



IIM NAGPUR



www.iimnagpur.ac.in

IIM Nagpur Satellite Campus Pune

CIRT, Pune-Nasik Road, Pune

Index

05 IIM Nagpur

05	About the Institute
06	Vision & Mission
07	Director’s Message
08	Board of Governors
09	Academic Areas and Faculty Members
10	Global Partnerships
11	Centres of Excellence (COEs) at IIM Nagpur
12	IIMN Foundation for Entrepreneurship Development (InFED)
13	Placements at IIM Nagpur
14	Alumni Relations
15	Satellite Campus at CIRT, Pune

17 Programmes at IIM Nagpur

17	Post Graduate Programme in Management (MBA)
19	Doctoral Programme (PhD)
20	Executive Education Programmes (EEP) at IIM Nagpur
22	MBA for Working Professionals (MBA-WP) – Nagpur and Pune campuses <ul style="list-style-type: none">• Programme Chairperson’s Message• Programme Objectives and Key Highlights
24	Admissions – MBA-WP Programme <ul style="list-style-type: none">• Admissions Chairperson’s Message• Admissions Policy, Process and Fees



IIM NAGPUR

भारतीय प्रबंध संस्थान नागपुर
Indian Institute of Management Nagpur

About the Institute

Indian Institute of Management Nagpur started its journey in the year 2015 under the mentorship of Indian Institute of Management Ahmedabad. The Institute's first batch of Post Graduate Programme (PGP) in Management commenced on the 23rd of July 2015.

At present, IIM Nagpur is located within the campus of VNIT Nagpur and will soon be moving to its own campus (of approx 132 acres) at MIHAN, Nagpur.

IIM Nagpur, being a new generation IIM, aims to create value-driven leaders, global managers, and entrepreneurs with strong conceptual foundations and analytical approach to help them be the best in whichever field they choose. The aim is to innovatively address the needs of a modern India and connecting aspirations and realities to attain benchmarks that are respected internationally. IIM Nagpur is gradually increasing its portfolio of activities to fulfil these objectives.

The institute's curriculum has been designed by experts from the field of management education. The learning process here helps the students connect to the industry and other stakeholders in a multidimensional way. A significant feature of IIM Nagpur is the Field Immersion Module which helps the students to experience real-life problems and come up with practical solutions for them.

The campus is rich with state-of-the-art classrooms to facilitate various pedagogies, IT infrastructure for connectivity and access to academic resources among others.

The students at IIM Nagpur are encouraged to explore their entrepreneurial ambitions and for that, the institute's faculty, who have an excellent track record of research and teaching, provide the required support and guidance to the students.

Vision and Mission

What we aspire to be?

To be a leading management institution that shapes management systems, policy and governance through high-quality education, research, and industry engagement.

Engaged scholarship

We will achieve our vision through the pursuit of engaged scholarship, fostering scholarship in the world of practice, where our academic pursuits serve our primary stakeholders – industry, society, learners, and faculty. Our mission is therefore built on three pillars:

- High-quality education
- Top-quality research
- Multi pronged industry engagement



Director's Message

I take pleasure in welcoming you to IIM Nagpur (IIMN). It was established in 2015 as the first of the third generation IIMs, by the Ministry of Education, Govt. of India for the state of Maharashtra. Nagpur is thriving and fastest growing city that stands positioned as the logistics capital of India, providing fertile ground for business ventures.

By working together with industry, IIMN can make things better for the entire business world and society in the fastest-growing region of central and western India. It is indeed an exciting opportunity for IIMN to play a crucial role, and to be the force multiplier in driving the spirit of innovation that contributes to the economic transformation and social development of the region.

Since its inception, IIMN has attracted talented faculty members with commendable experience in research, teaching and industry. IIM Nagpur has strategic partnership with reputed International Institutes in the different continents of the world and IIM Nagpur attracts best student talent from different states of India. This provides an advantage of a diverse and enriching learning environment to our graduates. Companies in different sectors are impressed by the quality of students nurtured by IIMN.

Having seamlessly made the transition from physical to online teaching in the past year, IIMN is also well-equipped to conduct Executive Education Programmes (EEPs) to facilitate executives of public and private sector undertakings to fully realize opportunities in this digitally disruptive world. IIMN has launched various online certificate programmes for skilling-reskilling-upskilling the executives in highly specialized domains of management. All the eight programs have received tremendous response from executives across India.

Keeping the New Education Policy (NEP) 2020, digitalization and lifelong learning in mind, IIMN has updated its curriculum for the two-year full-time MBA program and has launched the MBA for Working Professionals (MBA-WP) program this year (2021) in its main campus in Nagpur as well as at its satellite campus in Pune. IIM Nagpur's presence in Pune, which is India's largest automobile, manufacturing and IT hub, will provide great opportunities for the working professionals in Pune to obtain quality management education from a premier institute. The curriculum for the MBA-WP programme has been designed by benchmarking with the best institutes globally and by incorporating the inputs of various eminent experts from the industry and academia.

Apart from its unique programmes, smart physical & knowledge infrastructure, rich intellectual capital, industry proximity and greater connectivity are the key differentiators giving us an opportunity to continue to set newer benchmarks and move on to the next orbit with unlimited possibilities for change, adaptation and innovation in all our programmes (MBA, MBAWP, Doctoral and Executive Education), to prepare students and executives to lead the workplace of tomorrow, and to make positive impact on the triple bottom line : People-Planet-Profit.

With all its unique advantages, IIMN is an exciting place to learn, grow and be the 'champions of change'. We welcome you to join our IIMN community of faculty, staff, students and alumni who are shaping the future of work.

Bhimaraya Metri

Director, Indian Institute of Management Nagpur

Board of Governors



Mr. C P Gurnani
Chairman
MD & CEO
TechMahindra



Dr. Bhimaraya Metri
Director
IIM Nagpur



Smt. Neeta Prasad
Member
Joint Secretary
(Mgt, ICC & Policy)



Mr. Saurabh Vijay
Member
Secretary, Higher and
Technical Education Dept



Mr. Amit Ambekar
Member
Ex-Vice President & Chief
Marketing Officer at
Spencer's Retail Ltd



Ms. Sukanya Kripalu
Member
Independent Marketing
Consultant



Mr. Nimish Joshi
Member
Executive Vice President
& Head of Sports Strategy,
Star TV Network



Dr. Aruna Sharma
Member
Practitioner Development
Economist and
Ex-Secretary, GoI



Prof. Shailesh Gandhi
Member
Dean Programmes, IIM
Ahmedabad



Mr. Vaibhav Dange
Member
Advisor - National Highways
Authority of India, Ministry of
Road Transport & Highways



Mr. Puneet Pushkarna
Member
General Partner of Solmark
Singapore



**Prof. Deeparghya
Mukherjee**
Member
Faculty, IIM Nagpur

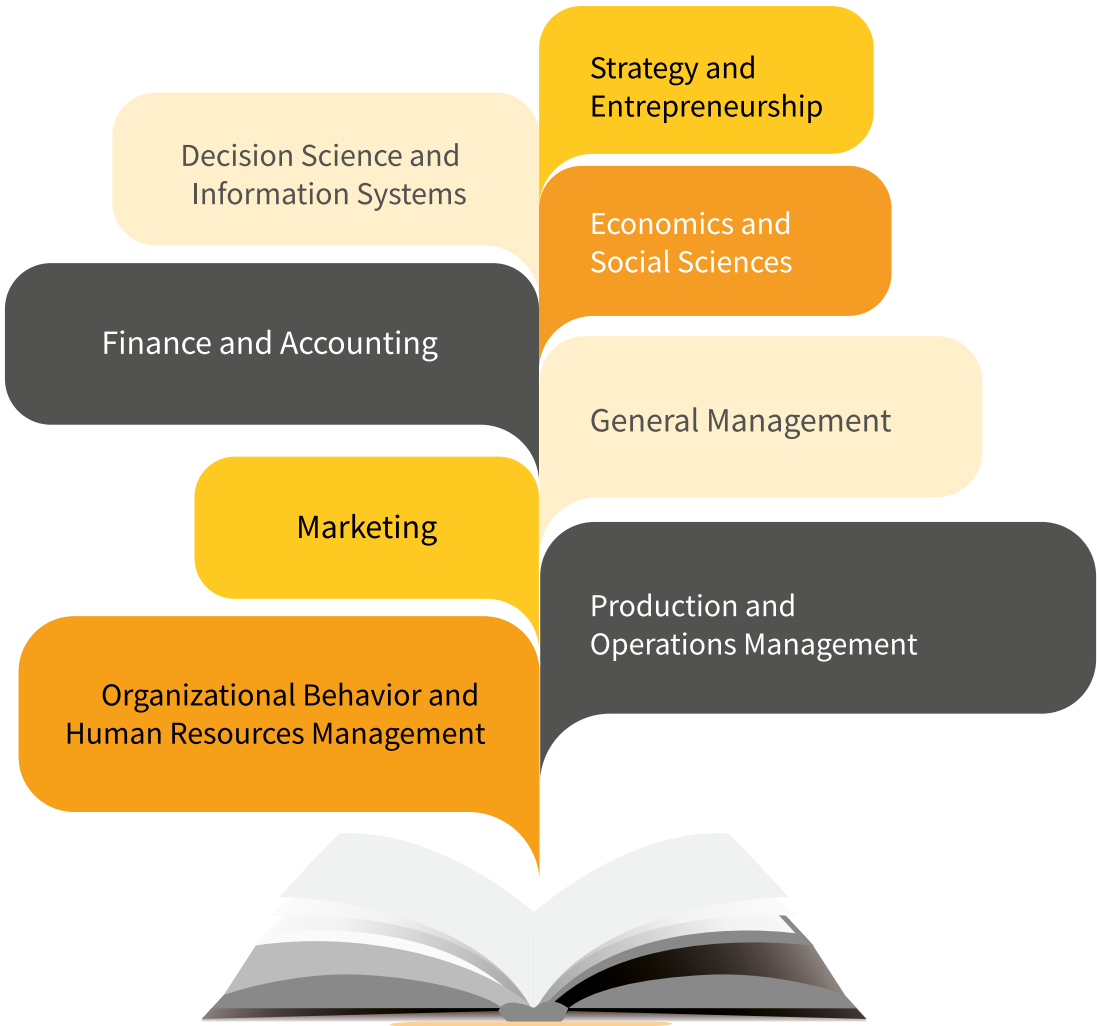


Prof. Varsha Khandker
Member
Faculty, IIM Nagpur

Academic Areas and Faculty Members

IIM Nagpur has 31 full-time / adjunct faculty members who constantly strive for excellence in the multiple roles that they play in the institute – teaching, research, consulting, academic administration and mentoring. The faculty have rich academic and industry experience with most of them having done their PhDs in the best institutes/ universities in India and abroad. Many of them have prolific research and case writing output, with publications in top ranked ABDC/ABS journals, Financial Times 50 (FT50) journals, as well as teaching cases in Ivey Publishing.

The faculty members are affiliated to one of these seven academic areas at IIM Nagpur.



The adjunct faculty of IIM Nagpur brings with them long & valued industry, academic and administrative experience, having worked earlier in the Indian Administrative Services and highly ranked IIMs like IIM Calcutta, IIM Lucknow and IIM Kozhikode.

IIM Nagpur also has more than 80 visiting faculty members who have brought their rich and varied industry/ academic experience to the IIMN classrooms and enriched the learning journey of students.

Global Partnerships

IIM Nagpur has signed MoUs with the following reputed B-schools and Universities across the globe, with a view to strengthen its global outreach, student exchange programmes, and teaching & research collaborations between faculty members:



Toronto Business Development
Centre (TBDC), Canada



The University of Memphis



Westminster Business School,
University of Westminster (UK)



Institute Mines-Telecom Business
School, University of Lille, France



Chuo University, Graduate School of
Strategic Management, Japan



MullenLowe Lintas

Centres of Excellence at IIM Nagpur

IIM Nagpur has set up various centres of excellence across specialized domains with an objective to promote creation and transfer of knowledge at various levels. Some of these centres are in collaboration with knowledge partners and all the centres are mentored by eminent experts as advisory members.

7 Centres of Excellence

CFE

Centre for
Entrepreneurship

CLEAD

Centre for Leadership
Excellence and Development

CLIP

Centre for Logistics, Infrastructure
and Project Management

CCDA

Centre for Cybersecurity and
Data Analytics

IJRC

Indo Japan
Research Centre

CEBM

Centre of Excellence in
Brand Management

CCG

Centre for Corporate Governance,
CSR and Sustainability



IIMN Foundation for Entrepreneurship Development (InFED)

InFED (IIMN Foundation for Entrepreneurship Development) is the business incubator of the Indian Institute of Management Nagpur (IIM Nagpur). InFED works with important stakeholders at regional, state, national and international level to create an enabling ecosystem for entrepreneurs and associated stakeholders. InFED works as a bridge between potential entrepreneurs, academia and researchers, R & D institutions, domain experts, businesses, investors, and the government. InFED's broad objectives are:



Mentoring aspiring entrepreneurs by hand-holding, and supporting their incorporation and subsequent operations through **INCUBATION**.

Providing all kinds of necessary techno-business support that go into day-to-day functioning of incubates through facilitative **SERVICES**.

Strengthening and empowering the start-up ecosystem by creating and disseminating entrepreneurial knowledge through **RESEARCH** and various **EDUCATIONAL PROGRAMMES**.

Women Startup Programme

(with NSRCEL, IIM Bangalore as programme partner for the state of Maharashtra)

The Women Startup Programme at InFED, IIM Nagpur is a fully dedicated programme to support aspiring women entrepreneurs to realise their dreams of starting and scaling their enterprise. The program identifies women entrepreneurs from diverse sectors through a rigorous screening process, offering them access to training and mentorship by domain experts and business mentors, market linkages, and access to exclusive networking events are some of the features of this programme. InFED is currently incubating its 2nd cohort of 32 incubates under this programme.



Placements at IIM Nagpur

Since its inception in 2015, IIM Nagpur consistently ranked as one of the top B-Schools by NIRF and has witnessed its sixth successful year of placements. Last placement season, despite the pandemic, was a phenomenal year for us as we were the 4th across all the IIMs to close the placement season for the largest batch size ever in the history of IIM Nagpur. IIM Nagpur consists of diverse backgrounds with students representing more than 20 states along with different educational backgrounds. IIM Nagpur has performed exceptionally well over the years, with the highest package increasing consistently for batches 2015-17 to 2019-21.

Some of the prominent recruiters who have participated in Campus Placement Season over the years from its inception include Deloitte, HCL, Tech Mahindra, L&T InfoTech, Polycab, BNY Mellon, Accenture, Arcelor Mittal, DHL, Dalmia Bharat, Tata Power, TVS, ZS Associates, Crompton Greaves, IQVIA, Magicbricks, Tresvista, and Urban Company. Some of the top roles were offered in Management Consulting, Research, and Advisory, Brand Management, Key Account Management, Fixed Income Research, Retail Banking, Supply Chain, Product Management.

Over the years, students sought offers from domains including Sales & Marketing, Finance, STRATEGY & Consulting, IT & Analytics, General Management, and Operations. Various domains for students were offered from FMCG/FMCD, Automotive, Conglomerate, Consulting, ITES, BFSI, Manufacturing, etc.

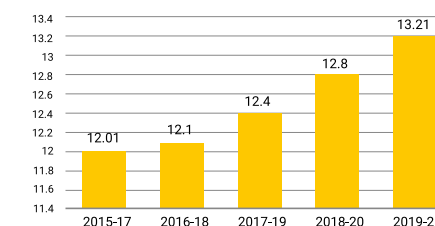


Figure 1:
Average CTC in lakhs per annum

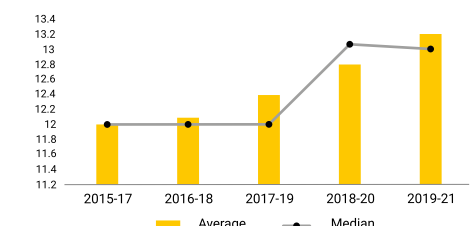


Figure 2:
Average & Median CTC in lakhs per annum



Alumni Relations

IIM Nagpur seeks to continuously strengthen the 'Alumni-Institute' bond and keep our ever-growing IIMN family tightly knit. The Alumni committee intends to maximize the opportunities provided by the constant synergic interactions between the current batches and the alumni. The Alumni Portal established last year marks a significant milestone in this endeavor along with the ongoing activities and events that envisage strong knowledge exchange amongst the entire IIM fraternity. The flagship interaction event 'Samvaad' stays highly appreciated amongst both alumni and students as it gives a firsthand insight into the subject knowledge, corporate journey and role experience of the alums which is enthusiastically received by the students. Apart from the existing initiatives, the committee also kick-started 'Mentorship Program', and 'Virtual Batch-meets' to supplement the continuous interaction opportunities between the alumni and the students.

Various alumni from IIM Nagpur have left their mark on corporate canvas with their achievements ranging from corporate accolades like appearing in India's Top 50 most employable MBA graduates Mr. Abhishek Seth (PGP 2020), being Awarded at Asia Insurance Awards 2021 Mr. Vamsi Manne (PGP2018) to entrepreneurs, Mr. Shubham Agrawal (PGP 2017), Ms. Swati Jindal (PGP2018), Mr. Radha Krishna (PGP2019) and many more.

In addition to corporate accolades, our alumni are also pursuing higher education to further master their craft and deepen their understanding of niche research areas like Mr. Tamal Samanta (FPM, IIM Lucknow) and Mr. Shikhar Bhardwaj (FPM, IIM Ahmedabad).

Apart from their own corporate and personal achievements, our alums have always been vocal and proactive while expressing their IIM Nagpur journey experiences and actively contribute to enhancing the institute's growth whenever opportunities show up. Have a look at what our alums want to share about their 2 years at IIMN:

"MBA is not only about learning a few more subjects, it is about learning from the people around us, learning to commit and go the extra mile to fulfill the promise."

- Aditya Loiya, PGP 2017-2019



"It was the multi-faceted offerings, echoing a perfect balance between academic rigor and focused extra-curricular activities, at IIM Nagpur that truly helped me grow not only professionally but also personally. Surrounded by the best faculty, peers who would evoke intellectual discussions to the relentless support from the management, the two years at IIM Nagpur nurtured my curious mind into thinking beyond the obvious."

- Sameer Bhajni, PGP 2016-2018



"The unique and distinctive proposition of learning at IIM Nagpur through a collective discourse providing both theoretical concept clarity and application-oriented learning has helped me in understanding the management concepts in a more effective way. IIMN has given us an important pedestal in the form of access to the thought leadership of corporates through guest lectures and workshops."

- Bharath Turlapaty, PGP 2018-2020



IIMN Satellite Campus at Central Institute of Road Transport (CIRT), Pune

Pune is renowned as the automobile and transport hub, as evidenced by the situation of a seminal institution such as the Central Institute of Road Transport (CIRT) in the city. CIRT was established in 1967 on the joint initiative of the Ministry of Shipping & Transport and the Association of State Road Transport Undertakings, with a view to improve the efficiency and productivity of the transport sector.

The Indian Institute of Management Nagpur (IIMN) is a designated Institution of National Importance that aims to be a leading management institution that shapes management systems, policy and governance through high-quality education, research and industry engagement.



A collaboration between IIMN and CIRT presents opportunities to build competencies and generate industry-oriented knowledge in transport management. To this end, IIM Nagpur signed a Memorandum of Understanding (MoU) with CIRT in a hybrid ceremony. The MoU was signed in presence of Hon'ble Shri Nitin Gadkari ji (Union Minister for Road Transport and Highways; and Micro, Small and Medium Enterprises) and Shri CP Gurnani (CEO & MD, Tech Mahindra and Chairman, IIMN Board of Governors), by Dr Bhimaraya Metri (Director, IIM Nagpur) and Capt. (Dr) Rajendra B. Saner Patil (Director, CIRT).

CIRT and IIM Nagpur would like to collaborate for training, research, consulting and outreach in the domain of management, CIRT development, skill development and entrepreneurship. Specifically, this collaboration seeks to take up a number of channels for engagements as given below:

A1. Short-term executive education programmes:

Design, development and delivery of short-term executive education programmes in various topics aimed at entrepreneurs and CIRT. These could be delivered online or hosted physically in CIRT campus.

A2. Long-term education programmes:

Design, development and delivery of executive MBA and other programmes for the executives from industries corporate and government establishments.

A3. Research collaboration:

Faculty members of both institutes can be encouraged to work together and collaborate on high-quality, cutting-edge research projects leading to top class publications.

A4. Faculty Development Programmes:

Design, development and delivery of faculty development programmes for CIRT faculty members.

A5. Joint bids for grants, projects & consulting:

Both the institutes would explore opportunities for jointly bidding for government grants, projects and consulting work.



IIMN and CIRT Pune sign MoU

Programmes at IIM Nagpur

Post Graduate Programme (PGP) in Management / MBA

Designated as Institution of National Importance by the Indian Institutes of Management Act 2017, IIM Nagpur confers Masters' degrees in Business Administration (MBA) to graduates of its Post Graduate Programme in Management.

IIM Nagpur is guided by the motto of सत्यं च स्वाध्याय प्रवचने च (satyam cha svadhyaya pravachanecha), that is, an inspired journey towards truth through individual reflection and collective discourse. Sourced from the Taittiriya Upanishad, the expression aptly captures the ethos of the institution, which aspires to be a leading management institution that shapes management systems, policy and governance, high-quality education, top-quality research and industry engagement.

The two-year full-time, residential, Master of Business Administration (MBA) programme, popularly known as Post Graduate Programme in Management (PGP) is IIMN's flagship programme. The programme aims to create value-driven leaders, global managers and entrepreneurs with strong conceptual foundations and analytical meticulousness ingrained in a sound understanding of the socio-economic context, regardless of the career they choose. The programme facilitates students to take on challenges in achieving professional excellence and self-development.

The IIMN curriculum is benchmarked against the best in the world to ensure that excellent management education is imparted based on vibrant pedagogic practices while maintaining contemporary relevance in the Indian scenario. Constant focus is laid on evolving the course curriculum that helps nurture and transform an exceptional pool of students into dynamic business leaders under the guidance of distinguished faculty. It grooms the students into competent professionals with an orientation towards excellence and high ethical standards.

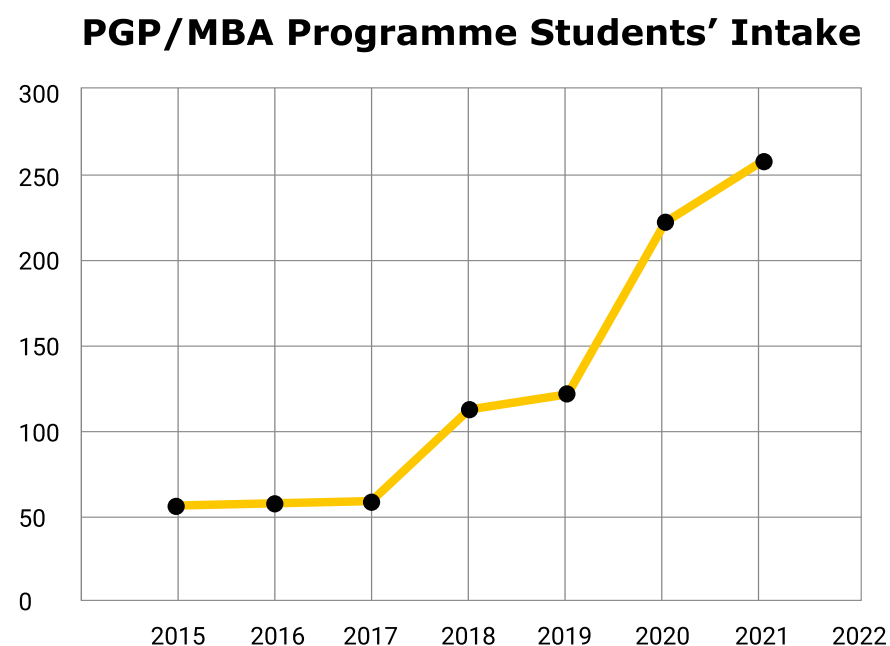
The course pedagogy includes lectures, classroom discussions, case studies, individual and group projects, term papers, role plays, business games, simulations and so on. In addition to the three terms a year, the MBA programme also includes an International Immersion, exchange program on completion of the first year and a summer internship which together lay the foundation for conceptual and critical reasoning. These give the students an insight into the dynamics of the business environment. Lectures by various guests including academicians, industrialists, and eminent personalities, also enrich the student experience.

The International Immersion Programme is an optional module offered to PGP students in their second year. This module exposes the students to international business environments and cultures that are different from their home business environment. Till now, IIMN students have visited to France, Japan, South Korea, Dubai and Singapore as part of this module.

Program level tie-ups

Dual-degree and International exchange - University of Lille, France

Student intake trends over the years



IIM Nagpur seamlessly transitioned into online-mode of teaching during the pandemic. At regular intervals, the programme chairperson met with the student community to assess learning gaps. There was no apparent loss of learning due to the pandemic instead the students appreciated the way online classes were conducted. Apart from this, our faculty members have used innovative ways to effectively enhance the online learning experience.

“Some Testimonials from Past Students

Bharath Turlapaty

Student (PGP 2018-20) President, Students' Affairs Council 2019-20

The unique and distinctive proposition of learning at IIM Nagpur through collective discourse providing both theoretical concept clarity and application-oriented methodology has helped me in understanding the management concepts in a more effective way. We had the opportunity to learn through the extremely interactive and engaging lectures from the in-house faculty and visiting professors with both industrial experience and academic experience. In addition to the academics, it is the podium that IIM Nagpur has given me for the development of my leadership skills that I would cherish for lifetime.

Priyank Pawar

Student (PGP 2018-20)

I am grateful to IIM Nagpur for helping me unleash my worth in these 2 years as a memorable experience. I witnessed myself that though the time runs really fast but no one finishes last as learning never slows down. Course curriculum & club activities have provided me a platform to work with my peers coming from a diverse range of backgrounds, interests and talents, thereby equipping me with skills required for succeeding in cross-cultural environments in my career ahead.

Doctoral Programme / PhD

IIM Nagpur started the Doctoral Programme from the academic year 2021-22. The objective of the programme is to create socially conscious professionals who would engage in rigorous interdisciplinary research in the management discipline and would strive to apply this research to address contextually relevant real-life issues.

The program duration is four years. The initial one and half years will be coursework leading to a comprehensive assessment before students will undertake the thesis work for the remaining duration under the supervision of an advisory committee. At present IIM Nagpur is offering the doctoral programme in the following specializations:

- Decision Science and Information Systems
- Finance and Accounting
- Marketing
- Organisational Behaviour and Human Resources Management
- Production and Operations Management
- Strategy and Entrepreneurship

IIM Nagpur will be starting the executive Ph.D. (part-time Ph.D.) for industry professionals in the upcoming academic year. Details about this will be shared soon on the IIM Nagpur website.

Executive Education Programmes (EEP) at IIM Nagpur

IIM Nagpur Executive Education aims to create value-driven leaders, global managers, and entrepreneurs with strong conceptual foundations and analytical approach to help them be the best in whichever field they choose. Recently, IIM Nagpur has rapidly increased its portfolio of activities towards fulfilling these objectives.

IIM Nagpur has launched 9 Post Graduate Certificate Programmes in various management related specializations including General Management, Operations, Marketing, Information Systems, Cybersecurity, HR & OB, and Strategy through a blended learning mode. IIM Nagpur offers an International Joint Certificate Programme with the FedEX Institute of Technology (FIT), University of Memphis, USA in Cyber Security and Data Science.

The various long-term online certificate programmes are as under:

#	Post Graduate Certificate Programmes
1	Data Science for Business Excellence and Innovation
2	Business Management for IT Professionals
3	Financial Technologies (FinTech)
4	Digital Marketing & Marketing Analytics
5	General Management
6	Senior Management Programme
7	Strategic Management
8	Operations Management
9	Cyber Security and Data Analytics

Executive Education also delivers short duration Leadership Development Programmes for middle to senior executives of Public Sector Organizations, Government Departments, and Corporates. IIM Nagpur training programs and management consulting assignments have been greatly appreciated by leading organizations such as Bosch Ltd., Indian Oil Corporation Limited (IOCL), Western Coalfields Limited (WCL), PowerGrid, MOIL Ltd, Mineral Exploration Corporation Limited (MECL), Forest Development Corporation of Maharashtra (FDCM), etc. In addition, IIM Nagpur is closely engaged with HCL Technologies in various executive education and program development activities.



Inauguration of the Financial Technologies EEP

MBA for Working Professionals (MBA-WP) Programme – Nagpur and Pune campuses



MBA-WP Chairperson's Message

Greetings!

IIM Nagpur, which started its journey in 2015, has already made a mark with its excellent delivery of the two-year flagship MBA program. The various batches of alumni are contributing meaningfully to various organizations across India and are well on their way to become future leaders. In 2021, IIMN has made some giant strides to leverage its expertise in delivering quality management education, by designing and launching two new degree-granting programs and various domain specific online certification programs.

As a part of its vision and mission to foster engaged scholarship, IIMN launched the MBA for Working Professionals program with an objective to reach out to executives and working professionals in various sectors across public and private organizations. These mid-to-senior-level executives, who are probably on the cusp of assuming leadership and key decision-making positions in their organizations in the near future, and who missed out on formal management education earlier, would benefit the most from this MBA-WP program. This master's degree programme is being offered at two locations currently, the main campus in Nagpur and satellite campus in Pune.

The MBA-WP program is a two-year programme with a good mix of core (compulsory) and elective (domain specific) courses. The programme has 750 contact hours of classroom interactions and should require almost an equal number of hours from the participants for their class preparation, group activities, assignments, exam preparation and other academic activities. The classes will be conducted three days a week for three hours a day (nine hours in a week). Each term will be of three months' duration, and there will be a total of eight such terms spread over two years of the programme.

Keeping in mind the hectic schedule of working professionals and the challenges they face in managing their studies while working, the MBA-WP programme aims to build in maximum flexibility for the participants through the industry/international week (short courses by eminent experts), option to select some MOOCs (free open online courses on recommended education platforms), CIS (course of independent study), field project, etc. The participants also stand to gain immensely from the experience of resident and visiting faculty of IIMN, and their own peers and batchmates who will come from diverse educational backgrounds, industries and occupations.

While the overall course work and academic requirements will be rigorous to maintain the IIM standards, the journey and experience of these two years will surely be rewarding and something to cherish for the participants. This will open doors of new opportunities and new vistas for the working professionals to not only excel in their existing organizations, but also explore new roles and sectors, as they look to pivot their careers to greater heights at a faster pace.

Welcome to the world of continuous learning and stimulating discoveries!

Prof Saurabh Pandya

Chairperson, MBA for Working Professionals programme, IIM Nagpur

MBA-WP Program Objectives and Key Highlights

The MBA for Working Professionals programme aims to achieve the following key objectives and will help the participants to develop a good mix of various hard and soft skills, spanning across analytical ability, decision-making, strategic mindset, collaborative work, leadership, innovativeness and stakeholder perspective.

Functional & Analytical Skills

- Attain analytical problem-solving ability to address the relevant managerial problems
- Sharpen the skills & competencies required for effective managerial decision making through data and evidence-based approach

Soft Skills & Leadership

- Leverage the power of collaborative working for effective management
- Develop a strategic mindset & align leadership skills to meet organizational goals

Innovativeness & Stakeholder Perspective

- Inculcate an innovative & entrepreneurial approach to help organizations grow
- Broaden the horizons to be a socially & environmentally responsible manager

The MBA for Working Professionals programme will achieve these objectives through excellent design and delivery of courses using a wide array of pedagogical tools such as lectures, discussions, case studies, simulations, in-class activities, individual / group assignments and projects. The courses will be delivered by expert in-house faculty of IIM Nagpur as well as visiting/guest faculty from senior positions in industry and academia.

MBA-WP Key Highlights

Some of the key highlights and differentiating features of IIM Nagpur's MBA for Working Professionals programme, which help to provide much-needed flexibility to the working professionals, are as under.

- Field project, which has an impact on business & society, in second year final term
- International and/or Industry week in the second year (courses by international faculty/ industry experts)
- Major and Minor specialization in various domains of management
- Option for taking up MOOC courses (from online platforms approved and specified by the MBA-WP office) in second year, up to 6 credits, in lieu of elective courses
- CIS (Course of Independent Study) of 3 credits, in lieu of an elective course
- A 3-credit integrative elective course on Managing Business Execution

(The detailed programme structure and curriculum is available on the IIM Nagpur website)

Admissions – MBA-WP Programme



Admissions Chairperson's Message

IIM Nagpur started its journey in 2015 and has grown along various dimensions, including its programme offerings. The Admissions Office at IIM Nagpur conducts and manages the admission processes for the degree-granting programmes of the institute. It includes the two-year Post-Graduate Programme in Management (MBA), the Doctoral Programme (Ph.D.), and the two-year part-time MBA for Working Professionals (MBA-WP). Each of these programmes has its own admission process, designed carefully in accordance with the programme's requirements. The objective is to augment the learning outcomes from the programmes. The admission policies are reviewed each year to improve the transparency in the system and streamline our processes while maintaining the level of excellence in each incoming batch. After Covid-19 was declared a pandemic in 2020, IIM Nagpur has been one of the early movers in migrating the entire admissions process to the online mode. IIM Nagpur has successfully admitted two batches of its flagship Post Graduate in Management Programme online without any compromise in process rigor.

In 2021, IIM Nagpur admitted candidates to its 7th batch of the flagship two-year MBA. The admission to MBA is based on several parameters, including the Common Admission Test (CAT), past academic performance, work experience, writing ability, and diversity criteria. Overseas candidates are also admitted to this programme through a separate process that considers GMAT scores.

The Ph.D. programme at IIM Nagpur was initiated in 2021. IIMN follows a multi-stage process to admit candidates with the zeal to go through the programme curriculum and the potential to contribute to management education and research.

MBA for Working Professionals (MBA-WP) is the latest addition to the degree-granting programmes offered at IIM Nagpur. Two programmes, with separate admissions processes, will be offered from the main campus at Nagpur and from IIMN's satellite campus in Pune. The admissions policy for this programme has been designed keeping the objectives of all the stakeholders in mind. Candidates with a minimum of 50% marks in their Bachelor's degree and a minimum of 3 years of work experience are eligible to apply. The admission process will involve a screening examination conducted by IIM Nagpur followed by a personal interview. The selection process will consider the candidate's past academic performance and work experience. The admission process for the Nagpur campus is currently in progress, and the batch is expected to commence in October 2021. The application process for the Pune campus is likely to start in September 2021, with the batch expected to commence in November 2021. Candidates may go through the IIM Nagpur website for details related to the application process and the tentative dates.

Based on the prevailing situation, the admissions process of MBA-WP may have to be adjusted in terms of the mode (online or offline). We request the prospective candidates to check our website for updates kindly. We have tried our best to provide all the required information on the website so that you can make an informed decision. However, if you still need any clarification or assistance, please write to us, and the admissions office will be happy to get back to you.

Best wishes!

Prof. Varsha Khandker
Chairperson, Admissions & Financial Aid, IIM Nagpur

MBA-WP Admissions Policy, Process and Fees*

Eligibility Criteria

1. Educational Qualification

A candidate should have any one of the following educational qualifications:

1. A Bachelor's Degree or equivalent in any discipline with a minimum of 50% aggregate marks or an equivalent CGPA.
2. Candidates having professional qualifications such as CA/ICWA/CS (with at least 50 percent aggregate marks) can also apply.

2. Work Experience

A minimum of three years of post-qualification managerial/ entrepreneurial/ professional experience is required. Work experience after completion of the bachelor's degree/professional qualification will be considered.

Screening Examination

Candidates for MBA-WP need to appear for a screening examination conducted by IIM Nagpur (IIM Nagpur Aptitude Test – IIMNAT) to be considered for admission to the MBA-WP programme. IIMNAT will consist of questions that evaluate a candidate's quantitative, verbal, logical, and data interpretive abilities.

Stages in the Admission Process

The admission process for MBA-WP will comprise of the following stages:

1. Filling up the online application form on the IIM Nagpur website
2. Screening examination (IIMNAT)
3. Personal Interviews (PIs)

Admission offers will be sent to the successful candidates based on their Final Score. The Final Score will be computed based on the Screening Examination performance, past academic performance, and personal interview.

Fee Details

The total fees for the MBA-WP program for the batch of 2021-23 are Rs 9,50,000. The fees will need to be paid in 4 instalments, twice per year. An additional amount of Rs 20,000 towards refundable caution deposit will have to be paid along with the first term fee. The fee payable at the time of acceptance of the admission offer is Rs. 50,000. This amount of Rs 50,000 will be adjusted against the fee to be paid at the start of Term 1.

(* Please refer to IIM Nagpur website for detailed and updated Admissions Policy, Fees and Timelines)



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Indian Institute of Management Nagpur

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