship:

Nivia Sports

- As the Coordinator of Operations Club, Vaibhav successfully conducted the KPMG's Lean Six Sigma Competency Development Program at the Institute.
- Vaibhav is a Certified Supply Chain Analyst (CSCA) from ISCEA and a KPMG Lean Six Sigma Green Belt.
- O Vaibhav worked at Blue Star Ltd. as a Senior Engineer and received "Outstanding" and "Exceptional" performance appraisals.



HARAMAHESHWAR RUDRA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 36

Worked With: Amazon India,

Vision40

Summer Internship: Havish M Consulting

- Haramaheshwar has led three teams of 15 virtually as a temporary Resolution Specialist for the Amazon logistics program across the UK.
- He conducted competitor analysis during his Summer Internship to create sustainable competitive advantages.
- He was the best performer consistently for four quarters in a row in onboarding and managing the delivery activities.



KAVYA HARIDAS

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Electronics

Work Experience in Months: 37

Worked With: Indus Healthcare Solutions

Summer Internship: Sunbeam Enterprises

- As a project manager at Indus, Kavya spearheaded a core team of 25 members in their project designing and implementation.
- She worked for the infrastructure development of the healthcare system under the National Health Ministry.
- She is a national level winner in Kalarippayattu and an executive member of the cultural club, IIM Nagpur.



BHAGYASHREE HAWARE

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 46

Worked With: Vertoz Advertising Ltd,

Target Publications Pvt Ltd Summer Internship:

V-Guard Industries

- Bhagyashree has experience in digital marketing domains like SEO, content, SMM, PR & email marketing and was reporting directly to CEO at Vertoz.
- At Target, she co-authored and published 5 reference books, successfully met critical deadlines, simultaneously working on digital marketing projects.
- □ She bolstered the brand image by generating over 154M views/month through 140+ articles in major Advertising & Marketing publications.



CHETALI HEDAU

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 36 Worked With: Tech Mahindra Limited

Summer Internship: Cojag Smart Technology

- Chetali worked as an RPA Analyst and holds experience in delivering end-toend IT automation solutions to save cost, reduce FTE & improve efficiency.
- □ She has completed live project with a health e-solution firm, with deliverables including content creation for social media platform & brand
- She is an executive member of IJRC and Events Committee. At IJRC, organized events with Japanese Dignitaries as a part of IJRC speaker series.



SWAPNIL INGOLE

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 22

Worked With: Caresoft Global Pvt. Ltd.

Summer Internship:

- As a consultant at Caresoft Global, Swapnil worked with automobile companies to optimize production processes leading to cost saving of \$8000/ year.
- He was recognized for his contribution to IMES projects that helped the company to fetch the "Navistar Diamond Supplier" award.
- He completed a project at Gabriel India Ltd. and improved productivity by 18.25% by reducing setup time.



REKHA J

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 37 Worked With: L&T Constructions Ltd

Summer Internship:

ONELearning Edusphere

- As a senior design engineer at L&T Constructions, Rekha designed girders, box culverts and buildings for NH projects worth 18.5 crores.
- She liaised with the proof consultants, projected material requirements for inventory mgmt, & coordinated with site engineers for problem-solving.
- She published a research paper on "Impact resistance of sisal fiber reinforced concrete" at the "International Journal of engineering and technology."



KALYANAPU BHARGAV

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 49

Worked With: Silicon Life Sciences,

Aurobindo Pharma LTD

Summer Internship:

Biosephia Organic Solutions

- □ Bhargav led a team of 31 members to complete a new Sterile drug facility and manufacture six sterile antibiotics.
- He is a Certified Supply Chain Analyst from ISCEA and a Certified Black Belt in Lean Six Sigma.
- He is the winner of the National Level Strategy Simulation Competition conducted by the Strategy and Consulting club IIM Amritsar.



SAGAR KATAKDHOND

Under Graduation Stream: B.Tech

Undergraduate Specialization: Production

Work Experience in Months: 25

Worked With: Federal Mogul (Tenneco)

Summer Internship: Being Platinum World

- □ Sagar, a KPMG certified Six-sigma Green-belt, worked in Supply-Chain Management wherein he achieved inventory reduction of 40% over twenty
- Along with his team, he stood 2nd in the National level Farmer Bridge B-School competition organized by INCA, IIM Calcutta.
- As team-captain, he led a team of 40 students which fabricated Asia's first single-cylinder turbocharged Formula-Student car during undergraduation.



DIMPY KHURANA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 34

Worked With: ICICI Bank, Hindustan Prefab Limited Summer Internship: YourStory Media

- Dimpy was site in-charge of two major government campuses NIHFW, Munirka & EPFO, Faridabad and handled a team of 150 employees.
- O During her tenure with ICICI Bank, She overhauled the compliance, thus branch ranked 1st position in the Ahmedabad region and 5th at PAN India.
- She is executive member of Centre for Entrepreneurship and Indo-Japan Research Centre at IIM Nagpur.



DINESH KOR

Under Graduation Stream: B.E.

Undergraduate Specialization: E&TC

Work Experience in Months: 25 Worked With: Shree Swami Kirana

Summer Internship:

Ascent Wellness and Pharma Solutions

- □ Dinesh is experienced in serving 1500+ customers in the FMCG retail and wholesale segment.
- He successfully led a Procurement Project of Vari Rice for continuous three months.
- He initiated a Home Delivery Grocery Service Project, which increased the firm's revenue by 6%.



MAYANK KUMAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 27

Worked With: Chhabra Infosolutions Pvt Ltd,

Paytm

Summer Internship:

Verzeo EduTech

- Mayank worked at Chhabra Infosolutions, where he managed at implementing 60+ IoT based production lines for Coca Cola and Pepsi.
- As an Associate Operations at Paytm, he effectively trained 100+ new hires on Paytm Golden Gateway App and led the Audit Team.
- He was an executive member of Mess committee, he managed mess operations and fee payment, conducted a national-level competition.



HIMANSHU KUMAR

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Sureti IMF

- Himanshu had done his Industrial Training at Diesel Locomotive Workshops (Indian Railway).
- □ He had done a live project on a mechanism used by NASA(Design and Fabrication of Rocker Bogie Mechanism).
- He was the Runner-up of the Open Carrom Tournament at INCT in 2014-2015.



VIVEK M R

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 48

Worked With: Apollo Tyres Ltd,

AFCI OEN Connectors Summer Internship: Hourglass Essentials

- O Vivek oversaw production planning for products with annual billing of 60Cr INR and was rated highest performance in employee appraisals FY2019 at AFCI.
- He spearheaded the SAP-ERP improvement projects at Apollo Tyres Chalakudy Plant, resulting in 50% reduction in overall time taken.
- He is an Executive Member of the Corporate Relations and Placement Committee at IIM Nagpur.



HITESHIE MAHAJAN

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 35 Worked With: Schneider Electric India

Summer Internship:

Junior's Brands Private Limited

- As a Service Sales Engineer, Hiteshie performed customer-facing activities to determine project needs and provided value-added technical solutions.
- She quantified customer potential to outplay competition and negotiated to win projects while coordinating with cross-functional teams.
- She was recognized for obtaining orders from hitherto customers under Sales Excellence Program and maintained an enviable record of meeting targets.



MAMIDI NIKHIL KUMAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 29

Worked With: Tata Consultancy Services

Summer Internship: Verzeo EduTech

- O Nikhil was a scrum master for a team of 6. He conducted daily scrum meetings and Iteration planning for a banking client.
- He was appreciated with the "Best Team Award" for receiving the highest customer satisfaction index from the client.
- Secured 1st place in consulting competition conducted by IIM N. Bagged 3rd price in Budget analysis, National level event conducted by IIM Kashipur.



SAI VIKRAM MARAGONI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

CSE

Work Experience in Months: 31 Worked With: Connect CRM India,

Accenture

Summer Internship:

Verzeo EduTech

- O Vikram worked on B2B E-Commerce website development. He reduced the unproductive time of his team by 18% by eliminating the rebuild, restart
- He is the winner of the National Level Strategy Simulation Competition conducted by the Strategy and Consulting club of IIM Amritsar.
- During his undergraduation, he served as a member of the NSS unit and conducted special camp programs at government schools.



MOHAK MEENA

Under Graduation Stream: BBA **Undergraduate Specialization:** Entrepreneurship & Marketing

Work Experience in Months: 00 Worked With: FRESHER

Summer Internship:

- Mohak has worked on a month long live project with a women-centric SHG, Stree Shakti under Maher Foundation in 2018.
- He has completed Master Digital Marketing, Business Branding and Sports Leadership and management certificates issued by Udemy.
- He has represented Gujarat at National Level Football and Gandhinagar at State Level Football tournaments for U-19 and U-16 age category.



HARSHIT METHI

Under Graduation Stream: B.Com

Undergraduate Specialization:

Commerce

Work Experience in Months: 20

Worked With: Lalit Ashok and Company,

M/S Ram Kishore Satya Narain

Summer Internship:

Nowverifyit

- Harshit worked as a manager at an APMC firm where he conducted 400+ auctions, managed 40Mn INR yearly trade and added 50+ new clients.
- He interned at Edelweiss financial services, where he added six new clients & brought investment of INR 10,000+ through each client.
- He was the tehsil topper in the 10th board exams, and He is currently an executive member of the Centre for Entrepreneurship, IIM Nagpur.



POOJA MISHRA

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 33

Worked With: Medlabz, Tata Consultancy Services

Summer Internship:

Crowdstrike

- Pooja has working experience as operations analyst in Medlabz and has led a team of 22 associates.
- She was accoladed as Star of the month at Medlabz for increasing revenue by 16.67% by automating tasks.
- She is a sports enthusiast, and had won gold medal in inter college cricket tournament



VIVEK MITTAL

Under Graduation Stream: B.E. **Undergraduate Specialization:** Mechanical Engineering

Work Experience in Months: 34

Worked With: Patiala Construction Co., Honda Motorcycle & Scooter India Pvt. Ltd.

Summer Internship:

Catalyst Management Services

- O Vivek has worked as 132 KV GIS Project Lead, coordinated Monthly Finances for Open Access Power worth INR 1.5 Million at HMSI.
- As Executive member of Cultural Club at IIM Nagpur, he designed & implemented various Social Media and Content Marketing strategies.
- He has achieved Third position in Capstone Showcasing and a scholarship worth INR 25000 for stellar Academic performance during Graduation.



SRI HARSHA NANDIPATI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

EEE

Work Experience in Months: 37

Worked With: Continental Automotive Components

Summer Internship:

C-SAFE

- O Sri Harsha was responsible for 4-wheeler's functional & safety behaviour for automotive OEMs and improved work efficiency by 30%.
- He is the Coordinator of Mess Committee, and managed mess operations, student concerns, organized a national-level event.
- He was 2nd in National-event, Ophzeus, by IIM Sirmaur, First runner-up in National-event, Farmer's Bridge Competition, by INCA, IIM Calcutta.



DHIRENDRAKUMAR V. PANDEY

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 42

Worked With: Tata Consultancy Services

Summer Internship:

Electrical Engineering

HPCL

- Dhirendrakumar worked at TCS as Implementation Engineer and effectively managed the development and implementation of Digital banking applications.
- He received the Star of the month award in TCS and was 1st runner-up of National level competition organized by INCA, IIM Calcutta with team.
- As an Executive Member of the Infrastructure Committee IIMN, he established Infracomm Social media handle and organized National level event InfracTo.



NAVEEN PANJWANI

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 40

Worked With: Accenture

Summer Internship:

Katalyst

- Naveen is the Coordinator of HR SIG, IIM Nagpur, and is responsible for the conduct of guest sessions, events, competitions.
- He worked for Accenture Solutions on the automation of manual testing processes, thereby optimizing the efficiency by 24x and manual effort by
- He was the elected President of the Student Union Council at his UG college and was a Placement Committee member.



DHANASHREE PARAB

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 28 Worked With: VA Tech Wabag Ltd.

Summer Internship:

The Akshaya Patra Foundation

- Dhanashree is an ISCEA certified supply chain analyst (CSCA) and KPMG certified Lean Six Sigma Green Belt.
- $f \circ$ She was accoladed for her outstanding performance in procurement and was the first runner-up of the farmer's bridge competition held by INCA, IIM C
- She was an executive member in the OPEX club of IIM Nagpur, Placement Co-Ordinator in her graduation and General Secretary in UG.



ASHISH PATEL

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 13

Worked With: Haza Clean

Summer Internship: Verzeo EduTech

- Ashish led a team and contributed to the biological waste management plant by increasing efficiency.
- He is executive member of Students' Academic Body at IIM Nagpur.
- He is consulting enthusiast and has attended a 5 day consulting workshop conducted by Partner & director- BCG India.



VISHAL CHANDAR R

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 43

Worked With: Zinnov Management Consulting

Summer Internship: Swasti The Health Catalyst

- O Vishal worked at Zinnov Management Consulting on various Consulting and Market research engagements majorly focused on Digital Technologies.
- He was awarded "Fastracker" award, 2 "Team Excellence" awards, received client appreciations and outstanding performance ratings multiple times.
- He has an entrepreneurial mindset, which led him to start his own business venture in Chennai, which is a Thickshake and Snacks joint.



AISHWARYA RAI

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 27 Worked With: Accenture Technology

Summer Internship: Goldsikka Jewels

- As an Analyst at Accenture, Aishwarya devised automation scripts that saved 2-3 hours of manual efforts for a UK-based client.
- O She is certified in Digital Marketing, Applied Semiotics, and Product Management.
- She is the Executive member of the Sports Club at IIM Nagpur and has organized various inter and intra-college competitions.



RAHUL SAH

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Electronics

Work Experience in Months: 30 Worked With: Amigosec Consulting

Summer Internship: **Earthen Tunes Designs**

- □ Rahul worked as a senior software developer at Amigosec Consulting Pvt Ltd to develop an enterprise-level vulnerability management solution.
- □ Implemented end-to-end complex data migration for one of the major clients, facilitating extraction and transformation of 4 years of data.
- Developed Qualys scanner integration with the product, which allowed users to schedule an automated scan on the scanner.



ANKIT SANODIYA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 42

Worked With: Infosys

Summer Internship: V-Guard Industries

- Ankit worked as an SCM-WMS Analyst for 9 DCs across the US and LATAM region for a leading Germany based Sports Manufacturer.
- O National Winner of V-Guard BIG Idea Challenge, Campus Winner of MI Summit 2.0 and ranked 3rd in "D2C COMPETITIVE LEADERS 2021" at IIM Nagpur.
- Executive Member of the Corporate Relations & Placements Cell and have interned as a New Product Development at V-Guard Industries.



SIDDHANT SAKHARE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 17

Worked With: Krishna Consultants,

Amazon

Summer Internship:

Board Infinity

- Siddhant worked in multi-disciplinary roles and has a diverse work experience in Sales & Marketing, Operations and Consulting domain.
- He twice received "Best Performer" award at Amazon and he was entrusted to and successfully trained new hired employees across India at KC Overseas
- □ He was the 1st runner-up (UG college), top 10 (Nagpur City) in Clean & Clear Fresh Face competition organized by Times of India.



SHASHANK SAWANT

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 30

Worked With: LPS Services, Technoforce Solutions

Summer Internship:

V-Guard Industries

- Shashank ideated GTM strategy for V-Guard to expand into B2B E-commerce market by partnering with platforms after thorough mapping and analysis.
- As a Marketing & Operations Consultant at LPS he handled clients from MSMEs to FMCG and developed alternate revenue stream in Procurement
- Led a team of 5 at Technoforce working as a Product Development Engineer where he helped increase revenue by 8% by launching new product in



ABHISHEK SHARMA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Electrical Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Sureti IME

- Abhishek is an Executive Member of the Centre of Entrepreneurship. He is involved in branding and media strategy formulation.
- He has experience across domains like financial accounting, financial markets, corporate finance, and social media marketing.
- He has completed a Live Project with an EdTech firm with deliverables, including successfully increasing sales and managing B2C clients.



KAMAL SOOD

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Chemical

Work Experience in Months: 37 Worked With: DEEPAK NITRITE

Summer Internship:

Dr Reddy's Laboratories

- O Kamal was the joint youngest employee to lead Production Planning Department and was Executive Assistant to Unit Head of Optical Brightening Agent.
- He was also the major contributor in increasing capacity of Optical Brightening Agent unit from 350 MT to 490 MT.
- He has been elected member of Students Affair Council and as Class Representative at IIM Nagpur.



PARTH JAYANT UMRA

Under Graduation Stream: B.E.

Undergraduate Specialization: Mechanical Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Pharoscion Global

service, Wheel alignment, Mileage check, etc at Hyundai Motors.

• Parth attained the skill to perform various Technical Services, upto fourth

- □ He completed a project & published a Technical Research Paper on Design & Development of Mecanum Wheel System for Car Parking in JETIR Journal.
- He made creative content for social media which increased the engagements by 50% from 600 to 1200 within 30 days.



GANESH BABU V

Under Graduation Stream: B.E.

Undergraduate Specialization:

Computer Science

Work Experience in Months: 33

Worked With: Wipro Technologies

Summer Internship:

Goldsikka Jewels

- Ganesh worked at Wipro as a developer for NIKE on updating Inventory system from AS400 to Manhattan Technology.
- During his tenure, he modernized 12 end-user interfaces for easier accessibility, saved 600 business hours through Development and Automation efforts.
- He worked in a live project and prepared a Bankable project report along with key financial ratios, financial projections for the company.



BHASKAR VATS

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 32

Worked With: Tata Consultancy Services

Summer Internship:

Catalyst Management Services

- Bhaskar was engaged with TCS as a Business Analyst, accountable for CRM & ERP Projects and service delivery for a US-based multinational company.
- $\ensuremath{\mbox{\circ}}$ He developed projects on Salesforce including Process Automation that saved 17% of the processing time and also contributed towards cost
- His involvement in Live Projects has given him experience as an HR Generalist Intern, Marketing Research & Branding Strategy Intern.



PRASUN KUMAR

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Mechanical Engineering Work Experience in Months: 45

Worked With: |hajharia Nirman Limited (|NL),

Adani Solar (MSPVL) Summer Internship:

Viden.io

- Prasun is the Executive member of the Cultural Club of IIM Nagpur, where he handles digital content creation for social media pages.
- He has worked with Ihajharia Nirman Limited as Assistant Manager-HR and did recruitment and onboarding of over 350 employees.
- He was involved in resource management and productivity improvement through six-sigma for the PECVD process to manufacture solar cells in Adani



DIVYA VENUGOPAL

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 43

Worked With: Cognizant Technology Pvt Ltd

Summer Internship: Being Platinum World

- Divya worked as a Programmer Analyst in Cognizant with experience in production support on Unix technology for multinational banks.
- Was responsible for talent mapping and recruitment in senior leadership roles across multiple geographies during a project with Compass group.
- □ Worked with an NGO "Make a Difference" for underprivileged kids and received a letter of appreciation as a teaching intern/mentor.



PRANAV PIYUSH

Under Graduation Stream: B.Tech

Undergraduate Specialization: Mech

Work Experience in Months: 29

Worked With: MRF Tyres

Summer Internship: Future Generali

- Pranav is currently an Executive Member of Corporate Relations and Placement Committee of IIM Nagpur for session 2020-2022.
- Pranav led a team of 5 members in MRF to achieve 89% reduction in scrap along with on-time completion of Expansion Project with Capex 256Cr.
- He worked with HackerEarth for a market Entry project in the Europe region for six months.



REDDY JASWANTH AJAY

Under Graduation Stream: B.Tech

Undergraduate Specialization: Mechanical Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

StartupTalky

- D Jaswanth worked on CATIA, ANSYS, and I-Simpa and designed 3D models for multiple projects in his undergraduation.
- He worked as a teacher in HEAL school, a UK registered charity, and taught Mathematics and Physics to secondary school students.
- He represented his school in district level science quiz, volleyball, running, and long jump in his secondary education.



AKASH AJAYAKUMAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 20

Worked With: R.R Agencies

Summer Internship:

Welgate Organic Life

- Akash headed the sales division and achieved the highest sales by volume for Havells Consumer Lighting in Kerala in 2019.
- He identified the organisation capability and mobilized a TFT for stimulation of a new business network by medium term strategy.
- He was an elected member of the Students' Union and the Computer Science Engineering Association Secretary of his UG Batch.



AMBILI AJITH

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 46

Worked With: Tavant Technologies

Summer Internship:

YourStory Media

- Ambili worked at Tavant and designed automation suites for Fairway Application using Selenium Java, reducing manual effort by 40%.
- □ She has received TEA(Tavant Excellence Award), 2 quarterly and 3 iapplaud awards for the successful completion of Fairway-CD.
- $\ensuremath{\text{\textbf{o}}}$ As an executive member of EQUES Strategy & Consulting club at IIM Nagpur, she conducted various competitions and published newsletters.



PRANAY ANURAGI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 21

Worked With: Shaadisaga

Summer Internship:

Sureti IME

- Pranay worked as a Key Account Manager in ShaadiSaga and handled 100+ pan India vendors, ensuring a 20% renewal rate (Industry-standard 15%).
- He pioneered a non-subscription account management process in vendor management that ultimately contributed 30% to the company's revenue.
- He was the head of the cultural society in his UG, where he coordinated 6+ events for the annual college fest.



ARIJIT MAITY

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Electrical Engineering

Work Experience in Months: 34

Worked With: 361 DEGREE, An Academy of Competitive Studies, West Bengal Excise Dept

Summer Internship:

Ocupetal

- □ Arijit founded "361 DEGREE", An Academy of Competitive Studies, to provide training for various Central & State Govt exams.
- □ He handled every activity of a Start-up Company from on-ground marketing to Digital Marketing, Finance, Operations, and HR to establish the company.
- He Trained & counselled more than 100 students of A.J.C.Bose College, Kolkata in their Skill Development for Competitive Studies.



ASCHARYA DEBASISH MISHRA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

ME&T

Work Experience in Months: 36

Worked With: Shriram Transport Finance

Summer Internship:

Doha Bank

- Ascharya is currently an Executive Member of the Placement Committee and was an executive member of The Finance Club at IIM Nagpur.
- He worked at STFC as a team leader and has experience in areas like risk evaluation, loan disbursement, client valuation and CMS systems.
- He has coordinated in setting up new branch premises at Barbil, Odisha and led a team of 12 people for everyday operations in STFC.



MANIK BAJAJ

Under Graduation Stream: B.Com (Hons.)

Undergraduate Specialization:

Work Experience in Months: 37

Worked With: Endurance International Group

Summer Internship:

Samshek Fashion

- Manik worked with Endurance International Group as key account manager handling clients worth over \$1,000,000.
- □ He was an exceptional performer who contributed \$10,000 month on month towards the company's revenue and achieved "Business Effectiveness Award."
- He was one of the founding members of NMIMS's Rotaract club, and is currently part of IIM Nagpur's Finance Club.



INDRANATH BHATTACHARYYA

Under Graduation Stream: B.E. (Hons.)

Undergraduate Specialization:

Mechanical

Work Experience in Months: 48

Worked With: NALCO Water India Limited

Summer Internship:

Havish M Consulting

- Indranath is currently an Executive member of Predixion The Analytics Club, conducted National Event and handles Social Media Pages.
- $\ensuremath{\mathbf{o}}$ Indranath as an Account Engineer in the Sales Division of NALCO Water acquired new business worth Rs. 4 cr.
- He is a "Wilson Learning" certified Counsellor Sales Person and worked on various Sales & Marketing Projects as Intern.



RACHANA BHUTA

Under Graduation Stream: BMS (3 Year)

Undergraduate Specialization:

Work Experience in Months: 34 Worked With: Manali Chemicals, Endurance International Group

Summer Internship:

lio Creative Labs

- Rachana has worked as a marketer for pharmaceutical companies at Manali Chemicals; represented them at conventions in Mumbai & Frankfurt.
- □ Managed global clients worth \$1,000,000 by strategising/ negotiating deals; responsible for retention processes at Endurance International Group.
- Researched prospective brands and carried out end-to-end execution of the collaboration with the brand at her internship at Jio Creative Labs.



AKSHAY CHATE

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 13

Worked With: AYM Syntex (Welspun Syntex)

Summer Internship:

HPCI

- Akshay worked in a team of 4 engineer in process control for the polyester yarn manufacturing plant of AYM Syntex.
- He received Two monthly Kaizen awards for reducing the downgrade of polyester yarn by 1.4% in AYM Syntex.
- He is a certified Zumba fitness instructor and conducted fitness sessions for 240+ fitness enthusiasts and a trained Indian classical singer.



KARTIKEY PITAMBAR CHAUDHARI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Civil Engineering

Work Experience in Months: 11

Worked With: Bhatia General Contracting Co.

Summer Internship:

MyCaptain

- Kartikey has worked in an infrastructure project worth AED150 million and achieved 5% reduction in subcontractor agreement at BGCC Dubai.
- He spearheaded a team, offering competitive subcontract values for a successful tender bid of AED189 million for an infrastructure project.
- He was a championship head for ZEST-16, a sports festival, and has organized CONQUEST, a technical event at COEP.



ROHITH CHILAKAPATI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 44 Worked With: TECH MAHINDRA

Summer Internship: Verzeo EduTech

- Rohith worked in Tech Mahindra as a Quality Analyst, and was responsible for software test planning, execution, and defect monitoring.
- He was awarded Pat on the Back for IoT device integration testing in several POCs.
- He has also learned Tabla and passed the first year of the Sangeet Bhushan course in First Division.



QUTBUDDIN DAIRKEE

Under Graduation Stream: BBA

Undergraduate Specialization: International Business

Work Experience in Months: 18 Worked With: eClerx Services Limited

Summer Internship: Goldsikka Jewels

- Qutbuddin has worked at eClerx as an Analyst where he worked in the Loan Syndication process.
- He has received 'Spot Awards' for his timely deliverables and the 'Best Idea Award' to bring automation in the process.
- He secured first position in 'Raise a Toast', a competition of extensive thinking, conducted by Toastmasters Club, IIM Nagpur.



UJWAL DHAPKE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Electronics

Work Experience in Months: 44

Worked With: Tata Consultancy Services

Summer Internship:

I &T Infotech

- Ujwal worked as a Salesforce Administrator, to optimize client processes thereby saved time and resolved real-time production issues.
- He led training to the new entrants joining multiple projects in salesforce technology and had created a training document.
- He received Special Initiatives Award from TCS and was the winner of the Texas Instruments competition in his undergraduate.



RAHUL DHOKE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 46

Worked With: BatchMaster Software Pvt Ltd,

CodeWorld Technologies

Summer Internship:

VComply Technologies Inc.

- Rahul worked as an SAP B1 Consultant for North American customers at BatchMaster software, where he received 60+ excellent implementation feedbacks.
- At Wipro, he was rewarded for being the top 10% among 120 recruits; received appreciation from VP of Banking client for managing CRS.
- He is an executive member of the E-Cell at IIM Nagpur and served as placement coordinator during his UG program.



AYUSH GOYAL

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

EEE

Work Experience in Months: 36

Worked With: Infosys Technologies Limited

Summer Internship:

Soulflower

- Ayush worked in the RPA support and maintenance Team, where he handled 25% of production bots, streamlined process flows, and reduced run time.
- He was awarded the SPOT Award twice at Infosys for his exemplary performance.
- He managed the sales of fest merchandise and music concert tickets as the sales committee manager during his final year of UG.



SHUBHAM GUPTA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 45

Worked With: ClearInsights Consulting,

Orkash Services Pvt. Ltd.

Summer Internship:

iCreate

- O Shubham has worked as a Business Analyst responsible for conducting sales analytics and developed an app that benefitted 100+ salespeople.
- He completed the Integrated Program in Business Analytics from IIM Indore and was in the Top 5%
- He is the executive member of the Alumni Committee and is responsible for design, video editing, and alumni portal activities.



PALLAVI JAIN

Under Graduation Stream: B.Com (Hons.)

Undergraduate Specialization:

Commerce

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Neeyamo

- Pallavi interned with UK-based E-commerce company, worked at Amazon buyer panel, provided support for listing, delisting, and creating A+ Content.
- She is Student representative of the Gender Issue Committee and an Executive Member of the Mess Committee at IIM Nagpur.
- She volunteered at RHA for food distribution and actively participated in War against Hunger, serving 5 million people.



MUSFERA SIDDIQUA JAVED

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 35

Worked With: Cummins

Summer Internship:

Neeyamo

- Musfera worked at PUMA as a Sales and Marketing Intern on the PHENOM Corporate Outreach program from Oct-Dec 2020.
- She won Director's Quarterly Award in 2019 for process optimization, reducing 4200 hours for Fuel Economy Cell of BSVI Engines at Cummins.
- Developed data analysis dashboards using R, SQL for India, China, & Europe Emissions and has visited Cummins China to mentor a new Data Analysis Team.



ADITYA JAGANNATH JOSHI

Under Graduation Stream: B.Com

Undergraduate Specialization:

Commerce

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

- Aditya received scholarship award from Nilam Patel Bahushrut Foundation for outstanding SSC and HSC board performance under hearing impaired category.
- He secured 2nd position in event Aarohan 2.0, an internal competition conducted by the Ummeed club at IIM Nagpur.
- He completed all the 7 levels of abacus mental arithmetic and also achieved 1st in one of the competitions.



VAIBHAV DEELIP KAMBLE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 46 Worked With: Pratap Engineering

Summer Internship:

Verzeo EduTech

- O Vaibhav has worked as a Mechanical Engineer at Pratap Engineering and was responsible for operations in welding and on-site construction work.
- He is certified in Six Sigma Green Belt, Business Analytics with Python, and Operations & Supply Chain Management courses.
- He secured 1st, 7th, and 15th position in the events by Cineastes Movies SIG, Toastmaster, and FINesse Club of IIM Nagpur.



VINAYAK SWAMI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Electronics and Telecommunication Engineering

Work Experience in Months: 46

Worked With: Tata Consultancy Services

Summer Internship: Hetero Drugs

- O Vinayak as a software testing engineer at TCS ensured web application used by US-based healthcare client is bug-free using agile methodology.
- Successfully completed the 'Derivatives Research Project Using Volatility Skew Studies' with TMR
- Successfully passed the NISM Research Analyst Certification Examination with 86.25 percentage.



ABHISHEK KAYASTH

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 24

Worked With: Newgen Software Technologies

Summer Internship:

HPCL

- Abhishek is the Coordinator of the Cultural Club, IIM Nagpur, and is responsible for curating and managing all cultural activities.
- He automated the account opening and KYC process of a national bank and trained 28 bank employees, which led to a 45% productivity increase.
- He won the Product Management case study challenge conducted by InsideIIM. He has also performed as a drummer in MTV Coke Studio events.



SHUBHAM MAHAJAN

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 47

Worked With: GlobalData Plc,

Mu Sigma

Summer Internship:

Hourglass Essentials

- Shubham worked as an associate analyst for GlobalData and analyzed consumer behavior by researching and writing 3225 reports for the FMCG industry.
- At Mu Sigma, he provided data-driven insights to clients to facilitate decision-making using data analyzing tools and extracting value from
- He completed a Stock Market Course and was an organizer in a tech fest and has conducted a Peer Education Training Program module at VIT University.



ANJANI MAHESHWARI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

ECE

Work Experience in Months: 45 Worked With: Accenture Solutions,

Capgemini Technology Services

Summer Internship:

Soulflower

- Anjani worked as SAP Security Consultant for 8 projects managing SLAs and led a team of 10 achieving successful go-live.
- She won 'Rising Star Award' and 'Spot Award' for consistent excellence in meeting deliverables and customer satisfaction during work experience.
- She is an Executive Member of Cineastes Club of IIM Nagpur, responsible for social presence and organizing National Level Events.



PARTH MIDDA

Under Graduation Stream: B.Com (Hons.)

Undergraduate Specialization:

Work Experience in Months: 28 Worked With: Raisey's Original,

FIS Global Business Solutions Summer Internship:

V-Guard Industries

- Parth worked as Google Ads Team Coach; offered optimization consultations to Google's advertising clients, managed & trained a team of 15 associates.
- He worked as a Digital Marketing Analyst for Raisey's Original; solely responsible for their online sales & marketing and Ecommerce store management.
- He interned at V-Guard and formulated a business plan for entering into B2B channel and partnering with emerging Ecommerce platforms - Udaan & Amazon.



NAGULAPALLY KARAN

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Shriram Housing Finance

- Karan is an Executive Member of Sports Club IIM Nagpur, responsible for handling social media platforms and organizing Inter-college tournaments.
- He worked on a project on designing a Rocket Motor Handling Beam in ASL DRDO and is a certified Six Sigma Green Belt professional by KPMG
- He was a State Level Football player and represented JNTUH at the South-India Inter-University football tournament.



RAMPRASHANTH J. NAIK

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

HPCI

- Ram and his team won the first position in an article writing competition in which they had given their analysis on the Union Budget 2021.
- He is acquainted with the nuances of product design according to customer needs and attributes selection depending on the target segment.
- He had been selected for a dual degree program under the student exchange program between the University of Lille France and IIM Nagpur.



P.RAVITEJA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 22 Worked With: Accenture Technology

Summer Internship:

Unschool

- Raviteja worked at Accenture and created an automated program for the retrofitting tool that saved 10 man-days of work.
- He was elected as Executive Member of Students' Academic Body, he assists the administration in all matters related to academics.
- He was the Coordinator for the National Level Tech-Fest, Initiated technique which helped to increase footfall by 25% and revenue of INR 1 Million.



PRAKASH P

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 16

Worked With: Accenture

Summer Internship:

Board Infinity

- Prakash worked at Accenture, providing end to end billing solutions for UK's second-largest telecom operator.
- As an Executive Member of the Mess Committee, he streamlined mess operations, spearheaded fee payments, and curated contents for social media handles
- He was the National Winner for Grafico an event centered around storyboard designing conducted by Marketing Club of IIM Nagpur.



SHUBHAM PANDEY

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mining

Work Experience in Months: 29

Worked With: Cognizant Technology Solutions

Summer Internship:

Cyanodoc Healthcare

- Shubham has worked as a Programmer Analyst in Cognizant and had trained and led a team of 9 people ensuring the timely delivery of critical projects.
- He is the campus winner of Meero Campus challenge 2.0 and has interned with Coal India Ltd. And National Mineral Development Corporation in his UG.
- He was an executive member of the Cultural Committee and has organised various events at NIT Raipur.



RUPAM PATIL

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 29

Worked With: Cognizant

Summer Internship:

MyCaptain

- Rupam led a team of three members who handled issues and established coordination between teams linked to the Brokerage System.
- He was the vice-captain of the football team that represented Pune district at State Level football tournament.
- He published a research paper in the Journal of Indian Geophysical Union and started a blog on book reviews.



ROHAN RAJAN PAWARA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Zewera Lifestyle

- Rohan served as the President Of ISHRAE Student Chapter 2018-2019, In Dr.J.J.Magdum College Of Engineering Jaysingpur.
- ${\bf D}$ He Secured the position of 2nd Runner Up at the National E-kart Racing Championship in 2016, Organized by NKRC.
- He secured the 1st Prize in the orientation event held by Predexion, the Analytical club of IIM Nagpur.



NISHANT KUMAR PODDAR

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 46

Worked With: Tata Consultancy Services Ltd

Summer Internship: Maharani Innovative Paints

- O Nishant is an Executive Member of IIM Nagpur's Placement Committee and contributed actively in achieving 100% placement for 2021 placement
- As a Project Lead in TCS, he has handled audit, review, and billing for the Assurance project with 50+ direct reports and mentored 10+ Project Leads.
- He was awarded Excel Gold Medal for securing top position in B.E.



DEVIKA PUNDKAR

Under Graduation Stream: B.Tech **Undergraduate Specialization:** City, Urban, Regional Planning Work Experience in Months: 14

Worked With: vConstruct Private Limited

Summer Internship: Being Platinum World

- Devika worked as Project Engineer to make construction projects costefficient using BIM technology and time efficient using Power BI tool.
- She is an Executive Member of tHRive HR SIG at IIM Nagpur and managed various club activities such as competitions, social media handles, etc.
- She worked as Business Development Executive & HR Intern in live projects and enhanced her marketing and managerial skills.



RAMPA KARTHIK

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mechanical Engineering

Work Experience in Months: 30

Worked With: India Power Corporation Ltd

Summer Internship: **VYOM LABS**

- Karthik managed operations at a 1000 MW power plant, spearheaded a team of 11 engineers, and coordinated with cross-functional teams.
- O He conceptualized the integration of rooftop solar plant leading to a potential auxiliary savings of up to 2 MW.
- As an executive member of the analytics club, he formulated the Club's newsletter and created content to facilitate knowledge sharing.



KATHIRESAN S

Under Graduation Stream: B.E.

Undergraduate Specialization:

Production

Work Experience in Months: 48 Worked With: Wendt India Limited

Summer Internship: Goldsikka Jewels

- □ Kathiresan handled End to End Production & Operation Strategy for Machine Building from Procurement planning to delivery.
- He completed certification in Analytics, Power BI, Digital marketing; and executed SMM, SEO for increasing brand awareness and E-commerce sales.
- He got an Exceptional rating in the 2018-19 Year-end review for notorious improvement in planning & procurement activities.



SRI RAMA MURTHY SABBAVARAPU

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical Engineering

Work Experience in Months: 35

Worked With: A Kasi Visweswara Rao,

Alfa Laval India Pvt Ltd

Summer Internship:

Phillips Carbon Black Limited

- Sri Rama worked in an Operational role as Assistant Project manager in AKVR Constructions and Service-Sales role in Alfa Laval.
- **o** I am a certified CSCA issued by ISCEA and earned certificates from Harvard business publishing for financial accounting and quantitative methods.
- $\ensuremath{\mathbf{o}}$ At AKVR constructions working on a 7.6Cr project, I lead a dynamic team of more than 10 members.



SIDHARTH SEKHAR SAHOO

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Chemical

Work Experience in Months: 50 Worked With: Vedanta Limited

Summer Internship: Being Platinum World

- Sidharth was the Control Room Incharge of Bake Oven department and handling a team of 20 persons at Vedanta Limited.
- He led a Lean Six Sigma project and achieved an operational saving of 55 lakh/year to the company in 2019.
- At NIT Rourkela, he co-authored a research paper which was published in International Journal of Chemical Science, June 2017.



SAVIO JOSEPH ZACHARIA

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Civil

Work Experience in Months: 44

Worked With: Mockat Solutions Private Limited,

Nickv's Cafe and Fine Pastries

Summer Internship:

- O Savio is the elected President of the Students' Affairs Council, IIM Nagpur, and custodian of the Student Welfare Funds.
- He has a diverse industry experience leading teams of 8+ members in startups in the Construction, F&B and Ed-tech industries.
- O His brainchild, "Story Saves Money" campaign for Nicky's Cafe resulted in 50% increase increase in footfall and 30% increase in Sales.



SOUMYA SHARMA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

E&TC

Work Experience in Months: 38

Worked With: Bharat Electronics Ltd.,

Accenture Technology Summer Internship:

YourStory Media

- O Soumya worked as Deputy Engineer at Bharat Electronics Limited, spearheading 15 engineers & managed Pan India product services garnering 30 Cr revenue.
- She won "Suggestion Award" at BEL for innovative solutions and was delegated as Technical Officer for the 2019 General Elections.
- O Soumya is an Executive Member of the Cultural Club at IIM Nagpur, responsible for the event management and promotional campaigns of the



SIDDHANT JEEVARAJ SHETTY

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mechanical Engineering Work Experience in Months: 45

Worked With: Worley India Pvt. Ltd.

Summer Internship:

Savills

- O Siddhant has worked as a Design Engineer in Petroleum and Chemicals EPCM project execution for Worley India.
- □ He led a team of 3 engineers handling material procurement of a \$1.3bn project for Shell Oil, receiving the 'SPOT Award' from the Operations Director.
- He is an avid long distance runner, has completed the Mumbai Half Marathon and has received the 'Rashtrapti Scout' award from the President of India.



SHREEVATHSA BALLAKKURAYA

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 32 Worked With: L&T Technology Services

Summer Internship:

MyCaptain

- During his 2.5 years of tenure at L&T TS as a Design engineer, Shreevathsa was awarded Star of the month & Spot award.
- As an executive member of Entrepreneurship cell, he has conducted multiple National level events & guest lectures.
- He created a comprehensive bankable project report including major financial projections, while working in the finance team for VAAPCO.



SHUBHANGI SHANKAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 22

Worked With: Bharti Airtel

Summer Internship:

United Breweries

- Shubhangi enhanced Network Experience of 1106 International Users, 50 International Roaming Partners and improved Revenue Generation in Airtel.
- She is Class Representative, member of Students' Affairs Council, Students' Academic Body and Events Committee at IIM Nagpur currently.
- She is certified in Digital Marketing and Product Management, completed live project with Tenhard India and volunteered in NGO Light-De-Literacy.



NAUSHEEN SIDDIQUI

Under Graduation Stream: B.Tech (Hons.)

Undergraduate Specialization:

Work Experience in Months: 46 Worked With: Altran Technologies,

Tata Consultancy Services Ltd Summer Internship:

I &T Infotech

- Nausheen is currently an Executive Member of Corporate Relations and Placement Committee of IIM Nagpur for session 2020-2022.
- Nausheen worked as a full stack developer for the SPS product using ReactJS & Springboot that enabled database provisioning.
- She operated as an SME for all project-related activities, executed deployment tasks, worked on code quality to improve efficiency upto 75%.



SUJIT SURESH SONAWANE

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 22 Worked With: Indian Agro Group

Summer Internship: Pharoscion Global

- O Sujit led a team of 5 members at Anvaya Innovations in developing Marketing Strategy and is KPMG LSSGB and ISCEA CSCA.
- He is Executive Member of Community Outreach Club-Ummeed, responsible for social awareness in collaboration with different organisations.
- He was runner up at Chess Tournament at IIM Nagpur, represented IIM Nagpur in tournament at SPIIMR.



V S HARI PRASHAD

Under Graduation Stream: B.E. **Undergraduate Specialization:** Mechanical Engineering

Work Experience in Months: 09 Worked With: Accenture Technology

Summer Internship:

Sureti IME

- Hari analyzed the business requirement of clients and worked on multiple applications as a developer at Accenture.
- He has automated the deployment activities by programming in shell scripting and thus saving time.
- He is an Executive member of the Sports Club of IIM Nagpur and has conducted various College level events.



RACHIT YADAV

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 42 Worked With: TATA CONSULTANCY

Summer Internship: Verzeo EduTech

- Rachit has worked at TCS and led a team of 6 System Engineers for Jaguar Land Rover project that provided End-user Computing services to JLR engineers.
- He implemented automation in his project that saved around 50% time of the workforce in Jaguar Land Rover project.
- □ He conducted a session on "Agile Methodology" for new joiners in TCS and was rewarded "TCS Gems" for the same.



AISHWARYA VISHWANATHAM

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 47

Worked With: Tata Consultancy Services

Summer Internship:

L&T Infotech

- Aishwarya worked as an SAP consultant at TCS & accoladed for automating processes saving 80-100 task-hours every month.
- She interned with NRSC(ISRO) and built a module "photograph previewer" for their Bhuvan Mobile Application.
- She is an Executive Member of Alumni Committee, IIM Nagpur and she worked as the HR director for an NGO, The Green Nest.



DEVIKA HARI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 43

Worked With: Tata Consultancy Services

Summer Internship:

Neenopal

- Devika was part of Analytics and Insights unit of TCS and worked with various BI tools and cloud data platforms.
- As an executive member of the Alumni Committee of IIMN, Devika has played a pivotal role in organizing multiple alumni engagement activities.
- She has managed business expectations and communications with stakeholders and management in both telecom and hospitality domains.



Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 37

Worked With: Tata Consultancy Services

Summer Internship:

Unschool

- Amit, as a quality analyst, has served various international clients in the Life sciences and financial services domain.
- He has volunteered for the smooth conduct of the Safety First Training and onboarding process of new joiners in TCS.
- He has received the Service and commitment award from TCS in recognition of 3 years of dedicated Service.



RISHAV KUMAR

Under Graduation Stream: B.E. **Undergraduate Specialization:**

M.F.

Work Experience in Months: 19

Worked With: Ramani Precision Machines.

Summer Internship: Maharani Innovative Paints

- Rishav is an executive member of Placement Committee and played a crucial role in achieving 100% placements in the 2020-21 Placement season.
- He worked as a Mechanical Design Engineer and was responsible for 3-D Designing of Special Purpose Machines.
- He Designed a Model of Self Inflating and Deflating Tyre-System in a Running Vehicle.



SAURAV MITTAL

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 13

Worked With: Nationwide Visas,

Holiday Triangle Travel

Summer Internship:

Doha Bank

- Summer Intern at Doha Bank as a Corporate Banking Analyst doing Credit Analysis and Equity Research and Portfolio Management under Treasury.
- O Worked as a Consultant in Travel Triangle under operations and data interpretation to solve various business problems and achieved
- Lead and won best performing team award working with Nationwide Visas. Run an active portfolio of investments diversifying in different asset



VAISHNAVI ARCOT

Under Graduation Stream: B.Tech

Undergraduate Specialization: ECE

Work Experience in Months: 31

Worked With: Deloitte USI

Summer Internship:

iCreate

- O Vaishnavi, was Business Technology Analyst in Deloitte USI, worked as JAVA, Salesforce developer, techno-functional resource, and SPOC for UAT phases.
- She received two client appreciation and five spot awards for her contribution towards clients in multiple roles at Deloitte.
- She won five awards at National level technical symposiums for technical paper/poster presentations, hardware design contest, and quizzes.



KRITIKA AGARWAL

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Biotech

Work Experience in Months: 37

Worked With: Way2height Marketing,

Biocon Limited

Summer Internship:

Goldsikka Jewels

- □ Kritika handled Sales & Marketing for Latin America at Biocon where in a team of 4, she drove business of 320+ Cr. and achieved 38% YoY growth.
- □ She has certifications in Lean Six Sigma Green Belt from KPMG, Digital SCM from NITIE and Biosciences from KGI, California.
- She is an all rounder with vast experience spread from Research fellow at BARC and IITR to University scholar and coordinator of Cultural Committee.



DIKSHA AGGARWAL

Under Graduation Stream: B.Com

Undergraduate Specialization:

Accounting

Work Experience in Months: 18

Worked With: Goldman Sachs,

Northern Trust

Summer Internship:

BNY Mellon

- Diksha worked as an Analyst at Goldman Sachs, where she computed management fees for different businesses with 100% accuracy and onboarded new clients.
- As a Fund Accountant at Northern Trust, she performed front to end processes to compute NAVs for Irish Mutual Funds.
- As an executive member of the Finance club FINesse, she managed the club's social media presence on LinkedIn and conducted multiple national events.



PULKIT AGRAWAL

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 34

Worked With: Hindalco Industries Limited

Summer Internship:

ClearExam

- Pulkit managed & executed operations of subcritical units in Hindalco's Mahan Captive Power plant , supplying uninterrupted power to 359 KTPA smelter.
- He managed emergencies and avoided production loss of INR 60 Lakhs for every Black-Out & INR 8 Lakhs for every Unit-trip.
- He secured 99.657 percentile and achieved an AIR of 237 out of 63,297 students in CMAT examination.



SHREEYA ARORA

Under Graduation Stream: B.Com, C.A.

Undergraduate Specialization:

Commerce

Work Experience in Months: 45

Worked With: Vinera Enterprises LLP,

Deloitte Haskins & Sells LLP

Summer Internship:

BDO India

- Shreeya is a Chartered Accountant and has worked in the Indirect Tax team at Deloitte and was amongst early set of practitioners in GST.
- She was a core team member of a digital first brand and was instrumental in its incorporation and launch of its first product.
- She is an Executive Member of the Corporate Relations and Placement Committee at IIM Nagpur.



SANTHOSH KANNAN B

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 13

Worked With: Zoho

Summer Internship:

Innovasphere Infotech

- O Santhosh has worked as a Member Technical Staff at Zoho where he revamped the entire Zoho Finance Apps - Zoho Analytics Integration framework.
- He was responsible for Zoho Finance Zoho Analytics integration and in this time period the number of paid integration setup increased by 300.
- He also led a team and tracked their performance in enrolling students for counselling sessions of Clear Exam during his project.



INDRAJIT B R

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 48

Worked With: Cognizant Technology Solutions

Summer Internship: Verzeo EduTech

- Indrajit worked with Cognizant as a UI developer with expertise in Angular JS and Angular 2+ technologies.
- □ He developed a chatbot during "Energython-2018" in cognizant and got shortlisted as one of the best ideas to present in finals.
- He developed an algorithm to detect faults in a three-tank system using the extended Kalman and intelligent particle filter.



SAURABH BHARGAVA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Electrical

Work Experience in Months: 40

Worked With: Siemens Ltd

Summer Internship:

V-Guard Industries

- □ Saurabh contributed to revenue of INR 20M, increasing it by 33% YoY, and saved INR 1M through CIP at Siemens.
- □ He won Synergy of the Quarter award at Siemens in Q2 FY19 for NABL accreditation of R&D laboratory.
- He is an Executive member of Media and PR club and handles institute's media presence and branding activities.



SWATI BHATIA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Electronics & Communication Engineering

Work Experience in Months: 13

Worked With: HFN IT Services

Summer Internship:

Intuit Management Consultancy

- Swati worked as Associate Engineer at HFN-IT Service, where she handled technical aspects like code module as per the requirement.
- $\ensuremath{\mathbf{\Omega}}$ She had done PG-Diploma in Mobile Computing from CDAC-Bangalore that focus on application development.
- An enthusiastic Table Tennis player, she had won first prize in the District Rural Table Tennis Competition.



ANISH BISWAS

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Electronics & Communication Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Goldsikka Jewels

- Anish is certified in Brand Management from the University of London and has received an overall grade of 94.90%.
- He has worked with The Brand Hopper as a Digital Marketing intern and developed online marketing resources and curated posts for their website.
- He is a student POC to the Admission's Committee and an Executive Member of the Media and PR Cell of the Institute.



BOGA AKHIL

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 40

Worked With: HY Dance Studios,

Winro I td

Summer Internship:

ClearExam

- Akhil was selected among a 12 member team out of 500+ applicants to become a member Special Ops while working in Wipro.
- He secured "1st runner up" position in Eat-ster, National level Case Competition by IIM Nagpur.
- He is an Executive Member of Media & PR cell and is responsible for handling official social media pages of IIM Nagpur.



SRAVAN PRAKASH CH

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical Engineering

Work Experience in Months: 38

Worked With: Vedanta Limited

Summer Internship:

Wika Instruments

- O Sravan worked as Shift-incharge in the operations department of CHP 1200mw plant in BALCO, Vedanta.
- He received 2 achievement awards in 3 years of experience & additional monetary incentive for improving the efficiency of operations of CHP1200MW.
- He was member of a team involved in designing, manufacturing, racing an All-Terrain Vehicle, which finished 2nd in sales event and overall 20 in BSI2016.



ATISH WAMAN CHINTKUTLAWAR

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 43

Worked With: State Bank of India

Summer Internship:

Goldsikka Jewels

- Atish has scrutinized/processed Administrative clearance of Staff-Advances & managed issues like reconciliation of Cash-position of 91-branches at SBI.
- He has cleared JAIIB/CAIIB flagship courses conducted by Indian Institute of Banking & Finance.
- He was appreciated for meritorious performance in Maharashtra Talent Search Examination conducted at state level.



RICHA CHOWDHARY

Under Graduation Stream: B.Tech

Undergraduate Specialization: Electrical & Electronics Engineering

Work Experience in Months: 43

Worked With: Tata Consultancy Services Ltd

Summer Internship:

Skillsoft

- Richa worked as Oracle Developer at TCS for General Electric, Social Media Marketing Intern at Fireblaze, SEO Analyst at Neuron.
- She is experienced in content and social media marketing, is certified Business Analyst and received LOR for showing outstanding performance.
- She was selected as National finalist in KJSIMSR case study competition and current VPPR of IIM Nagpur Toastmasters Club.



ADITYA DAYANANDA

Under Graduation Stream: B.E.

Undergraduate Specialization: Electrical & Electronics Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Sureti IMF

- Aditya was awarded the "Golden Badge of Appreciation" as recognition for outstanding leadership and team-management skills as Teamlead at ClearExam
- He was the President of EEE Department and the Founding member of the Innovation and Entrepreneurship cell during his Under-graduation.
- He Completed adventure camp & acquired proficiency in rocks climbing, river crossing, trekking, jungle-craft, survival, & leadership in the Himalayas.



ANIKET DHARMADHIKARI

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 47

Worked With: Fagioli India Private Limited,

Maha Active Engineers

Summer Internship:

The Economic Times

- Aniket interacted with 30 private & 10 government entities, prepared bids, $contract\,agreements\,\&\,handled\,tenders\,from\,INR\,0.40-25\,crores.$
- He is certified in PPT, Investment Banking. He also mentored 5 students & handled 1544 students under ETAMAX 2015.
- He was appreciated with performance bonus of 15% due to exemplary performance.



PRASHANT DUBEY

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 46 Worked With: Tech Mahindra Limited

Summer Internship:

HPCI

- Prashant worked as Automation Quality Analyst and also in Sales Enablement with Tech Mahindra. He was selected for the flagship AIM program.
- He is an Executive Member of the Events Committee and Indo-Japan Club. He is also elected as the CR for his section.
- Prashant was the captain of his corporate team which won various sports tournaments. He also captained the winning intra college sports team.



SHUBHAM ANIL FATE

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 31

Worked With: FACE

Summer Internship:

OnGrid

- Shubham is the Executive Member of the Mess Committee, he is responsible for Managing Mess operations, Designing Menu and Vendor Collaborations.
- He worked at Focus Academy for Career Enhancement as an Aptitude and Soft Skills Trainer where he trained students across 27 Institutions.
- He was awarded as an "Emerging Trainer of the Year Award" and FACE Prep Ambassador for Pune Region.



SHUBHANKER GOSWAMI

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 25

Worked With: Green Power International

Summer Internship:

XPERT

- Shubhanker worked In Green Power International Pvt. Itd as an Engineer for 25 months on a Railway electrification project in Project Management
- He worked on a startup project 'FitApes'; devised the idea of project, formulated the finance structure, marketing strategies of the project.
- $\ensuremath{\mathbf{o}}$ He was a member of the team that won the 1st position in the INNOWIZE event organized by the E-Cell of IIM Nagpur.



GUNDA PAVAN VARMA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Information Technology

Work Experience in Months: 34 Worked With: Tata Consultancy Services

Summer Internship:

OnGrid

- □ Pavan worked in TCS NextGen R&D team, created network topologies, and worked on proof of concept to demonstrate to clients.
- He worked at the client location, implemented various technologies, and reduced the scripts time complexity by 15%.
- He led a team of four in TCS internship and won the "Best Project Award" at TCS during Under graduation.



ANKIT M GUPTA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 40

Worked With: Teach For India,

Accenture

Summer Internship:

VComply Technologies Inc.

- Ankit is an executive member of MarX, the marketing club of IIM Nagpur, and managed Digital Media and PR for various in-house and National events.
- At Accenture, he improved TAT by 30% by automating repeatable tasks for service requests, contributing to reaching 'Zero Incidents Milestone'.
- During his Internship at VComply, he conducted a Market research study for new product development. Also improved marketing and content strategy.



EDWIN JAYAN

Under Graduation Stream: B.Com

Undergraduate Specialization:

Work Experience in Months: 38 Worked With: Punjab National Bank

Summer Internship:

BNY Mellon

- $f \circ$ Edwin cleared the IBPS CLERICAL CADRE 2016 exams and joined Punjab National Bank in 2017.
- He was the Head Cashier and successfully handled the cash management and customer interactions.
- He was a member of the All India Catholic University Federation and undertook numerous social service activities.



SAURABH JOSHI

Under Graduation Stream: B.Sc **Undergraduate Specialization:**

Mathematics

Work Experience in Months: 18 Worked With: JOSHI RETAIL STORE

Summer Internship:

Ascent Wellness and Pharma Solutions

- Saurabh worked at Joshi Retail store as a Sales and Inventory Associate and was responsible for the store's day-to-day workings.
- He was selected as a Delegate from India at Harvard US India Initiative for a two-day virtual Conference in February 2021.
- He received a Letter of Recommendation/ Exemplary performance certificate for all four Live projects he was involved in during his first year.



PALAK KAISTHA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 47

Worked With: Ericsson India Global Services

Summer Internship:

V-Guard Industries

- O Palak is the coordinator of Cineastes : Movie Club of IIM Nagpur. She has organized and conducted various events and guest Lectures.
- □ She ideated the automation of finance raising process in SAP & IFS using RPA thereby increasing the efficiency to 125% & 150%, respectively.
- She coordinated with multiple teams to complete 521 OSA FC activation sites in a stringent timeline of three months, increasing revenue by 107%,



JITENDRA KAKODIYA

Under Graduation Stream: B.Com

Undergraduate Specialization:

Commerce

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Sureti IMF

- D Jitendra got selected for the GOAL mentorship project of Facebook and the Indian TA ministry.
- He is a certified financial analyst and holds a certification in digital marketing.
- KPMG has awarded him a green belt in Lean Six Sigma.



NAVJOT KASUKURTHY

Under Graduation Stream: BMS (3 Year)

Undergraduate Specialization:

Marketing

Work Experience in Months: 29 Worked With: Ranitex Industries

Summer Internship:

lio Creative Labs

- O Navjot has entrepreneurial experience in the textile industry, running a manufacturing unit with an annual turnover of ₹.40 Lakhs.
- He has interned at Jio Creative Labs and worked with industry-leading brands in the fashion, smartphone, and gaming sectors.
- He has experience in digital marketing and SEO, having worked as an Editor and Journalist with Fansided and Vox Media.



RISHA KHOUND

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 39

Worked With: Amazon India

Summer Internship:

Kalycito Infotech

- Risha worked in Vendor Management and was a Subject matter expert for Finance operations at Amazon under the EU region.
- Risha was a Certified Speciality trainer at Amazon, responsible for training new hires, leading and driving team performances.
- Risha carried out multiple R&D projects, including one on Control systems under IIT, Guwahati, and made a data glove as a final year project.



ASWIN M

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 37 Worked With: Tata Steel Limited

Summer Internship:

Ascent Wellness and Pharma Solutions

- Aswin belonged to the equipment design team and streamlined the existing BOM generation process, resulting in a 40% cycle-time reduction.
- He played a critical role in validating and rectifying design drawings, eliminating rework and scrappage of 30 tonnes of material.
- He is an executive member of the Operations Club of IIM Nagpur, and National Semi-finalist of Optum Stratethon case competition.



WASEEM MUHAMMED ALI M K

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 12 Worked With: The Road Story

Summer Internship:

HPCL

- Waseem is an executive member of Santript Mess Committee of IIM Nagpur and managed the ground operations of the committee.
- He oversaw digital marketing at the Road Story. He was solely responsible for the food stalls erected during brand building events.
- O He represented Kollam district, Kerala in the state-level energy quiz conducted by KSEBEA.



KIRAN SASIKUMAR MENON

Under Graduation Stream: B.Com **Undergraduate Specialization:**

Accounting

Work Experience in Months: 10 Worked With: SLM & Co. LLP

Summer Internship:

Catalyst Management Services

- Kiran assisted in the preparation and completion of Income Tax Returns for various clients, during his ten-month Articleship.
- He has passed a number of CA-related exams and have knowledge in Indian income tax and GST.
- □ He excels in Tally ERP 9, Advance Excel, Creating Effective Dashboards and he obtained a certificate of accomplishment in ICITSS organized by ICAI.



MUHAMMED HASHIR P

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Industrial Engg.

Work Experience in Months: 22

Worked With: HLB Hamt, **Ernst & Young LLP** Summer Internship:

LenDen Club

- Hashir is an Executive Member of the Events Committee, IIM Nagpur.
- He has work experience as Associate Analyst in Ernst & Young and as an Analyst in HLB Hamt Dubai.
- He is an avid footballer, inter-district level hockey player and black belt holder in karate.



SUYASH MULAY

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mech.

Work Experience in Months: 23

Worked With: Infosys Ltd

Summer Internship:

Katalyst

- Suyash worked as full-stack developer of Finacle in Infosys and was market research intern with Anvaya innovations.
- He was the National Finalist in KJSIMSR case study competition and is an executive member of the community outreach club.
- He is certified business analyst and received an LOR for excellent performance and completed marketing management internship from IIM Lucknow.



SUDHAKAR PATRAN

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Information Technology

Work Experience in Months: 32

Worked With: Vincit Media Pvt. Ltd.,

Wipro Limited

Summer Internship:

L&T Infotech

- Sudhakar has worked as a Digital Marketing Executive and handled content Writing, SEO, SEM for Social media Platforms and Websites.
- He was appreciated and awarded with PES excellence award for his contribution to the Hercules Project's successful release at Wipro.
- He organized cultural events for his UG College as a Cultural Committee member and was commemorated by the Director of his College.



SMRITHI RAJARAJAN

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 36

Worked With: Protegrity

Summer Internship:

Intuit Management Consultancy

- Smrithi worked in quality assurance team and was awarded for handling testing and delivery of multiple projects in stringent timeline.
- She has worked on 6 databases like Oracle, Teradata, SQL-Server and is skilled in SQL, Python, Shell scripting and Tableau.
- She is the coordinator of Analytics club-Predixion and has conducted National events, guest sessions, workshops and college competitions.



KULDEEP RAJMANI

Under Graduation Stream: B.E. **Undergraduate Specialization:** Computer Science & Engineering Work Experience in Months: 109 Worked With: Kotak Mahindra Bank

Summer Internship: **ONELearning Edusphere**

- Kuldeep was Manager in IT dept of Kotak Bank, where he managed vendors from various IT firms. Internal users of Finance, Account Dept effectively.
- He played a key role in automation of demand draft in Kotak Mahindra Bank.
- He secured 1st position in event by Infra comittee and third position in event by EQUES club, during orientation program at IIM Nagpur.



MANIMARAN S

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Manufacturing

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Sureti IME

- Manimaran was an executive member of the cultural committee in CIPET-IPT, where he organized events like a national level symposium.
- He won the state-level science project conducted by National Children's Science Congress and participated at the national level.
- Being the school's volleyball team captain, he had led the team to victory in 4 out of 5 championships.



VARUN SAJJA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Industrial.

Work Experience in Months: 37 Worked With: RR Donnelley

Summer Internship:

Ascent Wellness and Pharma Solutions

- O Varun worked with RR Donnelley as a Client Manager and contributed to the continuous improvement of service delivery by managing a team of 21.
- He is a Certified Supply Chain Analyst and a Six Sigma Black Belt, who is appointed as the Campus Ambassador of ISCEA.
- O Varun received the Emerging Leader of the Year award in 2019 for managerial excellence and was promoted from ACM to CM in five months.



NITISH SHARMA

Under Graduation Stream: B.Tech (Hons.)

Undergraduate Specialization:

Mechanical

Work Experience in Months: 31

Worked With: Escorts Ltd,

Escorts Ltd

Summer Internship:

Hourglass Essentials

- O Nitish managed four Channel Partners, having a total annual turnover of sixteen crores Indian rupees.
- □ He organized the company's CSR event of feeding more than 20000 people during Puri Rath Yatra in 2018.
- He spearheaded the sales staff recruitment process and successfully organized training programs for 150 plus sales managers and executives.



SACHIN SHEKADE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 43 Worked With: JSW Steels Limited

Summer Internship:

Viden.io

- Sachin worked at JSW as In-charge for Raw water pumping systems and was responsible for End-to-End project management for projects worth ₹. 122 Cr.
- He was a member of Central Water Audit team and contributed to achieve savings of ₹.10 Cr/annum in water charges.
- As an executive member of the Eques-Strategy and Consulting Club, He conducted guest sessions, intra, and inter-college level competitions.



SINGAM HARSHA VARDHAN REDDY

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 23 Worked With: NCL Industries Limited

Summer Internship:

Micronova Impex

- Harsha worked as Instrumentation Engineer and collaborated with Turkish firm to commission automation equipment in new doors plant.
- □ He secured appreciation medal and cash prize worth ₹. 10,000/- in Mitsubishi Factory Automation Cup competition at COEP.
- He was an Ed-Support volunteer of the children organization "Make-A-Difference" and was a valuable asset in delivering its mission.



AKASH SRIVASTAVA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

CSE

Work Experience in Months: 45

Worked With: Cognizant

Summer Internship:

NCC Limited

- Akash worked as an Administrator on the latest SAP ERP technologies like HANA and BOBI.
- He improved the client application systems by implementing upgrades and new functionalities in the systems.
- He improved application stability through problem management that resulted in reducing the number of errors significantly.



TARANI VEDA PHANI SAI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 37 Worked With: Tally Solutions

Summer Internship: **ONELearning Edusphere**

- O Veda was a part of the core team to develop and maintain the application of Tally, an ERP software.
- She won the prestigious "Tally Ratna- Sapphire" award for her excellent work in enhancing the efficiency of transaction reports.
- She served as a Senior Member of Registration and Informals Committee at NIT Calicut



SHUBHAM RAMBHAU THOSAR

Under Graduation Stream: B.E. **Undergraduate Specialization:** Mechanical Engineering

Work Experience in Months: 40 Worked With: Tech Mahindra Limited

Summer Internship:

Medicus

- Shubham is an executive member of the Community Outreach Club at IIM-N, being responsible for planning and hosting several events.
- Member of the team receiving the prestigious "Presidential Award" for the successful migration of 30 million customers to legacy systems.
- He was awarded the "BRAVO" award and also saved 730 manhours a year in his project using automation.



OMKAR REDDY THUPALLI

Under Graduation Stream: B.E. Undergraduate Specialization:

Mechanical

Work Experience in Months: 28

Worked With: Amazon,

Cognizant

Summer Internship: **Hourglass Essentials**

- Omkar is a Data Enthusiast with empiric experience in the Data Analytics domain with experience working on Healthcare and Telecom data.
- At Amazon, he consulted professional sellers to improve their sales with a data-driven approach.
- □ In his UG college, he worked as a Vice President of a student-run NGO and was the dramatics club coordinator.



MOHIT TOKE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 19

Worked With: Cleanmax Enviro Energy Solutions Ltd

Summer Internship:

Angel Broking

- Mohit is a renewable-energy enthusiast and had managed operations of 12MW rooftop-solar PV-assets located in 30 MNC's under Cleanmax Solar
- He has executed installation and charging of 7 rooftop solar PV projects meeting extremely challenging deadlines and conditions
- He is an executive member of Indo Japan Research Centre at IIMN and is a certified Lean Six-Sigma green belt.



YOGESH TULSHYAN

Under Graduation Stream: B.Com

Undergraduate Specialization:

Costing

Work Experience in Months: 00

Worked With: FRESHER

- Yogesh is the Executive Member of Sports Club, successfully organised various events and maintained social media interaction.
- He achieved 1st position in CBSE Cluster Kho-Kho Championship and also participated in CBSE National Kho-Kho Championship in under 19 age group.
- He was the member of 10 Assam Battalion NCC and participated in TSC shooting and armory competitions.



UTKARSH PARDHI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 31

Worked With: Tata Consultancy Services

Summer Internship: Verzeo EduTech

- Utkarsh worked as Change Manager in Data Analytics team at TCS and has received Certificate of Excellence for extraordinary work in project.
- He developed and implemented ETL processes in Talend, Informatica & PLSQL and is skilled in Tableau. Through performance improvement, he saved \$21838.
- He has completed TCS Fit4Life Corporate Marathon 2019 and is dedicated to daily 20 km cycling.



VASAMSETTY VANASRI MALIKA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Electronics & Communication Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship: Cojag Smart Technology

- O Vanasri is an Executive member of Mess Committee, IIM Nagpur. She managed Mess operations with a creative flair and conducted National Level Events
- She did her undergraduate internship at NSIC Ltd. and Doordarshan Prasar Bharati, along with securing an 'Outstanding' grade in 42 out of 86 subjects.
- She served as an Executive member of Excelsior Model United Nations and took an interest in organizing and participating in UG level college fests.



ANIKET

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 33

Worked With: Mahindra & Mahindra,

General Motors

Summer Internship:

LenDen Club

- Aniket is the Coordinator of the Alumni Committee, IIM Nagpur, and during his undergrad presided over SAE club at DTU.
- He is a National Semi-finalist of Optum Stratethon Challenge and presented new product development strategy amongst 10,000 other participants.
- He received spot prize for his contributions in onsite projects at Sweden and Spain for Mahindra & Mahindra.



ADITYA RAJ

Under Graduation Stream: B.E. **Undergraduate Specialization:**

CSE

Work Experience in Months: 33

Worked With:

Great West Global Business Services India Pvt Ltd

Summer Internship:

Intuit Management Consultancy

- Aditya worked as a Web Developer in Great West Global and was appreciated by AVP for redesigning the PSC application.
- He has developed a complex automated batch job that removed manual processes and was appreciated for it.
- He worked for the promotion of Yuva JD(U) and holds the position of Upaadhyaksh with Patna Mahanagar Yuva JD(U).



ASHISH ANAND

Under Graduation Stream: B.Tech **Undergraduate Specialization:** Computer Science & Engineering

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

Medicus

- Ashish interned at Games World for Software Maintenance & Repair of the PlayStation, Laptop, Desktop OS and PC assembly to Customer Specifications
- He was awarded and recognized for many State Level Painting Competition held in BIHAR State.
- Ashish Anand is elected as an Executive Member of Infrastructure Committee of IIM Nagpur for session 2020-2022.



ADITYA KUMAR

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Computer Science & Engineering Work Experience in Months: 28 Worked With: Holostik India Ltd

Summer Internship: Bajaj Allianz Life Insurance

- Aditya as the Coordinator of Strategy & Consulting club, conducted first Strategy Conclave - Aalekh, various national level events and published monthly newsletters.
- He worked as Software Engineer in printing domain for Holostik India Ltd. including project in operations, sales, and authentication.
- He has researched implemented speech recognition system with Fortune 10 Company AT&T and solely managed Global 100 client Dupont.



ASHISH SINGH

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Electrical

Work Experience in Months: 34 Worked With: G & S ELECTRICAL,

Winro Limited

Summer Internship:

HPCL

- Ashish worked in HPCL and handled the automation, demand, and supply to approximately 300 outlets spanned into ten districts.
- He worked in Wipro as an Associate, where he provided technical support and generated a revenue of \$60000 through sales.
- He also worked at G&S Electrical, where he led a team of 8 technical associates and met the daily target 95% of the time.



ANURAG AWASTHI

Under Graduation Stream: BBA **Undergraduate Specialization: Business Administration**

Work Experience in Months: 41

Worked With: Microsave,

Virala India

Summer Internship:

iCreate

- Anurag worked as a Strategic Initiatives Executive at MicroSave Consulting and supported the global office teams in strategic business planning.
- He was responsible for developing business worth INR 11 Crore, executing 100+ strategic partnerships, and assessing 1800+ business opportunities.
- He was awarded the "Continuous Improvement Award" for high performance and "Collaboration Award" for overachieving the target at MicroSave Consulting.



ABHISHEK BANGAD

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 35

Worked With: Tata Motors Ltd.,

Tata Motors Ltd.

Summer Internship:

V-Guard Industries

- Abhishek has worked as GET Sales and Marketing and as a Cost Engineer in the Cost Engineering Department of Tata Motors.
- He has led a team of 40 DSE's and increased the Market Share of Zip XL from 10% to 35%.
- As a Co-Lead, he received "Scaling Peak of Excellence Award" from President, Tata Motors for achieving a Cost Reduction of 15%.



ASHUTOSH BAPU BANSODE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Mechanical

Work Experience in Months: 26 Worked With: Here Technologies

Summer Internship:

Rashtriya Chemicals & Fertilizers

- Ashutosh has experience in 3D modelling and developing navigation routes for Highly Autonomous Vehicles using LiDAR technology.
- □ Executive member of Media & PR Cell and handles branding & media strategy, and is students POC to Admissions Committee.
- He is passionate about Theater Arts and was recognized in the Pune Times newspaper for Direction of a musical play.



ABHIJIT BARLA

Under Graduation Stream: B.Sc (Hons)

Undergraduate Specialization:

Zoology

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

- Abhijit was the part of the team that ranked 2nd as an Investor Group in the event conducted by Strategy and Consulting SIG of IIM Nagpur.
- $f \circ$ He was part of the team that ranked 1st in the event conducted by the Infrastructure Committee of IIM Nagpur.
- He has worked on a Digital Marketing project titled Study the Importance of Branding and Advertising, during his summer internship with Sureti IMF.



SHRADDHA BHOSALE

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 45

Worked With: Tata Consultancy Services Ltd

Summer Internship:

Verzeo EduTech

- Shraddha worked as an SAP-BW consultant in TCS and led a team that received the 'Rest Team' award
- She is an executive member of the Infrastructure Committee and is responsible for coordinating infrastructural requirements for students.
- She secured 5th position in Techfest, IIT Bombay for UG social initiative and received appreciation for a TCS CSR event.



CHINNAM KALYAN BABU

Under Graduation Stream: B.E. **Undergraduate Specialization:**

F.C.F

Work Experience in Months: 50 Worked With: Infosys Private limited

Summer Internship: Pharoscion Global

- Kalyan worked as a SQL developer and received INSTA Award for automating the daily jobs status email which reduced the manual effort by one hour.
- Organized a Guinness World Record event "MY FLAG MY INDIA" of the Largest Human National Flag Formation in which 50K people participated.
- He has published a Research Paper "Survey on Content Image Detail Enhancement using Satellite and Medical Images" in RJPBCS Journal.



CHINTHAMALLA AKHIL

Under Graduation Stream: B.Tech **Undergraduate Specialization:** Computer Science & Engineering

Work Experience in Months: 00 Worked With: FRESHER

Summer Internship:

Sureti IME

- Akhil interned as a Sales and Digital Marketing Management Trainee at Sureti IMF.
- Executive Member of marketing team for the first college fest "Atrang" of IIIT Trichy.
- Did a project on "Assessing the quality of Navigation Software" using Metamorphic Testing.



SHUBHAM DABHADE

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 22 Worked With: Force Motors

Summer Internship: Niramai Health Analytix

- Shubham was responsible for design and NPD of chassis systems of Force Motors vehicles and handled CFT's for design, cost, and weight optimizations.
- He has published 2 International research papers, one in Columbia International Publishing and the other in IJERA Journal.
- □ He is an ISCEA Certified Supply Chain Analyst (CSCA) and a Lean Six Sigma Green Belt Professional.



SANDEEP MANOHAR DAS

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

E.C.E

Work Experience in Months: 44

Worked With: Infosys Ltd

Summer Internship: Niramai Health Analytix

- Sandeep worked at Infosys as an Automation Test engineer for Australian Banking client and is proficient in Agile methodology.
- He was applauded by the Client for excellent testing activities and critical defects identification and did documentation for easy analysis of project.
- □ He worked as Marketing and facility coordinator for Sankalp2k15, a national level techno-management symposium, and organized various cultural events.



SUBODH GOVIND DESAI

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 46

Worked With: Infosys Ltd, Capgemini India Pvt Ltd

Summer Internship:

Future Generali

- Subodh is an Executive Member of the Corporate Relations and Placement Committee, IIM Nagpur and National Finalist of MEERO 2.0 corporate competition.
- He was 'Deputy General Secretary' of the student's council and was honored as 'Best Outgoing Student 2015-16' during under graduation.
- He has experience in development of Credit-Card processing and was awarded 'Star of the Month' Global-level at Capgemini and 'Insta Award' at Infosys.



BISHAL DHAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical Engineering

Work Experience in Months: 37

Worked With: Maruti Suzuki India Limited

Summer Internship:

Nexdigm

- As an Assistant Manager, Bishal worked in new model introductions and supervising CAPEX and Revenue Projects for the 'Assembly Engineering' division
- He knows Lean Management and was awarded 'Employee of the Quarter' for supervising projects that resulted in INR 5.83 Million savings.
- As a Coordinator of the Placement Committee, he is responsible for managing the entire lifecycle of the campus recruitment process.



MAHESH MANOHAR DHONDTALE

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Metallurgy

Work Experience in Months: 46

Worked With: |SW Steel Ltd

Summer Internship: GoMechanic

- Mahesh at JSW steel Ltd supported the operation team to improve quality, led a team of 5 members and built capability by providing safety training.
- He at GoMechanic supported operation and marketing team, worked on the diverse projects such as fulfilment rate, NPS, and Garage system, content.
- He is an executive member of the Cineastes club, organized events, written and directed short films Acted in 2 Marathi movies.



PARIKSHEET DORLIKAR

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 36

Worked With: KPIT Technologies Limited

Summer Internship: Sunbeam Enterprises

- Pariksheet worked as a software engineer on emission programs like BS4, NS4/NS5 for On-Highway and Off-Highway market of Heavy-Duty Vehicles.
- He was the winner of the best Six Sigma project for After-treatment system of BS4 India Application for Components Care Centre Lab.
- He has completed certifications such as supply chain digitization and management, product management, and a certified six-sigma green belt.



RASHI GUPTA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Chemical

Work Experience in Months: 37 Worked With: Vedanta Limited

Summer Internship: YourStory Media

- Rashi worked at Vedanta Limited as an Assistant Manager implementing asset optimization and improving process sustainability of the unit.
- She lead the team of inventory and conducted audits with external auditors involving cost ¥450 crores with zero observations.
- She implemented six sigma project for the optimization of net carbon consumption resulting reduction of ¥3kg.



JAIVEER SINGH GURJAR

Under Graduation Stream: B.Com (Hons.)

Undergraduate Specialization:

Work Experience in Months: 13 Worked With: FRR FOREX PVT LTD

Summer Internship: Goldsikka Jewels

- a Jaiveer is currently an Executive Member of the Students' Academic Body and was an Executive Member of the Mess Committee at IIM Nagpur.
- At FRR Forex, he crafted, implemented B2B marketing and sales strategies involving cross-sell, upsell techniques fetching 1 Cr business.
- He has MySQL and R programming certifications and has worked on a financial project with Indian Oil Corporation.



TANMAY WAMAN ILAMKAR

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 13

Worked With: Induction Treatment Pvt. Ltd.

Summer Internship:

Rashtriya Chemicals & Fertilizers

- Tanmay was a Technical assistant at ITPL, responsible for Quality Assurance & Control, Furnace Operation, and end product delivery.
- □ He got selected at DRDO(R&D) among his batch of 180 students and designed a cost-effective fixture using robust 3D modeling tool.
- He is a Lean Six Sigma green belt certified professional.



DAYANAND B INGALE

Under Graduation Stream: B.Tech

Undergraduate Specialization: Computer Science & Engineering Work Experience in Months: 48

Worked With: Big Basket,

Oracle

Summer Internship: **Canarys Automations**

- Dayanand worked as a software development Engineer at Bigbasket in realtime data analytics, which impacted report generation time.
- He worked as a Software Development Engineer at Oracle IDC,-Design, Development, and Improvements for software Architecture.
- He published research paper in ICTCS '16: Towards Sentiment Orientation Data Set Enrichment - Portmanteau sentiment discovery and Data set Enrichment.



AYUSHI JAIN

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 39

Worked With: Accenture

Summer Internship: **BASIX Academy**

- Ayushi is an Executive Member of Cultural Club, IIM Nagpur, responsible for social media marketing and event management.
- As an SAP HCM consultant, Ayushi managed the design and execution of gate access solution for a global mining company.
- She has led a 10 member team for implementation of HR processes in SAP Fiori applications.



ANKUR RAVIN JAMBHULKAR

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship: Verzeo EduTech

- O Ankur has completed his training at Koradi Thermal Power Plant as a Mechanical Engineer Trainee and had given suggestion on ash handling.
- He has done performance analysis of S.I. Engine by introducing hydrogen gas as an additive with gasoline.
- He volunteered with the Cancer Aid Society and helped the cancer patients by doing a door-to-door campaign to raise the fund.



BILAL JAVED

Under Graduation Stream: B.Tech **Undergraduate Specialization: Electrical & Electronics Engineering**

Work Experience in Months: 45

Worked With: Infosys Ltd

Summer Internship: Tripod Technologies

- Bilal is an Executive member of E-Cell, spearheaded the Cell activities and was instrumental in strategizing & executing E-Know-Lyse and E-Gnite 1.0.
- He improved the ID card generation logic for the client helping them reduce cost and generating revenue for Infosys.
- He was awarded the "Certificate Of Appreciation" by the client For outstanding performance and valuable contribution to the client.



NITHYANANTH K B

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Electronics

Work Experience in Months: 24 Worked With: Robert Bosch

Summer Internship: **Option Designs**

- □ Nithyananth worked as a Software Developer at Robert Bosch and was involved in the development of Car Dashboard units.
- As an Elected Executive member of the Students' Academic Body, IIM Nagpur, he serves as an interface between the students and college.
- □ He developed an Automation system that saved 3000 manhours yearly and was awarded SPOT AWARD for automation and software stability activities.



SAMRUDDHI JOGENDRA KOLI

Under Graduation Stream: B.E.

Undergraduate Specialization:

Electrical

Work Experience in Months: 37

Worked With: ABB India Ltd.

Summer Internship:

V-Guard Industries

- O Samruddhi is the Coordinator of the Media & PR Club and handles the institute's media presence & branding activities.
- She worked as a project management engineer at ABB, where she executed 2000+ aftersales orders with a 97% OTD rate.
- $f \circ$ She is a LSS Green-Belt certified professional, best outgoing student awardee, swimming champion, trained Bharatanatyam dancer, Prayas-NGO volunteer.



SAIKUMAR KORLA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 26

Worked With: Navayuga Engineering Company LTD

Summer Internship:

HPCI

- Saikumar worked as a Graduate Engineer, where he Conducted project scoping, planning, and supported applications for bids worth of ₹. 35+
- Implemented a vehicle tracking system at multiple project sites to unlock 3%to4% fuel savings with an impact of ₹. 16+ crores .
- He is Part of the team, which clinched two Guinness World Records for the 'most concrete continuously poured in 24 hours'.



AMURUT MATHEW KOSHY

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 36 Worked With: Fidelity Investments

Summer Internship: Analytics Quad 4

- Amurut has worked as a Full-stack Software Engineer at Fidelity Investments and interned as a Business Analyst at Analytics Quad 4.
- He did his undergraduate internship as a Microsoft Student-Developer and his final-year BE project was awarded a grant from IISc., Bangalore.
- He is the Co-ordinator of the E-Cell, IIMN; a member of the Student Affairs Council, the Events Committee and the IJRC SIG.



KULKARNI ANIKET SHRIKANT

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mech

Work Experience in Months: 47

Worked With: Škoda Auto Volkswagen India

Summer Internship: Nivia Sports

- Aniket, as a Project Controller (Finance), handled car projects of Volkswagen & Škoda, grossed positive contribution margin of 50 Million € through product lifecycle measures.
- He evaluated make or buy proposals, volume sensitivity analysis and defined process for transfer of project inputs with Škoda Auto Headquarters.
- He presented research paper in national conference and won 2 awards in national level automobile competition.



DEEPAK KUMAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Civil

Work Experience in Months: 14

Worked With: Rangam Consultants Inc.

Summer Internship:

MyCaptain

- Deepak has worked as a Recruiter and is well versed in sourcing potential candidates and conducting preliminary screenings.
- He is experienced in end-to-end US recruitment and delivered excellent relationships with candidates and clients.
- He was the coordinator of the event "Save a Life" for Techno-Zeal Fest (2016-2017) at Mewar University, Rajasthan.



PRAGATI LOHANI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 43

Worked With: Tata Consultancy Services

Summer Internship: Analytics Quad 4

Events Committee, and elected Class Representative at IIM Nagpur.

• Pragati is the Coordinator of Students' Academic Body, executive member of

- She led a team of four members for a UK-based banking project where she was also an SME in Core Banking concepts.
- She delivered service improvements in Automation of Operations area, saving effort equivalent to 600 person-days improving efficiency by 20% Y-n-Y.



M V TARUN RAJU

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 48

Worked With: Larsen & Toubro Limited

Summer Internship:

Dalmia Bharat

- Tarun led a team of 4 members as a Project Planning engineer of a Power transmission line project for M/s KPTCL, worth ₹. 125+ Cr.
- □ He maintained a good relationship with the clients, invoiced ₹. 90+ Cr in time, and ensured positive working capital throughout the project.
- He handled 30% of execution works and managed 195 workers at the site in the transmission line project for M/s PGCIL, worth Rs 5+ Cr.



ADITI MANKAR

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 29 Worked With: TECH MAHINDRA

- Aditi designed an open-source automation framework to accelerate the testing process and reduce delivery time by 70% at TechMahindra.
- As Executive member of NEXUS, she handles branding & media presence of college, annual magazine and acts as a student POC to PGP Admissions Committee.
- Created a pathway for use of CRM & Loyalty program, conducted CBA to perform personalized campaigns to improve conversion, retention & ACOS for Marico.



PULKIT MANTRI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 33 Worked With: TATA Technologies Ltd

Summer Internship: YourStory Media

- Pulkit was a design engineer in TATA Technologies and designed concept model of battery pack busbar and cooling components for Jaguar Landrover
- o In TTL, he has won 'Spot Award' for excellence in project delivery and stood 1st runner up in internal technical paper presentation competition.
- O He is a Lean 6σ Green Belt professional, Yoga Teacher, a budding photographer, a state level badminton player and long-distance runner.



CHINMOY MISHRA

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Electronics and Instrumentation Engineering

Work Experience in Months: 38 Worked With: Asian Paints Ltd.

Summer Internship: V-Guard Industries

- O Chinmoy is the National Winner of The Big Idea Business Plan Contest 2020 conducted by V Guard Industries Ltd.
- He is an Executive Member of the Media and PR Club of IIM Nagpur and handles the institute's media presence and branding activities.
- □ He has commissioned an on-premise data-centre of project value ₹. 3.5cr and driven the digital transformation journey of a plant at Asian Paints.



KRITI MISHRA

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 41

Worked With: Arm Worldwide, Tata Consultancy Services

Summer Internship:

L&T Infotech

- As a Digital Marketing professional, Kriti has worked across Social Media, Influencer, and Content Marketing for B2B and B2C clients.
- She has marked a 62.5% increase in retainer contract as the head of Sodexo India's account at ARM Worldwide.
- At TCS, she has led IT systems deployment processes, managed all off-shore operations, and achieved 20% daily time savings.



AVINASH KUMAR MISHRA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 43

Worked With: Tata Consultancy Services

Summer Internship:

Skillsoft

- Avinash has received "On the spot award" 7 times and "Star team award" for exemplary performance in TCS.
- As an Executive Member of Students' Academic Body, he serves as an Interface between student and college administration.
- He was department representative during graduation and also a certified supply chain analyst from ISCEA, Ohio, USA.



DINESH KUMAR MODI

Under Graduation Stream: B.E.

Undergraduate Specialization:

Computer Science

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship:

- Dinesh is the National Finalist of Meero Campus Challenge 2.0, a corporate competition held at IIM Nagpur.
- $\ensuremath{\mathbf{o}}$ He was a member of the organizing committee in Season 2 of Sham-E-Lutf, a Poetry Event held in Bhopal.
- He secured 1st position in the sports event organized by the Sports Club of IIM Nagpur.



MOHD SHAHBAZ ANWAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Work Experience in Months: 51

Worked With: Tata Consultancy Services

- Shahbaz worked as a System Engineer and developed automation for database backup and restoration, which reduced the manual work by 10% every day.
- He has received multiple on-the-spot awards, the best team award, and the service and commitment award for outstanding performance in TCS.
- As an Executive Member of the Cineastes Club at IIMN, he has organized a national-level event and helped plan the club's yearly budget.



VIKAS NAPRI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 13

Worked With: Cognizant,

Airsah Solutions

Summer Internship:

HPCI

- O Vikas worked as an Research Analyst in Airsah Solutions and helped the team in researching & identifying problems associated with the lien notices.
- He worked as an Process Executive Data at Cognizant and maintained good quality by minimising errors in the project address prototyping.
- He received multiple appreciations from his manager and team lead for his inter personal skills and quick adaptability.



ABHINAV PAWAR

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Work Experience in Months: 00

Worked With: FRESHER

Summer Internship: Hourglass Essentials

- Abhinav is an executive member of Cultural Club, Events Committee and Swaviskaar Art Community.
- He held the position of Bhopal District Youth Coordinator in Sri Sathya Sai Seva Organisation and led the team of 25 youths.
- He has won many state and national level speech, debate and youth parliament competitions.



BAIBHAV RAJ

Under Graduation Stream: B.Tech **Undergraduate Specialization:** Computer Science & Engineering

Work Experience in Months: 20

Worked With: TATA CONSULTANCY SERVICES

Summer Internship: Dalmia Bharat

- Baibhav is currently an Executive Member of Corporate Relatins and Placement committee, IIM Nagpur.
- He has worked in the Hedge Fund Team of a BFS Project in Tata Consultancy Services and was responsible for the automation of jobs and queries.
- He has also worked in cross functional teams for different teams in agile methodology following the sprint model.



SARVESH SAIL

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 33

Worked With: TATA Boeing Aerospace Ltd

Summer Internship:

Mangal Analytics and Research Consulting

- Sarvesh has worked as production planner at Tata Boeing Aerospace Ltd. and spearheaded a team of 7 to establish a helicopter assembly line.
- □ He was awarded "Employee of the Quarter" award for achieving early production start by a month and developing novel aircraft packaging procedures.
- As an executive member at Aeroclub, TBAL, he organized and managed various workshops and contests to improve employee engagement.



SAMAVEDAM VENKATA RAMA SIVA KUMAR

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Mechanical

Work Experience in Months: 45

Worked With: Cyient

Summer Internship:

Micronova Impex

- Siva has expertise in A&D analytics, cost estimations, project proposals, and led three members for critical deliverables.
- He has received the 'Most Valued Performer Award' seven times for cost savings of \$31,500 and hundred percent quality deliverables.
- D He was awarded President's medal. Academic achievement medal, and Best outgoing student award for his achievements in B. Tech.



GITANJALI SARASWAT

Under Graduation Stream: B.E.

Undergraduate Specialization:

Electrical

Work Experience in Months: 36

Worked With: CG power and Industrial solutions Ltd.

- Being a marketing enthusiast, Gitanjali has performed well as sales intern for 'Clear Exam' and marketing intern for VAAPCO.
- $f \circ$ She has worked as transformer designer, working closely with tendering department in B2B business and created market opportunities worth 170Cr.
- She received one individual award for excellent performance and three awards for team performance in work tenure of 36 months.



ANKUR SHASHIKANT SAWANT

Under Graduation Stream: B.E. **Undergraduate Specialization:**

Production

Work Experience in Months: 34

Worked With: SS Natu Plastic & Metals

Summer Internship: Hourglass Essentials

- Ankur designed & developed customized BLDC motor for BHEL & SSPL and collaborated with Kirloskar Brothers to develop Underground Solar Water
- He executed project on Electrical Vehicle Motor for Auto-rickshaw under 'Make in India' Initiative & developed a range of cost-effective BLDC fans.
- He has captained and won the inter-college football tournaments 4 times in a row among 24 teams.



ABHISEK SENAPATI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Mechanical

Work Experience in Months: 33

Worked With: Cognizant

Summer Internship: Verzeo EduTech

- Abhisek has worked in the marketing team at Verzeo and has generated leads for the client via influencer marketing and various digital channels.
- He has been awarded the 'Shining Star' award by Cognizant for his consistent excellence in delivering to the project.
- He has served as 'Manager Projects' of 'Paribartan' NGO in which he has developed innovative teaching materials for creating awareness about HIV/AIDS.



ROHIT SHARMA

Under Graduation Stream: B.Tech

Undergraduate Specialization:

ECE

Work Experience in Months: 43

Worked With: Tata Consultancy Services

Summer Internship:

HPCL

- □ Rohit devised a roadmap & partner ecosystem for Smart factory transformation at Textile Business of Aditya Birla Group as an Intern.
- Achieved a Business impact of \$12M per quarter for a Fortune 500 company leveraging Operational Intelligence and Received 26+ various Awards at
- □ Led 100% increase in Membership as Vice President at Toastmaster international Club and generated 30% new leads as a Business analyst at IMS.



JATIN SINGH

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Civil

Work Experience in Months: 20 Worked With: R. P. INFRA PROJECTS

Summer Internship:

Verzeo EduTech

- Jatin supervised the completion of 75% of Station 9 of the Navi Mumbai Metro project, saving 13.23% in operation costs and 16.67% in labor
- □ He spearheaded ACC's CSR Affordable Housing project-2016, wherein he surveyed and designed 5 different rural house designs.
- He is a Senior Executive Member of Abhyudaya, the Cultural Club of IIM-Nagpur and has been involved in curating and organizing various cultural events.



VIKASH KUMAR SINGH

Under Graduation Stream: B.Com (Hons.)

Undergraduate Specialization: Finance & Financial Management Work Experience in Months: 00 Worked With: FRESHER

Summer Internship:

B-Able

- Vikash has been elected as an Executive Member of the Mess Committee.
- He is a certified Six Sigma Green Belt and also holds certification in Python and Digital Marketing.
- He is an NCC cadet and Green Belt holder in Taekwondo.



DINESH REDDY

Under Graduation Stream: B.Tech

Undergraduate Specialization:

Electrical

Work Experience in Months: 36 Worked With: Godrej Agrovet

Summer Internship:

Nexdigm

- Dinesh was Unit Head for a manufacturing capacity at Godrej Agrovet Ltd, where he led a team of 33 employees.
- $\ensuremath{\text{\textbf{o}}}$ He led the plant team to achieve 150% of the production target to meet market demand during the COVID'19 pandemic.
- He is currently serving as an Executive Member in the Placement Committee for placement season 2021-22 at IIM Nagpur.



PUJARI VYSHNAVI

Under Graduation Stream: B.Tech **Undergraduate Specialization:**

Work Experience in Months: 32

Worked With: Cognizant

Summer Internship: YourStory Media

- O Vyshnavi is the Coordinator of Marketing Club and the Executive Member of Events Committee at IIM Nagpur.
- She worked as Sitecore Developer at cognizant and spearheaded a team to save 200 manual hours per year through automation.
- University Gold Medalist for exhibiting extraordinary all-round performance during the undergraduate program.



YUKTA YADAV

Under Graduation Stream: B.E. Undergraduate Specialization :

Work Experience in Months: 25 Worked With: Schneider Electric India

Summer Internship: **Option Designs**

- Yukta worked as a technical analyst to develop and publish automated dashboards and reports for key metrics of the business.
- She implemented the solution to fix the member mapping issue in Oracle EPMA used for managing extensive data.
- She is a Senior Executive Member of EQUES, the Strategy and Consulting Club of IIM-Nagpur, involved in curating content and organizing events.



ZEBA NASIM

Under Graduation Stream: B.Tech (Hons.)

Undergraduate Specialization:

Computer Engineering

Work Experience in Months: 35 Worked With: Myntra-Jabong

Summer Internship:

Microsoft

- Zeba is the Coordinator of Ummeed, the community outreach club at IIM Nagpur.
- She has worked as a full-stack developer for Jabong, and was rated an 'Outstanding performer,' and was a part of the top 5% of Jabong's top talent.
- She has published two research papers in IEEE Xplore on security applications and block ciphering techniques.



ABHISHEK KUMAR

Under Graduation Stream: B.E.

Undergraduate Specialization:

Work Experience in Months: 46

Worked With: Tata Consultancy Services Ltd

Summer Internship: Zewera Lifestyle

- Abhishek worked as an SAP BW consultant and led nine members as the backup team lead.
- □ He received "Best Team" and "Star Team" awards for achieving 94.5% CSI and reducing 1TB of server space during migration.
- He was president of the student's committee "Team Avalanche" during his under-graduation, which organizes technical, non-technical events & workshops.

Alumni Speaks



Mehul Gokhru

PGP 2015-2017

IIM Nagpur is an institution of learning that not only imparts knowledge but shapes and enhances complete personality of the students. The professors guide you with subject matter in classrooms and with their gems of experience out of it. These personal interactions lead to gain of corporate insights and career development. The special lectures from distinguished industry stalwarts lead to industry insights but also gives an impactful perspective of the students to the corporate world. To sum it all not only did I graduate from IIM Nagpur, IIM Nagpur has graduated through me as well.



Nupoor Sinha

Swiggy

PGP 2015-2017

Choosing IIM Nagpur was perhaps the riskiest decision for me in the year 2015 but it turned out to be one of the most decisive one for my personal and professional growth. I consider myself extremely fortunate to have interacted with some of the most inspiring people at IIMN. My two years' experience was mostly about sleepless nights and a lot of learning. We used to pull off all-nighters to solve cases and the next day we used to drag ourselves to attend the 8:40 am classes with left over sandwiches in our hands. In short, IIMN will push you a lot but it gives you the best exposure to learn and grow.



Sameer Bhajni

Walmart Global Tech India

PGP 2016-2018

It was the multi-faceted offerings, echoing a perfect balance between academic rigor and focused extracurricular activities, at IIM Nagpur that truly helped me grow not only professionally but also personally. Surrounded by the best faculty, peers who would evoke intellectual discussions to the relentless support from the management, the two years at IIM Nagpur nurtured my curious mind into thinking beyond the obvious. I remember how we would get to interact with the industry stalwarts helping us seamlessly connect classroom learnings with their experiences and those intense case study discussions. One of my fond memories is writing a business case study for a social enterprise which eventually got published internationally, thanks to our esteemed faculty. I was always fond of IIM Nagpur while I was student and I am proud today when I look back, as an alumnus, of how the institute has shaped over the years.



Pradeep Kumar Perumalla

PGP 2016-2018

I feel very proud to be an alumnus of IIM Nagpur. It's an excellent learning journey, I couldn't recollect a single day in the college where I have gone to bed without learning something new. If I have to highlight one aspect, it would be the professors, the experiences they have shared not only contributed in my profesional growth but also helped me to develop my personality and become a better human being. I can confidently say that IIM Nagpur's curriculum not just contributes to professional growth of students, but also helps them to handle any situation with confidence.

Alumni Speaks



Aditya Loiya

KPMG

PGP 2017-2019

MBA is not only about learning a few more subjects, it's about learning from the people around us, learning to commit and go the extra mile to fulfil the promise. It is about what you do and how you approach things in the 2year duration of the course, as this shapes an attitude for life. IIM N has provided me a fair environment for growth in the form of peer group and not to mention the faculties with the required academia-industry mix. Pretty much all my batch-mates had prior work experience which always caused plethora of perspectives to flow-in during our case discussions. This has helped me to have a completely different point of view and even today when faced with a problem, I hit the 'refresh' button and look for alternate possibilities that exist.



Bharath Turlapaty

Deloitte

PGP 2018-2020

The unique and distinctive proposition of learning at IIM Nagpur through a collective discourse providing both theoretical concept clarity and application-oriented learning has helped me in understanding the management concepts in a more effective way. IIMN has given us an important pedestal in the form of access to the thought leadership of corporates through guest lectures and workshops. Being in IIM Nagpur has also helped us in thinking and strategizing like a key decision maker in an organization even before being one through the corporate competitions, where students from IIM Nagpur have proven their mettle. We had the opportunity to learn through extremely interactive and engaging lectures from both in-house faculty and visiting professors with a vast experience in academics and industry. In addition to all these, it is the podium that IIM Nagpur has given me for the development of my leadership skills that I would cherish for a lifetime. Best wishes to the class for placements!



Soumya Ojha

Valuelabs

PGP 2018-2020

For me, IIM Nagpur has not just been a platform to learn management skills from best-in-class professors but an experience with learnings for lifetime. The rigorous schedule not only gave me an opportunity to push my limits but also instilled the confidence to tackle the greater pressures of corporate life. Different aspects of the curriculum, like Field Immersion and International Immersion program gave me the right exposure to hone my decision-making and leadership skills. I will forever cherish being a part of the making of an institute which is carving a niche for itself and producing the leaders of tomorrow.





the presmoves, between BM Napper range that we faced as a Napper of India.



Nagpur, located at the heart of the country, has marked its presence as one of the fastest growing cities in India. Popularly known as the Orange City, Nagpur has shown tremendous growth in terms of infrastructure development attracting investments from different parts of the globe. MIHAN (Multi-modal International Airport and Hub at Nagpur) Project, said to be the largest infrastructure development in Asia, has put Nagpur on the world map. Soon-to-be the first large-scale integrated smart city of the country, Nagpur is easily accessible to all the major cities across the country. All the major highways and railways trunk routes pass through Nagpur, making it potentially the biggest logistics hub in India.

Nagpur is an educational hub in Central India which has attracted the Government's attention to setup premiere institutes in and around the city. Surrounded by five forest reserves, Nagpur attracts wildlife tourism and has been named as the 'Tiger Capital of India'. Surging industrial growth, fast-growing infrastructure, strong connectivity and best-in-class educational institutions are some of the key factors that make Nagpur one of the most sought-after cities in the country.



7 km from the Nagpur Railway Station.

Well connected by Air, Road and Rail to all the major cities in the country, Nagpur has efficient public transport within the city like cabs, buses and the upcoming Nagpur Rail Metro.

Pre-paid taxi and Cab aggregations are available 24*7 in Nagpur.

Campus **Recruitment Process**



The campus recruitment process at IIM Nagpur is headed by the Career Development Cell. Over the years, the placement committee has consistently worked towards making the recruitment process a hassle-free affair for both the recruiters and the students. The scheduling of the selection process termed as the slot, is indicated to the recruiting organization. The institute also has a dream slot policy. IIM Nagpur prides itself on being digitally savvy and has conducted many of the interview processes digitally as well. The institute does not follow the practice of placement/participation fees.

Placement Team Details



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